

VANCOUVER WEST HOUSES

Year	Month	Units Sold	Units Listed	Active Listings	Sales to Listings Ratio	Month's Supply	Average Price	Benchmark Price
2012	January	86	476	796	18%	9	\$2,485,787	\$2,156,800
	February	177	319	777	55%	4	\$2,646,953	\$2,204,500
	March	152	336	854	45%	6	\$2,401,066	\$2,229,800
	April	130	395	949	33%	7	\$2,258,146	\$2,255,100
	May	122	456	1,067	27%	9	\$2,236,888	\$2,248,300
	June	102	325	1,078	31%	11	\$2,401,547	\$2,203,500
	July	83	265	1,038	31%	13	\$2,397,045	\$2,170,500
	August	75	221	995	34%	13	\$2,859,945	\$2,116,000
	September	86	323	1,043	27%	12	\$2,259,214	\$2,088,700
	October	104	226	960	46%	9	\$2,510,313	\$2,061,400
	November	77	159	846	48%	11	\$2,190,320	\$2,029,300
	December	49	96	697	51%	14	\$2,152,485	\$2,004,000
		1,243	3,597		35%			
2013	January	83	330	771	25%	9	\$2,345,838	\$1,995,300
	February	104	317	890	33%	9	\$2,877,809	\$2,001,100
	March	151	275	892	55%	6	\$2,408,779	\$2,026,400
	April	144	335	943	43%	7	\$2,519,534	\$2,064,400
	May	187	325	938	58%	5	\$2,511,322	\$2,068,300
	June	145	254	923	57%	6	\$2,369,798	\$2,070,200
	July	130	289	907	45%	7	\$2,790,651	\$2,069,200
	August	133	229	872	58%	7	\$2,778,414	\$2,079,900
	September	154	335	918	46%	6	\$2,478,176	\$2,089,700
	October	179	227	830	79%	5	\$2,308,420	\$2,086,800
	November	140	171	730	82%	5	\$2,553,757	\$2,095,500
	December	111	113	612	98%	6	\$2,799,131	\$2,103,300
		1,661	3,200		52%			
2014	January	117	407	748	29%	6	\$2,741,607	\$2,144,200
	February	172	280	779	61%	5	\$2,859,324	\$2,145,000
	March	147	300	813	49%	6	\$2,597,332	\$2,176,300
	April	158	363	887	44%	6	\$2,711,596	\$2,201,600
	May	203	346	900	59%	4	\$2,600,418	\$2,229,800
	June							
	July							
	August							
	September							
	October							
	November							
	December							
		797	1,696					

Average Price: Total dollar volume of sales divided by the total number of units sold.

Benchmark Price: Price for a typical property within the Greater Vancouver Board, with the qualities and characteristics of this property staying constant over time.

Month's Supply: 0-5 is a Seller's Market, 5-7 is a Balanced Market, Above 7 is a Buyer's Market

Sales to Listings Ratio: The percentage of Units Listed in a month and sold during that month (Units Sold divided by Units Listed)

VANCOUVER WEST TOWNHOUSES

Year	Month	Units Sold	Units Listed	Active Listings	Sales to Listings Ratio	Month's Supply	Average Price	Benchmark Price
2012	January	26	126	233	21%	9	\$959,188	\$668,400
	February	47	128	269	37%	6	\$876,416	\$670,200
	March	68	128	302	53%	4	\$981,355	\$691,900
	April	60	132	333	45%	6	\$1,072,747	\$708,700
	May	49	159	358	31%	7	\$908,451	\$710,000
	June	46	128	362	36%	8	\$1,001,008	\$713,100
	July	46	94	340	49%	7	\$844,164	\$710,900
	August	40	86	326	47%	8	\$984,662	\$688,800
	September	35	134	354	26%	10	\$749,668	\$672,400
	October	49	115	338	43%	7	\$942,383	\$677,700
	November	40	67	305	60%	8	\$866,500	\$679,000
	December	30	25	230	120%	8	\$899,191	\$663,600
		536	1,322		41%			
2013	January	29	109	235	27%	8	\$1,000,040	\$677,300
	February	38	105	271	36%	7	\$859,473	\$700,300
	March	58	82	265	71%	5	\$950,184	\$702,900
	April	61	140	298	44%	5	\$916,005	\$700,700
	May	70	110	298	64%	4	\$949,751	\$696,300
	June	63	115	305	55%	5	\$899,164	\$708,200
	July	58	111	298	52%	5	\$878,633	\$706,400
	August	47	73	270	64%	6	\$1,044,515	\$696,300
	September	55	120	279	46%	5	\$1,192,339	\$703,800
	October	53	92	251	58%	5	\$920,873	\$709,100
	November	54	56	215	96%	4	\$848,444	\$705,100
	December	36	24	162	150%	5	\$928,815	\$696,700
		622	1,137		55%			
2014	January	29	112	193	26%	7	\$891,571	\$688,300
	February	47	89	221	53%	5	\$907,046	\$697,600
	March	48	104	236	46%	5	\$1,048,454	\$700,300
	April	65	128	259	51%	4	\$850,456	\$709,500
	May	63	121	274	52%	4	\$944,847	\$726,800
	June							
	July							
	August							
	September							
	October							
	November							
	December							
		252	554					

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Sales to Listings Ratio: The percentage of Units Listed in a month and sold during that month (Units Sold divided by Units Listed)

VANCOUVER WEST CONDOS

Year	Month	Units Sold	Units Listed	Active Listings	Sales to Listings Ratio	Month's Supply	Average Price	Benchmark Price
2012	January	211	775	1,506	27%	7	\$638,814	\$475,800
	February	323	806	1,761	40%	5	\$682,778	\$473,600
	March	394	750	1,892	53%	5	\$600,512	\$477,300
	April	360	839	2,090	43%	6	\$616,995	\$475,200
	May	402	988	2,276	41%	6	\$627,335	\$488,500
	June	331	756	2,344	44%	7	\$602,256	\$477,000
	July	276	650	2,260	42%	8	\$575,053	\$476,100
	August	247	517	2,088	48%	8	\$633,569	\$470,900
	September	212	686	2,158	31%	10	\$657,319	\$465,600
	October	264	667	2,091	40%	8	\$599,669	\$466,500
	November	241	387	1,928	62%	8	\$601,116	\$468,400
	December	156	153	1,527	102%	10	\$578,828	\$463,500
		3,417	7,974		43%			
2013	January	200	682	1,540	29%	8	\$592,285	\$460,000
	February	253	646	1,728	39%	7	\$589,689	\$461,900
	March	324	616	1,779	53%	5	\$653,645	\$464,100
	April	315	743	1,922	42%	6	\$571,995	\$472,700
	May	396	700	1,906	57%	5	\$615,467	\$467,500
	June	386	597	1,848	65%	5	\$725,203	\$480,100
	July	384	598	1,768	64%	5	\$627,943	\$476,100
	August	335	556	1,703	60%	5	\$657,676	\$469,300
	September	344	706	1,758	49%	5	\$582,973	\$475,200
	October	345	577	1,689	60%	5	\$591,450	\$466,500
	November	293	442	1,571	66%	5	\$605,610	\$471,500
	December	245	252	1,329	97%	5	\$631,865	\$471,800
		3,820	7,115		54%			
2014	January	244	721	1,475	34%	6	\$630,000	\$482,300
	February	324	611	1,591	53%	5	\$645,217	\$486,900
	March	373	719	1,727	52%	5	\$689,315	\$490,600
	April	404	769	1,833	53%	5	\$644,807	\$489,400
	May	406	765	1,925	53%	5	\$625,553	\$493,700
	June							
	July							
	August							
	September							
	October							
	November							
	December							
		1,751	3,585					

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VANCOUVER EAST HOUSES

Year	Month	Units Sold	Units Listed	Active Listings	Sales To Listings Ratio	Month's Supply	Average Price	Benchmark Price
2012	January	93	235	416	40%	4	\$911,099	\$823,300
	February	125	248	461	50%	4	\$910,995	\$835,500
	March	155	271	503	57%	3	\$943,549	\$845,500
	April	135	270	549	50%	4	\$924,563	\$851,800
	May	152	340	607	45%	4	\$925,507	\$862,200
	June	107	288	694	37%	6	\$906,412	\$865,000
	July	109	246	729	44%	7	\$875,131	\$863,200
	August	79	200	710	40%	9	\$902,054	\$859,100
	September	74	250	746	30%	10	\$906,427	\$850,000
	October	93	215	692	43%	7	\$870,298	\$842,300
	November	91	111	594	82%	7	\$923,053	\$835,100
	December	54	62	480	87%	9	\$890,672	\$829,200
		1,267	2,736		46%			
2013	January	56	187	464	30%	8	\$876,503	\$819,200
	February	77	219	544	35%	7	\$908,408	\$812,900
	March	94	208	577	45%	6	\$946,959	\$823,300
	April	132	290	651	46%	5	\$919,001	\$828,300
	May	159	249	651	64%	4	\$957,628	\$837,800
	June	141	256	665	55%	5	\$903,927	\$845,900
	July	148	236	630	63%	4	\$934,402	\$844,600
	August	142	209	610	68%	4	\$948,562	\$849,100
	September	147	232	584	63%	4	\$954,174	\$850,500
	October	116	189	553	61%	5	\$934,200	\$850,500
	November	116	140	487	83%	4	\$1,001,036	\$855,900
	December	110	76	362	145%	3	\$1,004,666	\$867,200
		1,438	2,491		58%			
2014	January	80	182	373	44%	5	\$958,652	\$869,000
	February	130	227	421	57%	3	\$1,002,224	\$875,400
	March	160	245	444	65%	3	\$993,901	\$886,700
	April	181	254	465	71%	3	\$988,275	\$901,200
	May	172	285	498	60%	3	\$1,018,775	\$904,800
	June							
	July							
	August							
	September							
	October							
	November							
	December							
		723	1,193					

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Sales to Listings Ratio: The percentage of Units Listed in a month and sold during that month (Units Sold divided by Units Listed)

VANCOUVER EAST TOWNHOUSES

Year	Month	Units Sold	Units Listed	Active Listings	Sales to Listings Ratio	Month's Supply	Average Price	Benchmark Price
2012	January	14	44	100	32%	7	\$589,520	\$499,600
	February	39	64	117	61%	3	\$616,015	\$503,800
	March	41	88	142	47%	3	\$602,792	\$520,500
	April	52	101	169	51%	3	\$633,770	\$525,400
	May	50	77	163	65%	3	\$621,672	\$519,000
	June	35	65	151	54%	4	\$622,941	\$521,700
	July	24	57	154	42%	6	\$611,962	\$527,500
	August	15	45	154	33%	10	\$632,410	\$512,300
	September	19	78	178	24%	9	\$608,939	\$505,000
	October	21	70	177	30%	8	\$641,780	\$503,500
	November	35	52	161	67%	5	\$593,208	\$499,600
	December	17	14	133	121%	8	\$655,500	\$512,600
		362	755					
2013	January	27	64	132	42%	5	\$574,788	\$515,400
	February	21	73	165	29%	8	\$649,402	\$511,700
	March	29	57	155	51%	5	\$603,101	\$507,200
	April	37	89	184	42%	5	\$661,487	\$522,600
	May	52	100	198	52%	4	\$584,439	\$518,100
	June	38	57	196	67%	5	\$634,598	\$517,500
	July	53	83	189	64%	4	\$605,510	\$517,500
	August	42	43	171	98%	4	\$577,615	\$516,600
	September	42	99	192	42%	5	\$659,762	\$523,500
	October	51	64	170	80%	3	\$636,972	\$507,800
	November	45	49	147	92%	3	\$630,006	\$525,100
	December	33	26	119	127%	4	\$601,430	\$517,800
		470	804		58%			
2014	January	29	80	136	36%	5	\$642,395	\$518,100
	February	46	73	143	63%	3	\$663,532	\$499,000
	March	39	67	145	58%	4	\$626,871	\$504,400
	April	55	75	147	73%	3	\$631,157	\$509,900
	May	47	83	154	57%	3	\$673,759	\$527,200
	June							
	July							
	August							
	September							
	October							
	November							
	December							
		216	378					

Average Price: Total dollar volume of sales divided by the total number of units sold.

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VANCOUVER EAST CONDOS

Year	Month	Units Sold	Units Listed	Active Listings	Sales to Listings Ratio	Month's Supply	Average Price	Benchmark Price
2012	January	68	175	392	39%	6	\$360,414	\$296,000
	February	102	236	473	43%	5	\$370,374	\$303,400
	March	138	279	560	49%	4	\$380,238	\$307,800
	April	152	219	565	69%	4	\$393,142	\$311,600
	May	110	277	613	40%	6	\$360,227	\$310,700
	June	136	231	603	59%	4	\$363,107	\$313,400
	July	104	157	544	66%	5	\$366,979	\$311,100
	August	75	144	516	52%	7	\$350,473	\$307,200
	September	71	213	580	33%	8	\$357,755	\$305,600
	October	70	154	571	45%	8	\$335,536	\$308,500
	November	69	102	522	68%	8	\$374,984	\$308,300
	December	53	51	419	104%	8	\$344,439	\$303,400
		1,148	2,238		51%			
2013	January	57	193	441	30%	8	\$353,460	\$299,400
	February	67	157	477	43%	7	\$376,558	\$301,600
	March	99	196	492	51%	5	\$377,018	\$304,900
	April	77	243	594	32%	8	\$348,975	\$305,100
	May	121	208	599	58%	5	\$371,949	\$308,700
	June	99	183	573	54%	6	\$359,398	\$305,100
	July	124	167	528	74%	4	\$355,535	\$306,500
	August	94	141	485	67%	5	\$341,846	\$304,000
	September	90	235	520	38%	6	\$378,830	\$300,200
	October	121	191	513	63%	4	\$382,537	\$306,900
	November	119	149	472	80%	4	\$380,650	\$310,300
	December	90	48	355	188%	4	\$362,230	\$308,900
		1,158	2,111		55%			
2014	January	62	222	425	28%	7	\$347,014	\$308,300
	February	135	208	449	65%	3	\$363,829	\$312,000
	March	134	222	452	60%	3	\$386,048	\$318,700
	April	115	257	519	45%	5	\$377,620	\$319,400
	May	148	241	531	61%		\$377,414	\$320,300
	June							
	July							
	August							
	September							
	October							
	November							
	December							
		594	1,150					

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NORTH VANCOUVER HOUSES

Year	Month	Units Sold	Units Listed	Active Listings	Sales to Listings Ratio	Month's Supply	Average Price	Benchmark Price
2012	January	57	144	213	40%	4	\$1,024,918	\$941,700
	February	103	184	255	56%	2	\$1,086,759	\$951,800
	March	121	198	288	61%	2	\$1,109,272	\$958,700
	April	118	205	333	58%	3	\$1,139,944	\$964,900
	May	123	252	402	49%	3	\$1,080,221	\$983,700
	June	73	176	433	41%	6	\$1,068,165	\$977,400
	July	60	128	406	47%	7	\$1,157,564	\$963,000
	August	51	119	396	43%	8	\$1,170,007	\$956,100
	September	44	222	481	20%	11	\$995,100	\$961,200
	October	78	135	451	58%	6	\$1,073,834	\$945,500
	November	60	87	389	69%	6	\$1,044,838	\$931,100
	December	32	29	275	110%	9	\$1,046,390	\$908,500
		920	1,879		49%			
2013	January	52	172	318	30%	6	\$983,330	\$917,900
	February	76	177	375	43%	5	\$1,155,924	\$924,200
	March	113	188	400	60%	4	\$1,093,046	\$936,100
	April	119	262	479	45%	4	\$1,085,266	\$939,900
	May	119	211	497	56%	4	\$1,024,865	\$951,100
	June	99	171	485	58%	5	\$1,046,764	\$948,600
	July	117	137	418	85%	4	\$1,095,171	\$943,000
	August	76	100	362	76%	5	\$1,102,776	\$953,000
	September	78	202	404	39%	5	\$1,056,320	\$953,600
	October	103	145	372	71%	4	\$1,161,243	\$950,500
	November	83	95	324	87%	4	\$1,089,367	\$956,100
	December	58	37	220	157%	4	\$1,059,145	\$949,300
		1,093	1,897		58%			
2014	January	53	151	257	35%	5	\$1,214,671	\$948,600
	February	95	186	312	51%	3	\$1,276,085	\$948,600
	March	134	189	340	71%	3	\$1,128,809	\$966,200
	April	141	259	409	54%	3	\$1,251,596	\$981,800
	May	145	197	398	74%	3	\$1,080,383	\$994,400
	June							
	July							
	August							
	September							
	October							
	November							
	December							
		568	982					

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NORTH VANCOUVER TOWNHOUSES

Year	Month	Units Sold	Units Listed	Active Listings	Sales to Listings Ratio	Month's Supply	Average Price	Benchmark Price
2012	January	26	61	87	43%	3	\$714,865	\$589,100
	February	24	47	100	51%	4	\$730,522	\$596,200
	March	40	54	91	74%	2	\$660,788	\$605,000
	April	30	81	130	37%	4	\$641,835	\$605,000
	May	39	71	141	55%	4	\$708,764	\$602,100
	June	21	58	151	36%	7	\$635,604	\$595,800
	July	26	53	128	49%	5	\$656,569	\$597,500
	August	14	33	122	42%	9	\$656,528	\$589,900
	September	13	92	164	14%	13	\$654,723	\$576,200
	October	25	51	171	49%	7	\$629,132	\$578,700
	November	25	30	151	83%	6	\$618,220	\$575,700
	December	24	6	94	400%	4	\$630,726	\$566,100
		307	637		48%			
2013	January	16	53	103	30%	6	\$612,406	\$562,400
	February	27	51	120	53%	4	\$709,980	\$585,800
	March	31	44	122	70%	4	\$653,616	\$584,100
	April	34	73	141	47%	4	\$654,012	\$584,400
	May	31	77	168	40%	5	\$635,398	\$580,800
	June	40	58	155	69%	4	\$614,922	\$579,500
	July	27	44	147	61%	5	\$605,611	\$581,200
	August	38	38	121	100%	3	\$681,430	\$585,300
	September	28	64	133	44%	5	\$693,477	\$579,100
	October	39	60	127	65%	3	\$663,000	\$575,700
	November	24	35	116	69%	5	\$615,429	\$576,600
	December	19	12	91	158%	5	\$748,794	\$577,000
		354	609		58%			
2014	January	19	55	96	35%	5	\$650,368	\$584,100
	February	37	58	105	64%	3	\$667,098	\$589,100
	March	25	53	123	47%	5	\$686,100	\$595,400
	April	39	56	121	70%	3	\$666,627	\$600,000
	May	43	73	125	59%	3	\$663,227	\$602,900
	June							
	July							
	August							
	September							
	October							
	November							
	December							
		163	295					

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Sales to Listings Ratio: The percentage of Units Listed in a month and sold during that month (Units Sold divided by Units Listed)

NORTH VANCOUVER CONDOS

Year	Month	Units Sold	Units Listed	Active Listings	Sales to Listings Ratio	Month's Supply	Average Price	Benchmark Price
2012	January	48	174	348	28%	7	\$399,903	\$340,100
	February	82	180	411	46%	5	\$394,334	\$345,800
	March	91	177	434	51%	5	\$439,509	\$345,500
	April	83	197	490	42%	6	\$405,078	\$352,200
	May	93	187	501	50%	5	\$400,451	\$352,400
	June	69	162	504	43%	7	\$395,827	\$352,200
	July	55	139	477	40%	9	\$382,816	\$350,500
	August	48	99	441	48%	9	\$381,529	\$355,600
	September	43	191	488	23%	11	\$393,076	\$358,800
	October	56	136	464	41%	8	\$451,399	\$353,700
	November	59	81	407	73%	7	\$390,741	\$349,000
	December	34	43	311	79%	9	\$383,170	\$339,100
		761	1,766		43%			
2013	January	38	141	333	27%	9	\$413,057	\$340,800
	February	52	147	372	35%	7	\$385,594	\$343,300
	March	62	148	416	42%	7	\$409,361	\$342,800
	April	71	181	460	39%	6	\$405,318	\$346,500
	May	67	150	467	45%	7	\$449,831	\$352,200
	June	67	163	479	41%	7	\$415,289	\$354,900
	July	77	142	450	54%	6	\$429,160	\$353,400
	August	64	126	440	51%	7	\$375,406	\$349,500
	September	57	166	465	34%	8	\$404,520	\$350,500
	October	77	160	456	48%	6	\$436,452	\$350,000
	November	88	111	410	79%	5	\$441,319	\$352,700
	December	58	78	332	74%	6	\$445,770	\$349,200
		778	1,713		45%			
2014	January	48	196	375	24%	8	\$383,802	\$352,900
	February	73	168	427	43%	6	\$444,160	\$347,500
	March	69	161	464	43%	7	\$390,839	\$350,500
	April	73	191	521	38%	7	\$419,173	\$352,700
	May	90	205	547	44%	6	\$441,380	\$353,700
	June							
	July							
	August							
	September							
	October							
	November							
	December							
		353	921					

Average Price: Total dollar volume of sales divided by the total number of units sold.

Benchmark Price: Price for a typical property within the Greater Vancouver Board, with the qualities and characteristics of this property staying constant over time.

Month's Supply: 0-5 is a Seller's Market, 5-7 is a Balanced Market, Above 7 is a Buyer's Market

Sales to Listings Ratio: The percentage of Units Listed in a month and sold during that month (Units Sold divided by Units Listed)

WEST VANCOUVER HOUSES

Year	Month	Units Sold	Units Listed	Active Listings	Sales to Listings Ratio	Month's Supply	Average Price	Benchmark Price
2012	January	39	185	385	21%	10	\$2,258,816	\$1,789,600
	February	68	125	392	54%	6	\$2,366,611	\$1,841,100
	March	78	158	426	49%	5	\$2,420,185	\$1,903,100
	April	83	184	475	45%	6	\$2,230,971	\$1,940,900
	May	69	202	513	34%	7	\$2,291,285	\$1,948,200
	June	47	169	548	28%	12	\$2,421,744	\$1,946,100
	July	46	131	533	35%	12	\$2,393,641	\$1,909,400
	August	24	109	531	22%	22	\$2,925,188	\$1,894,700
	September	43	193	569	22%	13	\$2,408,615	\$1,847,400
	October	51	134	551	38%	11	\$2,263,011	\$1,823,300
	November	32	72	502	44%	16	\$1,957,906	\$1,772,800
	December	29	40	398	73%	14	\$2,469,353	\$1,778,100
		609	1,702		36%			
2013	January	38	155	405	25%	11	\$2,459,421	\$1,814,900
	February	31	174	499	18%	16	\$2,197,225	\$1,813,800
	March	58	141	516	41%	9	\$2,106,284	\$1,810,700
	April	61	202	585	30%	10	\$2,420,192	\$1,835,900
	May	71	211	627	34%	9	\$2,261,640	\$1,859,000
	June	76	171	625	44%	8	\$2,168,035	\$1,826,400
	July	79	137	604	58%	8	\$2,390,145	\$1,862,100
	August	75	119	553	63%	7	\$2,343,828	\$1,862,100
	September	71	184	563	39%	8	\$2,517,138	\$1,850,600
	October	80	151	535	53%	7	\$2,298,607	\$1,878,900
	November	77	86	449	90%	6	\$2,303,763	\$1,928,300
	December	52	49	363	106%	7	\$2,464,677	\$1,920,900
		769	1,780		43%			
2014	January	44	190	422	23%	10	\$2,223,939	\$1,894,700
	February	63	148	451	43%	7	\$2,656,352	\$1,901,000
	March	61	141	484	43%	8	\$2,480,873	\$1,933,500
	April	76	198	511	38%	7	\$2,373,434	\$1,972,400
	May	82	198	554	41%	7	\$2,563,460	\$2,009,200
	June							
	July							
	August							
	September							
	October							
	November							
	December							
		326	875					

Average Price: Total dollar volume of sales divided by the total number of units sold.

Benchmark Price: Price for a typical property within the Greater Vancouver Board, with the qualities and characteristics of this property staying constant over time.

Month's Supply: 0-5 is a Seller's Market, 5-7 is a Balanced Market, Above 7 is a Buyer's Market

Sales to Listings Ratio: The percentage of Units Listed in a month and sold during that month (Units Sold divided by Units Listed)

RICHMOND HOUSES

Year	Month	Units Sold	Units Listed	Active Listings	Sales to Listings Ratio	Month's Supply	Average Price	Benchmark Price
2012	January	89	470	841	19%	9	\$1,099,691	\$996,200
	February	119	295	875	40%	7	\$1,121,508	\$1,019,100
	March	104	326	982	32%	9	\$1,146,881	\$1,024,000
	April	114	350	1,058	33%	9	\$1,107,867	\$1,026,500
	May	101	383	1,131	26%	11	\$1,146,080	\$1,019,100
	June	76	311	1,182	24%	16	\$1,126,723	\$998,700
	July	60	286	1,171	21%	20	\$1,093,853	\$979,800
	August	60	234	1,159	26%	19	\$1,136,251	\$975,400
	September	54	248	1,157	22%	21	\$1,130,566	\$962,900
	October	79	210	1,058	38%	13	\$1,151,921	\$964,900
	November	76	139	933	55%	12	\$1,145,876	\$955,500
	December	44	82	815	54%	19	\$1,154,045	\$938,100
		976	3,334		29%			
2013	January	63	355	846	18%	13	\$950,655	\$933,100
	February	89	245	922	36%	10	\$1,007,221	\$927,200
	March	89	225	934	40%	10	\$1,028,988	\$938,100
	April	109	306	993	36%	9	\$1,118,494	\$932,700
	May	127	302	1,039	42%	8	\$1,221,196	\$937,600
	June	115	241	1,023	48%	9	\$1,093,914	\$943,600
	July	146	285	1,018	51%	7	\$1,095,912	\$944,600
	August	136	226	973	60%	7	\$1,090,454	\$945,100
	September	127	265	969	48%	8	\$1,125,162	\$934,600
	October	120	190	886	63%	7	\$1,213,123	\$924,200
	November	109	161	802	68%	7	\$1,153,906	\$929,700
	December	89	116	696	77%	8	\$1,241,313	\$940,100
		1,319	2,917		45%			
2014	January	114	344	735	33%	6	\$1,168,877	\$931,200
	February	144	243	765	59%	5	\$1,239,345	\$935,100
	March	135	254	788	53%	6	\$1,128,558	\$954,000
	April	129	287	826	45%	6	\$1,152,536	\$962,900
	May	160	331	873	48%	5	\$1,085,069	\$967,400
	June							
	July							
	August							
	September							
	October							
	November							
	December							
		682	1,459					

Average Price: Total dollar volume of sales divided by the total number of units sold.

Benchmark Price: Price for a typical property within the Greater Vancouver Board, with the qualities and characteristics of this property staying constant over time.

Month's Supply: 0-5 is a Seller's Market, 5-7 is a Balanced Market, Above 7 is a Buyer's Market

Sales to Listings Ratio: The percentage of Units Listed in a month and sold during that month (Units Sold divided by Units Listed)

RICHMOND TOWNHOUSES

Year	Month	Units Sold	Units Listed	Active Listings	Sales to Listings Ratio	Month's Supply	Average Price	Benchmark Price
2012	January	52	195	386	27%	7	\$511,251	\$501,400
	February	80	144	395	56%	5	\$534,334	\$498,000
	March	87	163	428	53%	5	\$545,718	\$502,400
	April	71	182	472	39%	7	\$530,072	\$508,400
	May	77	177	493	44%	6	\$528,401	\$509,200
	June	59	145	517	41%	9	\$552,394	\$504,200
	July	55	127	507	43%	9	\$496,046	\$506,400
	August	54	133	505	41%	9	\$527,407	\$502,400
	September	46	152	517	30%	11	\$520,621	\$496,500
	October	61	122	465	50%	8	\$510,906	\$495,500
	November	50	93	428	54%	9	\$487,678	\$492,500
	December	40	45	371	89%	9	\$521,581	\$488,100
		732	1,678		44%			
2013	January	43	141	355	30%	8	\$508,420	\$482,900
	February	50	133	406	38%	8	\$517,820	\$488,700
	March	74	126	423	59%	6	\$503,507	\$487,800
	April	93	135	419	69%	5	\$506,974	\$491,500
	May	105	147	413	71%	4	\$519,290	\$492,500
	June	72	150	436	48%	6	\$520,855	\$493,700
	July	94	162	442	58%	5	\$504,945	\$495,500
	August	94	142	428	66%	5	\$511,341	\$496,200
	September	69	149	448	46%	6	\$528,122	\$497,700
	October	72	96	420	75%	6	\$500,983	\$494,900
	November	75	100	372	75%	5	\$536,997	\$496,500
	December	49	50	304	98%	6	\$484,031	\$498,300
		890	1,531		58%			
2014	January	61	145	334	42%	5	\$530,700	\$501,400
	February	79	141	360	56%	5	\$524,426	\$508,200
	March	75	134	389	56%	5	\$545,826	\$514,700
	April	89	163	411	55%	5	\$506,286	\$514,400
	May	96	165	438	58%	5	\$528,752	\$508,500
	June							
	July							
	August							
	September							
	October							
	November							
	December							
		400	749					

Average Price: Total dollar volume of sales divided by the total number of units sold.

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Sales to Listings Ratio: The percentage of Units Listed in a month and sold during that month (Units Sold divided by Units Listed)

RICHMOND CONDOS

Year	Month	Units Sold	Units Listed	Active Listings	Sales to Listings Ratio	Month's Supply	Average Price	Benchmark Price
2012	January	72	348	755	21%	10	\$353,605	\$357,100
	February	125	299	835	42%	7	\$356,336	\$356,600
	March	118	292	937	40%	8	\$368,446	\$353,300
	April	121	287	981	42%	8	\$356,761	\$353,500
	May	93	307	1,039	30%	11	\$362,846	\$351,400
	June	113	276	1,071	41%	9	\$346,205	\$350,000
	July	101	214	1,020	47%	10	\$339,724	\$349,800
	August	65	206	993	32%	15	\$354,384	\$340,300
	September	73	206	960	35%	13	\$324,991	\$334,700
	October	85	211	910	40%	11	\$340,497	\$340,100
	November	81	145	838	56%	10	\$344,329	\$339,600
	December	54	94	750	57%	14	\$359,485	\$334,000
		1,101	2,885		38%			
2013	January	59	262	723	23%	12	\$397,494	\$334,700
	February	80	240	813	33%	10	\$327,200	\$335,600
	March	117	234	840	50%	7	\$351,177	\$338,200
	April	148	257	839	58%	6	\$351,318	\$347,200
	May	143	275	855	52%	6	\$344,367	\$346,000
	June	121	225	857	54%	7	\$347,075	\$346,200
	July	165	265	833	62%	5	\$327,237	\$347,200
	August	109	201	817	54%	7	\$344,993	\$347,400
	September	122	232	823	53%	7	\$357,584	\$344,100
	October	132	249	832	53%	6	\$360,706	\$349,100
	November	104	223	864	47%	8	\$351,935	\$346,700
	December	111	135	738	82%	7	\$336,763	\$343,900
		1,411	2,798		50%			
2014	January	89	278	774	32%	9	\$392,081	\$344,100
	February	116	268	830	43%	7	\$365,755	\$350,200
	March	119	282	902	42%	8	\$362,148	\$351,400
	April	116	305	982	38%	8	\$340,704	\$352,100
	May	148	367	1,064	40%	7	\$388,042	\$353,700
	June							
	July							
	August							
	September							
	October							
	November							
	December							
		588	1,500					

Average Price: Total dollar volume of sales divided by the total number of units sold.

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