

# VANCOUVER WEST HOUSES

Year	Month	Units Sold	Units Listed	Active Listings	Sales to Listings Ratio	Month's Supply	Average Price	Benchmark Price
2012	January	86	476	796	18%	9	\$2,485,787	\$2,156,800
	February	177	319	777	55%	4	\$2,646,953	\$2,204,500
	March	152	336	854	45%	6	\$2,401,066	\$2,229,800
	April	130	395	949	33%	7	\$2,258,146	\$2,255,100
	May	122	456	1,067	27%	9	\$2,236,888	\$2,248,300
	June	102	325	1,078	31%	11	\$2,401,547	\$2,203,500
	July	83	265	1,038	31%	13	\$2,397,045	\$2,170,500
	August	75	221	995	34%	13	\$2,859,945	\$2,116,000
	September	86	323	1,043	27%	12	\$2,259,214	\$2,088,700
	October	104	226	960	46%	9	\$2,510,313	\$2,061,400
	November	77	159	846	48%	11	\$2,190,320	\$2,029,300
	December	49	96	697	51%	14	\$2,152,485	\$2,004,000
		<b>1,243</b>	<b>3,597</b>		35%			
2013	January	83	330	771	25%	9	\$2,345,838	\$1,995,300
	February	104	317	890	33%	9	\$2,877,809	\$2,001,100
	March	151	275	892	55%	6	\$2,408,779	\$2,026,400
	April	144	335	943	43%	7	\$2,519,534	\$2,064,400
	May	187	325	938	58%	5	\$2,511,322	\$2,068,300
	June	145	254	923	57%	6	\$2,369,798	\$2,070,200
	July	130	289	907	45%	7	\$2,790,651	\$2,069,200
	August	133	229	872	58%	7	\$2,778,414	\$2,079,900
	September	154	335	918	46%	6	\$2,478,176	\$2,089,700
	October	179	227	830	79%	5	\$2,308,420	\$2,086,800
	November	140	171	730	82%	5	\$2,553,757	\$2,095,500
	December	111	113	612	98%	6	\$2,799,131	\$2,103,300
		<b>1,661</b>	<b>3,200</b>		52%			
2014	January	117	407	748	29%	6	\$2,741,607	\$2,144,200
	February	172	280	779	61%	5	\$2,859,324	\$2,145,000
	March	147	300	813	49%	6	\$2,597,332	\$2,176,300
	April	<b>158</b>	<b>363</b>	<b>887</b>	<b>44%</b>	<b>6</b>	<b>\$2,711,596</b>	<b>\$2,201,600</b>
	May							
	June							
	July							
	August							
	September							
	October							
	November							
	December							
		<b>594</b>	<b>1,350</b>					

**Average Price:** Total dollar volume of sales divided by the total number of units sold.

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**Month's Supply:** 0-5 is a Seller's Market, 5-7 is a Balanced Market, Above 7 is a Buyer's Market

**Sales to Listings Ratio:** The percentage of Units Listed in a month and sold during that month (Units Sold divided by Units Listed)

# VANCOUVER WEST TOWNHOUSES

Year	Month	Units Sold	Units Listed	Active Listings	Sales to Listings Ratio	Month's Supply	Average Price	Benchmark Price
2012	January	26	126	233	21%	9	\$959,188	\$668,400
	February	47	128	269	37%	6	\$876,416	\$670,200
	March	68	128	302	53%	4	\$981,355	\$691,900
	April	60	132	333	45%	6	\$1,072,747	\$708,700
	May	49	159	358	31%	7	\$908,451	\$710,000
	June	46	128	362	36%	8	\$1,001,008	\$713,100
	July	46	94	340	49%	7	\$844,164	\$710,900
	August	40	86	326	47%	8	\$984,662	\$688,800
	September	35	134	354	26%	10	\$749,668	\$672,400
	October	49	115	338	43%	7	\$942,383	\$677,700
	November	40	67	305	60%	8	\$866,500	\$679,000
	December	30	25	230	120%	8	\$899,191	\$663,600
		<b>536</b>	<b>1,322</b>		41%			
2013	January	29	109	235	27%	8	\$1,000,040	\$677,300
	February	38	105	271	36%	7	\$859,473	\$700,300
	March	58	82	265	71%	5	\$950,184	\$702,900
	April	61	140	298	44%	5	\$916,005	\$700,700
	May	70	110	298	64%	4	\$949,751	\$696,300
	June	63	115	305	55%	5	\$899,164	\$708,200
	July	58	111	298	52%	5	\$878,633	\$706,400
	August	47	73	270	64%	6	\$1,044,515	\$696,300
	September	55	120	279	46%	5	\$1,192,339	\$703,800
	October	53	92	251	58%	5	\$920,873	\$709,100
	November	54	56	215	96%	4	\$848,444	\$705,100
	December	36	24	162	150%	5	\$928,815	\$696,700
		<b>622</b>	<b>1,137</b>		55%			
2014	January	29	112	193	26%	7	\$891,571	\$688,300
	February	47	89	221	53%	5	\$907,046	\$697,600
	March	48	104	236	46%	5	\$1,048,454	\$700,300
	April	<b>65</b>	<b>128</b>	<b>259</b>	<b>51%</b>	<b>4</b>	<b>\$850,456</b>	<b>\$709,500</b>
	May							
	June							
	July							
	August							
	September							
	October							
	November							
	December							
		<b>189</b>	<b>433</b>					

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# VANCOUVER WEST CONDOS

Year	Month	Units Sold	Units Listed	Active Listings	Sales to Listings Ratio	Month's Supply	Average Price	Benchmark Price
2012	January	211	775	1,506	27%	7	\$638,814	\$475,800
	February	323	806	1,761	40%	5	\$682,778	\$473,600
	March	394	750	1,892	53%	5	\$600,512	\$477,300
	April	360	839	2,090	43%	6	\$616,995	\$475,200
	May	402	988	2,276	41%	6	\$627,335	\$488,500
	June	331	756	2,344	44%	7	\$602,256	\$477,000
	July	276	650	2,260	42%	8	\$575,053	\$476,100
	August	247	517	2,088	48%	8	\$633,569	\$470,900
	September	212	686	2,158	31%	10	\$657,319	\$465,600
	October	264	667	2,091	40%	8	\$599,669	\$466,500
	November	241	387	1,928	62%	8	\$601,116	\$468,400
	December	156	153	1,527	102%	10	\$578,828	\$463,500
		<b>3,417</b>	<b>7,974</b>		43%			
2013	January	200	682	1,540	29%	8	\$592,285	\$460,000
	February	253	646	1,728	39%	7	\$589,689	\$461,900
	March	324	616	1,779	53%	5	\$653,645	\$464,100
	April	315	743	1,922	42%	6	\$571,995	\$472,700
	May	396	700	1,906	57%	5	\$615,467	\$467,500
	June	386	597	1,848	65%	5	\$725,203	\$480,100
	July	384	598	1,768	64%	5	\$627,943	\$476,100
	August	335	556	1,703	60%	5	\$657,676	\$469,300
	September	344	706	1,758	49%	5	\$582,973	\$475,200
	October	345	577	1,689	60%	5	\$591,450	\$466,500
	November	293	442	1,571	66%	5	\$605,610	\$471,500
	December	245	252	1,329	97%	5	\$631,865	\$471,800
		<b>3,820</b>	<b>7,115</b>		54%			
2014	January	244	721	1,475	34%	6	\$630,000	\$482,300
	February	324	611	1,591	53%	5	\$645,217	\$486,900
	March	373	719	1,727	52%	5	\$689,315	\$490,600
	April	<b>404</b>	<b>769</b>	<b>1,833</b>	<b>53%</b>	<b>5</b>	<b>\$644,807</b>	<b>\$489,400</b>
	May							
	June							
	July							
	August							
	September							
	October							
	November							
	December							
		<b>1,345</b>	<b>2,820</b>					

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# VANCOUVER EAST HOUSES

Year	Month	Units Sold	Units Listed	Active Listings	Sales To Listings Ratio	Month's Supply	Average Price	Benchmark Price
2012	January	93	235	416	40%	4	\$911,099	\$823,300
	February	125	248	461	50%	4	\$910,995	\$835,500
	March	155	271	503	57%	3	\$943,549	\$845,500
	April	135	270	549	50%	4	\$924,563	\$851,800
	May	152	340	607	45%	4	\$925,507	\$862,200
	June	107	288	694	37%	6	\$906,412	\$865,000
	July	109	246	729	44%	7	\$875,131	\$863,200
	August	79	200	710	40%	9	\$902,054	\$859,100
	September	74	250	746	30%	10	\$906,427	\$850,000
	October	93	215	692	43%	7	\$870,298	\$842,300
	November	91	111	594	82%	7	\$923,053	\$835,100
	December	54	62	480	87%	9	\$890,672	\$829,200
		1,267	2,736		46%			
2013	January	56	187	464	30%	8	\$876,503	\$819,200
	February	77	219	544	35%	7	\$908,408	\$812,900
	March	94	208	577	45%	6	\$946,959	\$823,300
	April	132	290	651	46%	5	\$919,001	\$828,300
	May	159	249	651	64%	4	\$957,628	\$837,800
	June	141	256	665	55%	5	\$903,927	\$845,900
	July	148	236	630	63%	4	\$934,402	\$844,600
	August	142	209	610	68%	4	\$948,562	\$849,100
	September	147	232	584	63%	4	\$954,174	\$850,500
	October	116	189	553	61%	5	\$934,200	\$850,500
	November	116	140	487	83%	4	\$1,001,036	\$855,900
	December	110	76	362	145%	3	\$1,004,666	\$867,200
		1,438	2,491		58%			
2014	January	80	182	373	44%	5	\$958,652	\$869,000
	February	130	227	421	57%	3	\$1,002,224	\$875,400
	March	160	245	444	65%	3	\$993,901	\$886,700
	April	181	254	465	71%	3	\$988,275	\$901,200
	May							
	June							
	July							
	August							
	September							
	October							
	November							
	December							
		551	908					

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# VANCOUVER EAST TOWNHOUSES

Year	Month	Units Sold	Units Listed	Active Listings	Sales to Listings Ratio	Month's Supply	Average Price	Benchmark Price
2012	January	14	44	100	32%	7	\$589,520	\$499,600
	February	39	64	117	61%	3	\$616,015	\$503,800
	March	41	88	142	47%	3	\$602,792	\$520,500
	April	52	101	169	51%	3	\$633,770	\$525,400
	May	50	77	163	65%	3	\$621,672	\$519,000
	June	35	65	151	54%	4	\$622,941	\$521,700
	July	24	57	154	42%	6	\$611,962	\$527,500
	August	15	45	154	33%	10	\$632,410	\$512,300
	September	19	78	178	24%	9	\$608,939	\$505,000
	October	21	70	177	30%	8	\$641,780	\$503,500
	November	35	52	161	67%	5	\$593,208	\$499,600
	December	17	14	133	121%	8	\$655,500	\$512,600
		<b>362</b>	<b>755</b>					
2013	January	27	64	132	42%	5	\$574,788	\$515,400
	February	21	73	165	29%	8	\$649,402	\$511,700
	March	29	57	155	51%	5	\$603,101	\$507,200
	April	37	89	184	42%	5	\$661,487	\$522,600
	May	52	100	198	52%	4	\$584,439	\$518,100
	June	38	57	196	67%	5	\$634,598	\$517,500
	July	53	83	189	64%	4	\$605,510	\$517,500
	August	42	43	171	98%	4	\$577,615	\$516,600
	September	42	99	192	42%	5	\$659,762	\$523,500
	October	51	64	170	80%	3	\$636,972	\$507,800
	November	45	49	147	92%	3	\$630,006	\$525,100
	December	33	26	119	127%	4	\$601,430	\$517,800
		<b>470</b>	<b>804</b>					
2014	January	29	80	136	36%	5	\$642,395	\$518,100
	February	46	73	143	63%	3	\$663,532	\$499,000
	March	39	67	145	58%	4	\$626,871	\$504,400
	April	<b>55</b>	<b>75</b>	<b>147</b>	<b>73%</b>	<b>3</b>	<b>\$631,157</b>	<b>\$509,900</b>
	May							
	June							
	July							
	August							
	September							
	October							
	November							
	December							
		<b>169</b>	<b>295</b>					

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# VANCOUVER EAST CONDOS

Year	Month	Units Sold	Units Listed	Active Listings	Sales to Listings Ratio	Month's Supply	Average Price	Benchmark Price
2012	January	68	175	392	39%	6	\$360,414	\$296,000
	February	102	236	473	43%	5	\$370,374	\$303,400
	March	138	279	560	49%	4	\$380,238	\$307,800
	April	152	219	565	69%	4	\$393,142	\$311,600
	May	110	277	613	40%	6	\$360,227	\$310,700
	June	136	231	603	59%	4	\$363,107	\$313,400
	July	104	157	544	66%	5	\$366,979	\$311,100
	August	75	144	516	52%	7	\$350,473	\$307,200
	September	71	213	580	33%	8	\$357,755	\$305,600
	October	70	154	571	45%	8	\$335,536	\$308,500
	November	69	102	522	68%	8	\$374,984	\$308,300
	December	53	51	419	104%	8	\$344,439	\$303,400
		<b>1,148</b>	<b>2,238</b>		51%			
2013	January	57	193	441	30%	8	\$353,460	\$299,400
	February	67	157	477	43%	7	\$376,558	\$301,600
	March	99	196	492	51%	5	\$377,018	\$304,900
	April	77	243	594	32%	8	\$348,975	\$305,100
	May	121	208	599	58%	5	\$371,949	\$308,700
	June	99	183	573	54%	6	\$359,398	\$305,100
	July	124	167	528	74%	4	\$355,535	\$306,500
	August	94	141	485	67%	5	\$341,846	\$304,000
	September	90	235	520	38%	6	\$378,830	\$300,200
	October	121	191	513	63%	4	\$382,537	\$306,900
	November	119	149	472	80%	4	\$380,650	\$310,300
	December	90	48	355	188%	4	\$362,230	\$308,900
		<b>1,158</b>	<b>2,111</b>		55%			
2014	January	62	222	425	28%	7	\$347,014	\$308,300
	February	135	208	449	65%	3	\$363,829	\$312,000
	March	134	222	452	60%	3	\$386,048	\$318,700
	April	<b>115</b>	<b>257</b>	<b>519</b>	<b>45%</b>	<b>5</b>	<b>\$377,620</b>	<b>\$319,400</b>
	May							
	June							
	July							
	August							
	September							
	October							
	November							
	December							
		<b>446</b>	<b>909</b>					

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# NORTH VANCOUVER HOUSES

Year	Month	Units Sold	Units Listed	Active Listings	Sales to Listings Ratio	Month's Supply	Average Price	Benchmark Price
2012	January	57	144	213	40%	4	\$1,024,918	\$941,700
	February	103	184	255	56%	2	\$1,086,759	\$951,800
	March	121	198	288	61%	2	\$1,109,272	\$958,700
	April	118	205	333	58%	3	\$1,139,944	\$964,900
	May	123	252	402	49%	3	\$1,080,221	\$983,700
	June	73	176	433	41%	6	\$1,068,165	\$977,400
	July	60	128	406	47%	7	\$1,157,564	\$963,000
	August	51	119	396	43%	8	\$1,170,007	\$956,100
	September	44	222	481	20%	11	\$995,100	\$961,200
	October	78	135	451	58%	6	\$1,073,834	\$945,500
	November	60	87	389	69%	6	\$1,044,838	\$931,100
	December	32	29	275	110%	9	\$1,046,390	\$908,500
		<b>920</b>	<b>1,879</b>		49%			
2013	January	52	172	318	30%	6	\$983,330	\$917,900
	February	76	177	375	43%	5	\$1,155,924	\$924,200
	March	113	188	400	60%	4	\$1,093,046	\$936,100
	April	119	262	479	45%	4	\$1,085,266	\$939,900
	May	119	211	497	56%	4	\$1,024,865	\$951,100
	June	99	171	485	58%	5	\$1,046,764	\$948,600
	July	117	137	418	85%	4	\$1,095,171	\$943,000
	August	76	100	362	76%	5	\$1,102,776	\$953,000
	September	78	202	404	39%	5	\$1,056,320	\$953,600
	October	103	145	372	71%	4	\$1,161,243	\$950,500
	November	83	95	324	87%	4	\$1,089,367	\$956,100
	December	58	37	220	157%	4	\$1,059,145	\$949,300
		<b>1,093</b>	<b>1,897</b>		58%			
2014	January	53	151	257	35%	5	\$1,214,671	\$948,600
	February	95	186	312	51%	3	\$1,276,085	\$948,600
	March	134	189	340	71%	3	\$1,128,809	\$966,200
	April	141	259	409	54%	3	\$1,251,596	\$981,800
	May							
	June							
	July							
	August							
	September							
	October							
	November							
	December							
		<b>423</b>	<b>785</b>					

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# NORTH VANCOUVER TOWNHOUSES

Year	Month	Units Sold	Units Listed	Active Listings	Sales to Listings Ratio	Month's Supply	Average Price	Benchmark Price
2012	January	26	61	87	43%	3	\$714,865	\$589,100
	February	24	47	100	51%	4	\$730,522	\$596,200
	March	40	54	91	74%	2	\$660,788	\$605,000
	April	30	81	130	37%	4	\$641,835	\$605,000
	May	39	71	141	55%	4	\$708,764	\$602,100
	June	21	58	151	36%	7	\$635,604	\$595,800
	July	26	53	128	49%	5	\$656,569	\$597,500
	August	14	33	122	42%	9	\$656,528	\$589,900
	September	13	92	164	14%	13	\$654,723	\$576,200
	October	25	51	171	49%	7	\$629,132	\$578,700
	November	25	30	151	83%	6	\$618,220	\$575,700
	December	24	6	94	400%	4	\$630,726	\$566,100
		<b>307</b>	<b>637</b>		48%			
2013	January	16	53	103	30%	6	\$612,406	\$562,400
	February	27	51	120	53%	4	\$709,980	\$585,800
	March	31	44	122	70%	4	\$653,616	\$584,100
	April	34	73	141	47%	4	\$654,012	\$584,400
	May	31	77	168	40%	5	\$635,398	\$580,800
	June	40	58	155	69%	4	\$614,922	\$579,500
	July	27	44	147	61%	5	\$605,611	\$581,200
	August	38	38	121	100%	3	\$681,430	\$585,300
	September	28	64	133	44%	5	\$693,477	\$579,100
	October	39	60	127	65%	3	\$663,000	\$575,700
	November	24	35	116	69%	5	\$615,429	\$576,600
	December	19	12	91	158%	5	\$748,794	\$577,000
		<b>354</b>	<b>609</b>		58%			
2014	January	19	55	96	35%	5	\$650,368	\$584,100
	February	37	58	105	64%	3	\$667,098	\$589,100
	March	25	53	123	47%	5	\$686,100	\$595,400
	April	39	56	121	70%	3	\$666,627	\$600,000
	May							
	June							
	July							
	August							
	September							
	October							
	November							
	December							
		<b>120</b>	<b>222</b>					

**Average Price:** Total dollar volume of sales divided by the total number of units sold.

**Benchmark Price:** Price for a typical property within the Greater Vancouver Board, with the qualities and characteristics of this property staying constant over time.

**Month's Supply:** 0-5 is a Seller's Market, 5-7 is a Balanced Market, Above 7 is a Buyer's Market

**Sales to Listings Ratio:** The percentage of Units Listed in a month and sold during that month (Units Sold divided by Units Listed)



# NORTH VANCOUVER CONDOS

Year	Month	Units Sold	Units Listed	Active Listings	Sales to Listings Ratio	Month's Supply	Average Price	Benchmark Price
2012	January	48	174	348	28%	7	\$399,903	\$340,100
	February	82	180	411	46%	5	\$394,334	\$345,800
	March	91	177	434	51%	5	\$439,509	\$345,500
	April	83	197	490	42%	6	\$405,078	\$352,200
	May	93	187	501	50%	5	\$400,151	\$352,400
	June	69	162	504	43%	7	\$395,827	\$352,200
	July	55	139	477	40%	9	\$382,816	\$350,500
	August	48	99	441	48%	9	\$381,529	\$355,600
	September	43	191	488	23%	11	\$393,076	\$358,800
	October	56	136	464	41%	8	\$451,399	\$353,700
	November	59	81	407	73%	7	\$390,741	\$349,000
	December	34	43	311	79%	9	\$383,170	\$339,100
		<b>761</b>	<b>1,766</b>		43%			
2013	January	38	141	333	27%	9	\$413,057	\$340,800
	February	52	147	372	35%	7	\$385,594	\$343,300
	March	62	148	416	42%	7	\$409,361	\$342,800
	April	71	181	460	39%	6	\$405,318	\$346,500
	May	67	150	467	45%	7	\$449,831	\$352,200
	June	67	163	479	41%	7	\$415,289	\$354,900
	July	77	142	450	54%	6	\$429,160	\$353,400
	August	64	126	440	51%	7	\$375,406	\$349,500
	September	57	166	465	34%	8	\$404,520	\$350,500
	October	77	160	456	48%	6	\$436,452	\$350,000
	November	88	111	410	79%	5	\$441,319	\$352,700
	December	<b>58</b>	<b>78</b>	<b>332</b>	74%	6	<b>\$445,770</b>	<b>\$349,200</b>
		<b>778</b>	<b>1,713</b>		45%			
2014	January	48	196	375	24%	8	\$383,802	\$352,900
	February	73	168	427	43%	6	\$444,160	\$347,500
	March	69	161	464	43%	7	\$390,839	\$350,500
	April	<b>73</b>	<b>191</b>	<b>521</b>	<b>38%</b>	<b>7</b>	<b>\$419,173</b>	<b>\$352,700</b>
	May							
	June							
	July							
	August							
	September							
	October							
	November							
	December							
		<b>263</b>	<b>716</b>					

**Average Price:** Total dollar volume of sales divided by the total number of units sold.

**Benchmark Price:** Price for a typical property within the Greater Vancouver Board, with the qualities and characteristics of this property staying constant over time.

**Month's Supply:** 0-5 is a Seller's Market, 5-7 is a Balanced Market, Above 7 is a Buyer's Market

**Sales to Listings Ratio:** The percentage of Units Listed in a month and sold during that month (Units Sold divided by Units Listed)

# WEST VANCOUVER HOUSES

Year	Month	Units Sold	Units Listed	Active Listings	Sales to Listings Ratio	Month's Supply	Average Price	Benchmark Price
2012	January	39	185	385	21%	10	\$2,258,816	\$1,789,600
	February	68	125	392	54%	6	\$2,366,611	\$1,841,100
	March	78	158	426	49%	5	\$2,420,185	\$1,903,100
	April	83	184	475	45%	6	\$2,230,971	\$1,940,900
	May	69	202	513	34%	7	\$2,291,285	\$1,948,200
	June	47	169	548	28%	12	\$2,421,744	\$1,946,100
	July	46	131	533	35%	12	\$2,393,641	\$1,909,400
	August	24	109	531	22%	22	\$2,925,188	\$1,894,700
	September	43	193	569	22%	13	\$2,408,615	\$1,847,400
	October	51	134	551	38%	11	\$2,263,011	\$1,823,300
	November	32	72	502	44%	16	\$1,957,906	\$1,772,800
	December	29	40	398	73%	14	\$2,469,353	\$1,778,100
		609	1,702		36%			
2013	January	38	155	405	25%	11	\$2,459,421	\$1,814,900
	February	31	174	499	18%	16	\$2,197,225	\$1,813,800
	March	58	141	516	41%	9	\$2,106,284	\$1,810,700
	April	61	202	585	30%	10	\$2,420,192	\$1,835,900
	May	71	211	627	34%	9	\$2,261,640	\$1,859,000
	June	76	171	625	44%	8	\$2,168,035	\$1,826,400
	July	79	137	604	58%	8	\$2,390,145	\$1,862,100
	August	75	119	553	63%	7	\$2,343,828	\$1,862,100
	September	71	184	563	39%	8	\$2,517,138	\$1,850,600
	October	80	151	535	53%	7	\$2,298,607	\$1,878,900
	November	77	86	449	90%	6	\$2,303,763	\$1,928,300
	December	52	49	363	106%	7	\$2,464,677	\$1,920,900
		769	1,780		43%			
2014	January	44	190	422	23%	10	\$2,223,939	\$1,894,700
	February	63	148	451	43%	7	\$2,656,352	\$1,901,000
	March	61	141	484	43%	8	\$2,480,873	\$1,933,500
	April	76	198	511	38%	7	\$2,373,434	\$1,972,400
	May							
	June							
	July							
	August							
	September							
	October							
	November							
	December							
		244	677					

**Average Price:** Total dollar volume of sales divided by the total number of units sold.

**Benchmark Price:** Price for a typical property within the Greater Vancouver Board, with the qualities and characteristics of this property staying constant over time.

**Month's Supply:** 0-5 is a Seller's Market, 5-7 is a Balanced Market, Above 7 is a Buyer's Market

**Sales to Listings Ratio:** The percentage of Units Listed in a month and sold during that month (Units Sold divided by Units Listed)

# RICHMOND HOUSES

Year	Month	Units Sold	Units Listed	Active Listings	Sales to Listings Ratio	Month's Supply	Average Price	Benchmark Price
2012	January	89	470	841	19%	9	\$1,099,691	\$996,200
	February	119	295	875	40%	7	\$1,121,508	\$1,019,100
	March	104	326	982	32%	9	\$1,146,881	\$1,024,000
	April	114	350	1,058	33%	9	\$1,107,867	\$1,026,500
	May	101	383	1,131	26%	11	\$1,146,080	\$1,019,100
	June	76	311	1,182	24%	16	\$1,126,723	\$998,700
	July	60	286	1,171	21%	20	\$1,093,853	\$979,800
	August	60	234	1,159	26%	19	\$1,136,251	\$975,400
	September	54	248	1,157	22%	21	\$1,130,566	\$962,900
	October	79	210	1,058	38%	13	\$1,151,921	\$964,900
	November	76	139	933	55%	12	\$1,145,876	\$955,500
	December	44	82	815	54%	19	\$1,154,045	\$938,100
		<b>976</b>	<b>3,334</b>		29%			
2013	January	63	355	846	18%	13	\$950,655	\$933,100
	February	89	245	922	36%	10	\$1,007,221	\$927,200
	March	89	225	934	40%	10	\$1,028,988	\$938,100
	April	109	306	993	36%	9	\$1,118,494	\$932,700
	May	127	302	1,039	42%	8	\$1,221,196	\$937,600
	June	115	241	1,023	48%	9	\$1,093,914	\$943,600
	July	146	285	1,018	51%	7	\$1,095,912	\$944,600
	August	136	226	973	60%	7	\$1,090,454	\$945,100
	September	127	265	969	48%	8	\$1,125,162	\$934,600
	October	120	190	886	63%	7	\$1,213,123	\$924,200
	November	109	161	802	68%	7	\$1,153,906	\$929,700
	December	89	116	696	77%	8	\$1,241,313	\$940,100
		<b>1,319</b>	<b>2,917</b>		45%			
2014	January	114	344	735	33%	6	\$1,168,877	\$931,200
	February	144	243	765	59%	5	\$1,239,345	\$935,100
	March	135	254	788	53%	6	\$1,128,558	\$954,000
	April	<b>129</b>	<b>287</b>	<b>826</b>	<b>45%</b>	<b>6</b>	<b>\$1,152,536</b>	<b>\$962,900</b>
	May							
	June							
	July							
	August							
	September							
	October							
	November							
	December							
		<b>522</b>	<b>1,128</b>					

**Average Price:** Total dollar volume of sales divided by the total number of units sold.

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**Month's Supply:** 0-5 is a Seller's Market, 5-7 is a Balanced Market, Above 7 is a Buyer's Market

**Sales to Listings Ratio:** The percentage of Units Listed in a month and sold during that month (Units Sold divided by Units Listed)

# RICHMOND TOWNHOUSES

Year	Month	Units Sold	Units Listed	Active Listings	Sales to Listings Ratio	Month's Supply	Average Price	Benchmark Price
2012	January	52	195	386	27%	7	\$511,251	\$501,400
	February	80	144	395	56%	5	\$534,334	\$498,000
	March	87	163	428	53%	5	\$545,718	\$502,400
	April	71	182	472	39%	7	\$530,072	\$508,400
	May	77	177	493	44%	6	\$528,401	\$509,200
	June	59	145	517	41%	9	\$552,394	\$504,200
	July	55	127	507	43%	9	\$496,046	\$506,400
	August	54	133	505	41%	9	\$527,407	\$502,400
	September	46	152	517	30%	11	\$520,621	\$496,500
	October	61	122	465	50%	8	\$510,906	\$495,500
	November	50	93	428	54%	9	\$487,678	\$492,500
	December	40	45	371	89%	9	\$521,581	\$488,100
		<b>732</b>	<b>1,678</b>		44%			
2013	January	43	141	355	30%	8	\$508,420	\$482,900
	February	50	133	406	38%	8	\$517,820	\$488,700
	March	74	126	423	59%	6	\$503,507	\$487,800
	April	93	135	419	69%	5	\$506,974	\$491,500
	May	105	147	413	71%	4	\$519,290	\$492,500
	June	72	150	436	48%	6	\$520,855	\$493,700
	July	94	162	442	58%	5	\$504,945	\$495,500
	August	94	142	428	66%	5	\$511,341	\$496,200
	September	69	149	448	46%	6	\$528,122	\$497,700
	October	72	96	420	75%	6	\$500,983	\$494,900
	November	75	100	372	75%	5	\$536,997	\$496,500
	December	49	50	304	98%	6	\$484,031	\$498,300
		<b>890</b>	<b>1,531</b>		58%			
2014	January	61	146	334	42%	5	\$530,700	\$501,400
	February	79	141	360	56%	5	\$524,426	\$508,200
	March	75	134	389	56%	5	\$545,826	\$514,700
	April	<b>89</b>	<b>163</b>	<b>411</b>	<b>55%</b>	<b>5</b>	<b>\$506,286</b>	<b>\$514,400</b>
	May							
	June							
	July							
	August							
	September							
	October							
	November							
	December							
		<b>304</b>	<b>584</b>					

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**Sales to Listings Ratio:** The percentage of Units Listed in a month and sold during that month (Units Sold divided by Units Listed)

# RICHMOND CONDOS

Year	Month	Units Sold	Units Listed	Active Listings	Sales to Listings Ratio	Month's Supply	Average Price	Benchmark Price
2012	January	72	348	755	21%	10	\$353,605	\$357,100
	February	125	299	835	42%	7	\$356,336	\$356,600
	March	118	292	937	40%	8	\$368,446	\$353,300
	April	121	287	981	42%	8	\$356,761	\$353,500
	May	93	307	1,039	30%	11	\$362,846	\$351,400
	June	113	276	1,071	41%	9	\$346,205	\$350,000
	July	101	214	1,020	47%	10	\$339,724	\$349,800
	August	65	206	993	32%	15	\$354,384	\$340,300
	September	73	206	960	35%	13	\$324,991	\$334,700
	October	85	211	910	40%	11	\$340,497	\$340,100
	November	81	145	838	56%	10	\$344,329	\$339,600
	December	54	94	750	57%	14	\$359,485	\$334,000
		<b>1,101</b>	<b>2,885</b>		<b>38%</b>			
2013	January	59	262	723	23%	12	\$397,494	\$334,700
	February	80	240	813	33%	10	\$327,200	\$335,600
	March	117	234	840	50%	7	\$351,177	\$338,200
	April	148	257	839	58%	6	\$351,318	\$347,200
	May	143	275	855	52%	6	\$344,367	\$346,000
	June	121	225	857	54%	7	\$347,075	\$346,200
	July	165	265	833	62%	5	\$327,237	\$347,200
	August	109	201	817	54%	7	\$344,993	\$347,400
	September	122	232	823	53%	7	\$357,584	\$344,100
	October	132	249	832	53%	6	\$360,706	\$349,100
	November	104	223	864	47%	8	\$351,935	\$346,700
	December	111	135	738	82%	7	\$336,763	\$343,900
		<b>1,411</b>	<b>2,798</b>		<b>50%</b>			
2014	January	89	278	774	32%	9	\$392,081	\$344,100
	February	116	268	830	43%	7	\$365,755	\$350,200
	March	119	282	902	42%	8	\$362,148	\$351,400
	April	<b>116</b>	<b>305</b>	<b>982</b>	<b>38%</b>	<b>8</b>	<b>\$340,704</b>	<b>\$352,100</b>
	May							
	June							
	July							
	August							
	September							
	October							
	November							
	December							
		<b>440</b>	<b>1,133</b>					

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**Sales to Listings Ratio:** The percentage of Units Listed in a month and sold during that month (Units Sold divided by Units Listed )