

# GREATER VANCOUVER ALL RESIDENTIAL

| Year | Month     | Units Sold | Units Listed | Active Listings | Sales to Listings Ratio | Month's Supply | Average Price | Benchmark Price |
|------|-----------|------------|--------------|-----------------|-------------------------|----------------|---------------|-----------------|
| 2012 | January   | 1,607      | 5,906        | 13,456          | 27%                     | 8              | \$752,379     | \$604,900       |
|      | February  | 2,572      | 5,698        | 14,753          | 45%                     | 6              | \$806,093     | \$610,600       |
|      | March     | 2,919      | 5,996        | 16,226          | 49%                     | 6              | \$761,741     | \$617,100       |
|      | April     | 2,837      | 6,200        | 17,559          | 46%                     | 6              | \$735,314     | \$621,700       |
|      | May       | 2,897      | 7,138        | 18,911          | 41%                     | 7              | \$732,735     | \$625,100       |
|      | June      | 2,398      | 5,747        | 19,696          | 42%                     | 8              | \$701,141     | \$620,600       |
|      | July      | 2,135      | 4,944        | 19,196          | 43%                     | 9              | \$687,462     | \$616,000       |
|      | August    | 1,670      | 4,203        | 18,726          | 40%                     | 11             | \$725,086     | \$609,500       |
|      | September | 1,536      | 5,442        | 19,527          | 28%                     | 13             | \$722,681     | \$606,100       |
|      | October   | 1,970      | 4,451        | 18,519          | 44%                     | 9              | \$736,731     | \$603,800       |
|      | November  | 1,733      | 2,843        | 16,788          | 61%                     | 10             | \$682,215     | \$596,900       |
|      | December  | 1,171      | 1,442        | 13,902          | 81%                     | 12             | \$683,874     | \$590,800       |
|      |           | 25,445     | 60,010       |                 | 42%                     |                |               |                 |
| 2013 | January   | 1,374      | 5,258        | 14,149          | 26%                     | 10             | \$748,651     | \$588,100       |
|      | February  | 1,822      | 5,010        | 15,758          | 36%                     | 9              | \$760,975     | \$590,400       |
|      | March     | 2,373      | 5,024        | 16,522          | 47%                     | 7              | \$759,339     | \$593,100       |
|      | April     | 2,666      | 6,049        | 17,854          | 44%                     | 7              | \$739,587     | \$597,300       |
|      | May       | 2,937      | 5,840        | 18,366          | 50%                     | 6              | \$772,569     | \$598,400       |
|      | June      | 2,668      | 5,038        | 18,473          | 53%                     | 7              | \$762,860     | \$601,900       |
|      | July      | 2,986      | 5,021        | 17,826          | 59%                     | 6              | \$757,338     | \$601,900       |
|      | August    | 2,557      | 4,315        | 17,205          | 59%                     | 7              | \$784,567     | \$601,500       |
|      | September | 2,524      | 5,143        | 17,266          | 49%                     | 7              | \$786,522     | \$601,900       |
|      | October   | 2,698      | 4,487        | 16,391          | 60%                     | 6              | \$775,542     | \$600,700       |
|      | November  | 2,390      | 3,347        | 15,052          | 71%                     | 6              | \$774,932     | \$603,000       |
|      | December  | 1,990      | 1,943        | 12,567          | 102%                    | 6              | \$785,574     | \$603,400       |
|      |           | 28,985     | 56,475       |                 | 51%                     |                |               |                 |
| 2014 | January   | 1,804      | 5,498        | 13,577          | 33%                     | 8              | \$812,535     | \$606,800       |
|      | February  | 2,570      | 4,860        | 14,439          | 53%                     | 6              | \$846,977     | \$609,100       |
|      | March     | 2,697      | 5,445        | 15,540          | 50%                     | 6              | \$801,341     | \$615,200       |
|      | April     | 3,090      | 6,118        | 16,629          | 51%                     | 5              | \$801,171     | \$619,000       |
|      | May       |            |              |                 |                         |                |               |                 |
|      | June      |            |              |                 |                         |                |               |                 |
|      | July      |            |              |                 |                         |                |               |                 |
|      | August    |            |              |                 |                         |                |               |                 |
|      | September |            |              |                 |                         |                |               |                 |
|      | October   |            |              |                 |                         |                |               |                 |
|      | November  |            |              |                 |                         |                |               |                 |
|      | December  |            |              |                 |                         |                |               |                 |
|      |           | 10,161     | 21,921       |                 |                         |                |               |                 |

**Average Price:** Total dollar volume of sales divided by the total number of units sold.

**Benchmark Price:** Price for a typical property within the Greater Vancouver Board, with the qualities and characteristics of this property staying constant over time.

**Month's Supply:** 0-5 is a Sellers's Market, 5 - 7 is a Balanced Market, Above 7 is a Buyer's Market

**Sales to Listings Ratio:** The percentage of Units Listed in a month and sold during that month (Units Sold divided by Units Listed)

## VANCOUVER WEST SIDE ALL RESIDENTIAL

| Year | Month     | Units Sold   | Units Listed  | Active Listings | Sales to Listings Ratio | Month's Supply | Average Price      | Benchmark Price  |
|------|-----------|--------------|---------------|-----------------|-------------------------|----------------|--------------------|------------------|
| 2012 | January   | 326          | 1,383         | 2,547           | 24%                     | 8              | \$1,162,492        | \$812,800        |
|      | February  | 548          | 1,262         | 2,824           | 43%                     | 5              | \$1,335,930        | \$816,600        |
|      | March     | 615          | 1,217         | 3,061           | 51%                     | 5              | \$1,089,709        | \$825,100        |
|      | April     | 550          | 1,370         | 3,386           | 40%                     | 6              | \$1,054,622        | \$828,000        |
|      | May       | 574          | 1,608         | 3,716           | 36%                     | 6              | \$994,857          | \$840,300        |
|      | June      | 479          | 1,211         | 3,799           | 40%                     | 8              | \$1,023,697        | \$822,800        |
|      | July      | 406          | 1,013         | 3,652           | 40%                     | 9              | \$980,790          | \$817,100        |
|      | August    | 362          | 832           | 3,427           | 44%                     | 9              | \$1,133,629        | \$802,800        |
|      | September | 333          | 1,146         | 3,570           | 29%                     | 11             | \$1,080,728        | \$792,900        |
|      | October   | 420          | 1,011         | 3,403           | 42%                     | 8              | \$1,118,347        | \$791,500        |
|      | November  | 358          | 618           | 3,097           | 58%                     | 9              | \$972,580          | \$789,100        |
|      | December  | 235          | 275           | 2,472           | 85%                     | 11             | \$947,850          | \$780,100        |
|      |           | <b>5,206</b> | <b>12,946</b> |                 | 40%                     |                |                    |                  |
| 2013 | January   | 314          | 1,125         | 2,561           | 28%                     | 8              | \$1,104,200        | \$777,200        |
|      | February  | 395          | 1,071         | 2,906           | 37%                     | 7              | \$1,218,085        | \$781,500        |
|      | March     | 533          | 978           | 2,955           | 54%                     | 6              | \$1,183,145        | \$787,700        |
|      | April     | 520          | 1,225         | 3,185           | 42%                     | 6              | \$1,151,668        | \$800,900        |
|      | May       | 654          | 1,138         | 3,161           | 57%                     | 5              | \$1,194,839        | \$796,200        |
|      | June      | 595          | 970           | 3,095           | 61%                     | 5              | \$1,144,665        | \$810,400        |
|      | July      | 572          | 999           | 2,992           | 57%                     | 5              | \$1,144,888        | \$806,600        |
|      | August    | 518          | 861           | 2,862           | 60%                     | 6              | \$1,245,642        | \$800,500        |
|      | September | 556          | 1,165         | 2,969           | 48%                     | 5              | \$1,178,694        | \$808,100        |
|      | October   | 579          | 904           | 2,835           | 64%                     | 5              | \$1,181,603        | \$800,000        |
|      | November  | 488          | 673           | 2,536           | 73%                     | 5              | \$1,192,792        | \$805,200        |
|      | December  | 393          | 390           | 2,123           | 101%                    | 5              | \$1,277,170        | \$805,700        |
|      |           | <b>6,117</b> | <b>11,499</b> |                 | 53%                     |                |                    |                  |
| 2014 | January   | 393          | 1,247         | 2,435           | 32%                     | 6              | \$1,293,953        | \$820,900        |
|      | February  | 545          | 984           | 2,611           | 55%                     | 5              | \$1,372,266        | \$827,500        |
|      | March     | 571          | 1,131         | 2,796           | 50%                     | 5              | \$1,211,050        | \$836,100        |
|      | April     | <b>629</b>   | <b>1,267</b>  | <b>3,001</b>    | <b>50%</b>              | <b>5</b>       | <b>\$1,191,644</b> | <b>\$838,400</b> |
|      | May       |              |               |                 |                         |                |                    |                  |
|      | June      |              |               |                 |                         |                |                    |                  |
|      | July      |              |               |                 |                         |                |                    |                  |
|      | August    |              |               |                 |                         |                |                    |                  |
|      | September |              |               |                 |                         |                |                    |                  |
|      | October   |              |               |                 |                         |                |                    |                  |
|      | November  |              |               |                 |                         |                |                    |                  |
|      | December  |              |               |                 |                         |                |                    |                  |
|      |           | <b>2,138</b> | <b>4,629</b>  |                 |                         |                |                    |                  |

**Average Price:** Total dollar volume of sales divided by the total number of units sold.

**Benchmark Price:** Price for a typical property within the Greater Vancouver Board, with the qualities and characteristics of this property staying constant over time.

**Month's Supply:** 0-5 is a Sellers's Market, 5 - 7 is a Balanced Market, Above 7 is a Buyer's Market

**Sales to Listings Ratio:** The percentage of Units Listed in a month and sold during that month (Units Sold divided by Units Listed)

# VANCOUVER EAST SIDE ALL RESIDENTIAL

| Year | Month     | Units Sold   | Units Listed | Active Listings | Sales to Listings Ratio | Month's Supply | Average Price    | Benchmark Price  |
|------|-----------|--------------|--------------|-----------------|-------------------------|----------------|------------------|------------------|
| 2012 | January   | 177          | 459          | 931             | 39%                     | 5              | \$673,133        | \$590,900        |
|      | February  | 268          | 554          | 1,074           | 48%                     | 4              | \$662,758        | \$601,200        |
|      | March     | 336          | 642          | 1,227           | 52%                     | 4              | \$670,603        | \$610,100        |
|      | April     | 341          | 595          | 1,302           | 57%                     | 4              | \$642,700        | \$615,500        |
|      | May       | 313          | 700          | 1,403           | 45%                     | 4              | \$678,571        | \$618,300        |
|      | June      | 281          | 584          | 1,461           | 48%                     | 5              | \$610,711        | \$621,700        |
|      | July      | 240          | 465          | 1,438           | 52%                     | 6              | \$626,592        | \$619,300        |
|      | August    | 169          | 391          | 1,392           | 43%                     | 8              | \$633,337        | \$613,500        |
|      | September | 164          | 545          | 1,518           | 30%                     | 9              | \$634,427        | \$609,400        |
|      | October   | 185          | 444          | 1,451           | 42%                     | 8              | \$642,268        | \$608,000        |
|      | November  | 197          | 266          | 1,287           | 74%                     | 7              | \$674,005        | \$605,000        |
|      | December  | 124          | 131          | 1,044           | 95%                     | 8              | \$624,960        | \$600,200        |
|      |           | <b>2,795</b> | <b>5,776</b> |                 | 48%                     |                |                  |                  |
| 2013 | January   | 140          | 445          | 1,047           | 31%                     | 7              | \$605,362        | \$593,000        |
|      | February  | 167          | 450          | 1,194           | 37%                     | 7              | \$665,834        | \$592,000        |
|      | March     | 225          | 467          | 1,232           | 48%                     | 5              | \$649,253        | \$598,100        |
|      | April     | 246          | 629          | 1,441           | 39%                     | 6              | \$701,846        | \$602,200        |
|      | May       | 335          | 559          | 1,457           | 60%                     | 4              | \$686,831        | \$607,700        |
|      | June      | 279          | 499          | 1,443           | 56%                     | 5              | \$672,953        | \$608,400        |
|      | July      | 326          | 490          | 1,358           | 67%                     | 4              | \$661,684        | \$609,100        |
|      | August    | 280          | 398          | 1,279           | 70%                     | 5              | \$688,306        | \$608,400        |
|      | September | 281          | 569          | 1,309           | 49%                     | 5              | \$726,222        | \$606,700        |
|      | October   | 288          | 457          | 1,260           | 63%                     | 4              | \$649,791        | \$609,700        |
|      | November  | 282          | 339          | 1,128           | 83%                     | 4              | \$678,787        | \$616,200        |
|      | December  | 236          | 154          | 857             | 153%                    | 4              | \$698,846        | \$618,600        |
|      |           | <b>3,085</b> | <b>5,456</b> |                 | 57%                     |                |                  |                  |
| 2014 | January   | 173          | 490          | 955             | 35%                     | 6              | \$683,945        | \$618,600        |
|      | February  | 313          | 516          | 1,039           | 61%                     | 3              | \$675,542        | \$622,100        |
|      | March     | 336          | 536          | 1,064           | 63%                     | 3              | \$716,490        | \$632,000        |
|      | April     | <b>356</b>   | <b>591</b>   | <b>1,150</b>    | <b>60%</b>              | <b>3</b>       | <b>\$734,856</b> | <b>\$638,400</b> |
|      | May       |              |              |                 |                         |                |                  |                  |
|      | June      |              |              |                 |                         |                |                  |                  |
|      | July      |              |              |                 |                         |                |                  |                  |
|      | August    |              |              |                 |                         |                |                  |                  |
|      | September |              |              |                 |                         |                |                  |                  |
|      | October   |              |              |                 |                         |                |                  |                  |
|      | November  |              |              |                 |                         |                |                  |                  |
|      | December  |              |              |                 |                         |                |                  |                  |
|      |           | <b>1,178</b> | <b>2,133</b> |                 |                         |                |                  |                  |

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**Sales to Listings Ratio:** The percentage of Units Listed in a month and sold during that month (Units Sold divided by Units Listed)

# NORTH VANCOUVER ALL RESIDENTIAL

| Year | Month     | Units Sold   | Units Listed | Active Listings | Sales to Listings Ratio | Month's Supply | Average Price    | Benchmark Price  |
|------|-----------|--------------|--------------|-----------------|-------------------------|----------------|------------------|------------------|
| 2012 | January   | 132          | 383          | 668             | 34%                     | 5              | \$735,244        | \$639,000        |
|      | February  | 210          | 416          | 788             | 50%                     | 4              | \$779,305        | \$647,000        |
|      | March     | 256          | 434          | 834             | 59%                     | 3              | \$799,761        | \$651,000        |
|      | April     | 237          | 487          | 970             | 49%                     | 4              | \$811,320        | \$657,600        |
|      | May       | 256          | 517          | 1,064           | 50%                     | 4              | \$777,707        | \$663,800        |
|      | June      | 163          | 402          | 1,112           | 41%                     | 7              | \$727,827        | \$660,300        |
|      | July      | 144          | 326          | 1,034           | 44%                     | 7              | \$761,473        | \$654,500        |
|      | August    | 114          | 252          | 982             | 45%                     | 9              | \$775,440        | \$654,500        |
|      | September | 100          | 510          | 1,158           | 20%                     | 12             | \$691,981        | \$656,700        |
|      | October   | 160          | 330          | 1,114           | 48%                     | 7              | \$785,411        | \$648,300        |
|      | November  | 145          | 201          | 973             | 72%                     | 7              | \$702,066        | \$639,900        |
|      | December  | 90           | 78           | 703             | 115%                    | 8              | \$684,996        | \$624,500        |
|      |           | <b>2,007</b> | <b>4,336</b> |                 | 46%                     |                |                  |                  |
| 2013 | January   | 106          | 368          | 775             | 29%                     | 7              | \$722,904        | \$628,000        |
|      | February  | 156          | 378          | 890             | 41%                     | 6              | \$822,568        | \$635,100        |
|      | March     | 206          | 382          | 962             | 54%                     | 5              | \$821,149        | \$638,600        |
|      | April     | 227          | 519          | 1,101           | 44%                     | 5              | \$801,644        | \$642,600        |
|      | May       | 217          | 439          | 1,151           | 49%                     | 5              | \$791,682        | \$650,100        |
|      | June      | 207          | 398          | 1,143           | 52%                     | 6              | \$762,806        | \$650,500        |
|      | July      | 223          | 326          | 1,037           | 68%                     | 5              | \$808,080        | \$647,900        |
|      | August    | 178          | 264          | 943             | 67%                     | 5              | \$751,299        | \$649,600        |
|      | September | 163          | 437          | 1,027           | 37%                     | 6              | \$766,061        | \$650,100        |
|      | October   | 221          | 370          | 979             | 60%                     | 4              | \$821,592        | \$647,900        |
|      | November  | 197          | 243          | 872             | 81%                     | 4              | \$735,908        | \$651,900        |
|      | December  | 137          | 131          | 646             | 105%                    | 5              | \$759,213        | \$647,400        |
|      |           | <b>2,238</b> | <b>4,255</b> |                 | 53%                     |                |                  |                  |
| 2014 | January   | 121          | 404          | 748             | 30%                     | 6              | \$790,554        | \$650,500        |
|      | February  | 206          | 417          | 868             | 49%                     | 4              | \$868,477        | \$647,900        |
|      | March     | 233          | 408          | 949             | 57%                     | 4              | \$855,733        | \$656,700        |
|      | April     | <b>255</b>   | <b>511</b>   | <b>1,069</b>    | <b>50%</b>              | <b>4</b>       | <b>\$924,275</b> | <b>\$664,200</b> |
|      | May       |              |              |                 |                         |                |                  |                  |
|      | June      |              |              |                 |                         |                |                  |                  |
|      | July      |              |              |                 |                         |                |                  |                  |
|      | August    |              |              |                 |                         |                |                  |                  |
|      | September |              |              |                 |                         |                |                  |                  |
|      | October   |              |              |                 |                         |                |                  |                  |
|      | November  |              |              |                 |                         |                |                  |                  |
|      | December  |              |              |                 |                         |                |                  |                  |
|      |           | <b>815</b>   | <b>1,740</b> |                 |                         |                |                  |                  |

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# WEST VANCOUVER ALL RESIDENTIAL

| Year | Month     | Units Sold   | Units Listed | Active Listings | Sales to Listings Ratio | Month's Supply | Average Price      | Benchmark Price    |
|------|-----------|--------------|--------------|-----------------|-------------------------|----------------|--------------------|--------------------|
| 2012 | January   | 52           | 241          | 515             | 22%                     | 10             | \$1,945,679        | \$1,518,300        |
|      | February  | 95           | 185          | 545             | 51%                     | 6              | \$1,922,658        | \$1,559,300        |
|      | March     | 104          | 221          | 602             | 47%                     | 6              | \$2,119,840        | \$1,605,900        |
|      | April     | 114          | 244          | 657             | 47%                     | 6              | \$1,939,183        | \$1,640,300        |
|      | May       | 104          | 274          | 704             | 38%                     | 7              | \$1,905,224        | \$1,652,400        |
|      | June      | 69           | 211          | 738             | 33%                     | 11             | \$1,970,028        | \$1,645,000        |
|      | July      | 65           | 177          | 720             | 37%                     | 11             | \$1,931,561        | \$1,610,500        |
|      | August    | 36           | 145          | 718             | 25%                     | 20             | \$2,330,104        | \$1,600,300        |
|      | September | 58           | 259          | 774             | 22%                     | 13             | \$2,046,145        | \$1,568,600        |
|      | October   | 65           | 192          | 771             | 34%                     | 12             | \$2,000,208        | \$1,547,200        |
|      | November  | 45           | 99           | 710             | 45%                     | 16             | \$1,803,288        | \$1,501,500        |
|      | December  | 38           | 52           | 578             | 73%                     | 15             | \$2,130,454        | \$1,503,400        |
|      |           | <b>845</b>   | <b>2,300</b> |                 | 37%                     |                |                    |                    |
| 2013 | January   | 47           | 204          | 598             | 23%                     | 13             | \$2,148,476        | \$1,539,700        |
|      | February  | 46           | 229          | 700             | 20%                     | 15             | \$1,862,858        | \$1,542,500        |
|      | March     | 78           | 188          | 724             | 41%                     | 9              | \$1,868,455        | \$1,536,900        |
|      | April     | 89           | 264          | 805             | 34%                     | 9              | \$1,935,727        | \$1,548,100        |
|      | May       | 100          | 254          | 842             | 39%                     | 8              | \$1,957,450        | \$1,568,600        |
|      | June      | 94           | 220          | 837             | 43%                     | 9              | \$2,001,869        | \$1,546,200        |
|      | July      | 110          | 199          | 814             | 55%                     | 7              | \$2,009,750        | \$1,565,800        |
|      | August    | 97           | 163          | 757             | 60%                     | 8              | \$2,075,286        | \$1,576,000        |
|      | September | 94           | 245          | 777             | 38%                     | 8              | \$2,102,051        | \$1,577,000        |
|      | October   | 110          | 191          | 728             | 58%                     | 7              | \$2,018,596        | \$1,588,200        |
|      | November  | 89           | 126          | 647             | 71%                     | 7              | \$2,108,941        | \$1,615,200        |
|      | December  | 75           | 61           | 519             | 123%                    | 7              | \$1,990,207        | \$1,612,400        |
|      |           | <b>1,029</b> | <b>2,344</b> |                 | 44%                     |                |                    |                    |
| 2014 | January   | 62           | 244          | 582             | 25%                     | 9              | \$1,951,263        | \$1,594,700        |
|      | February  | 87           | 190          | 615             | 46%                     | 7              | \$2,281,967        | \$1,595,600        |
|      | March     | 78           | 190          | 657             | 41%                     | 8              | \$2,229,436        | \$1,627,300        |
|      | April     | <b>99</b>    | <b>268</b>   | <b>711</b>      | <b>37%</b>              | <b>7</b>       | <b>\$2,073,276</b> | <b>\$1,650,600</b> |
|      | May       |              |              |                 |                         |                |                    |                    |
|      | June      |              |              |                 |                         |                |                    |                    |
|      | July      |              |              |                 |                         |                |                    |                    |
|      | August    |              |              |                 |                         |                |                    |                    |
|      | September |              |              |                 |                         |                |                    |                    |
|      | October   |              |              |                 |                         |                |                    |                    |
|      | November  |              |              |                 |                         |                |                    |                    |
|      | December  |              |              |                 |                         |                |                    |                    |
|      |           | <b>326</b>   | <b>892</b>   |                 |                         |                |                    |                    |

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**Month's Supply:** 0-5 is a Seller's Market, 5-7 is a Balanced Market, Above 7 is a Buyer's Market

**Sales to Listings Ratio:** The percentage of Units Listed in a month and sold during that month (Units Sold divided by Units Listed)

# RICHMOND ALL RESIDENTIAL

| Year | Month     | Units Sold   | Units Listed | Active Listings | Sales to Listings Ratio | Month's Supply | Average Price    | Benchmark Price  |
|------|-----------|--------------|--------------|-----------------|-------------------------|----------------|------------------|------------------|
| 2012 | January   | 213          | 1,026        | 2,015           | 21%                     | 9              | \$703,836        | \$589,600        |
|      | February  | 326          | 743          | 2,136           | 44%                     | 7              | \$684,243        | \$596,100        |
|      | March     | 309          | 789          | 2,385           | 39%                     | 8              | \$680,355        | \$596,800        |
|      | April     | 307          | 827          | 2,552           | 37%                     | 8              | \$681,107        | \$599,600        |
|      | May       | 273          | 873          | 2,705           | 31%                     | 10             | \$710,116        | \$596,800        |
|      | June      | 248          | 737          | 2,812           | 34%                     | 11             | \$634,449        | \$589,600        |
|      | July      | 217          | 633          | 2,736           | 34%                     | 13             | \$592,054        | \$585,100        |
|      | August    | 180          | 593          | 2,711           | 30%                     | 15             | \$668,389        | \$577,200        |
|      | September | 173          | 611          | 2,690           | 28%                     | 16             | \$628,459        | \$569,200        |
|      | October   | 227          | 549          | 2,489           | 41%                     | 11             | \$671,160        | \$573,000        |
|      | November  | 210          | 382          | 2,254           | 55%                     | 11             | \$682,362        | \$569,900        |
|      | December  | 139          | 225          | 1,993           | 62%                     | 14             | \$663,319        | \$561,300        |
|      |           | <b>2,822</b> | <b>7,988</b> |                 | 35%                     |                |                  |                  |
| 2013 | January   | 165          | 762          | 1,963           | 22%                     | 12             | \$637,609        | \$558,900        |
|      | February  | 221          | 621          | 2,179           | 36%                     | 10             | \$665,496        | \$559,900        |
|      | March     | 280          | 601          | 2,245           | 47%                     | 8              | \$606,883        | \$563,000        |
|      | April     | 350          | 706          | 2,303           | 50%                     | 7              | \$631,599        | \$567,900        |
|      | May       | 377          | 729          | 2,357           | 52%                     | 6              | \$692,837        | \$568,600        |
|      | June      | 308          | 627          | 2,366           | 49%                     | 8              | \$666,551        | \$571,000        |
|      | July      | 407          | 715          | 2,341           | 57%                     | 6              | \$646,320        | \$572,000        |
|      | August    | 339          | 573          | 2,251           | 59%                     | 7              | \$690,183        | \$572,700        |
|      | September | 321          | 648          | 2,268           | 50%                     | 7              | \$704,506        | \$568,900        |
|      | October   | 327          | 545          | 2,171           | 60%                     | 7              | \$707,599        | \$568,200        |
|      | November  | 290          | 490          | 2,069           | 59%                     | 7              | \$703,403        | \$568,600        |
|      | December  | 249          | 305          | 1,772           | 82%                     | 7              | \$689,056        | \$569,900        |
|      |           | <b>3,634</b> | <b>7,322</b> |                 | 50%                     |                |                  |                  |
| 2014 | January   | 265          | 776          | 1,875           | 34%                     | 7              | \$758,822        | \$568,600        |
|      | February  | 341          | 669          | 2,000           | 51%                     | 6              | \$777,120        | \$574,800        |
|      | March     | 374          | 677          | 2,125           | 55%                     | 6              | \$717,628        | \$582,700        |
|      | April     | <b>335</b>   | <b>760</b>   | <b>2,267</b>    | <b>44%</b>              | <b>7</b>       | <b>\$702,114</b> | <b>\$585,100</b> |
|      | May       |              |              |                 |                         |                |                  |                  |
|      | June      |              |              |                 |                         |                |                  |                  |
|      | July      |              |              |                 |                         |                |                  |                  |
|      | August    |              |              |                 |                         |                |                  |                  |
|      | September |              |              |                 |                         |                |                  |                  |
|      | October   |              |              |                 |                         |                |                  |                  |
|      | November  |              |              |                 |                         |                |                  |                  |
|      | December  |              |              |                 |                         |                |                  |                  |
|      |           | <b>1,315</b> | <b>2,882</b> |                 |                         |                |                  |                  |

**Average Price:** Total dollar volume of sales divided by the total number of units sold.

**Benchmark Price:** Price for a typical property within the Greater Vancouver Board, with the qualities and characteristics of this property staying constant over time

**Month's Supply:** 0-5 is a Seller's Market, 5-7 is a Balanced Market, Above 7 is a Buyer's Market

**Sales to Listings Ratio:** The percentage of Units Listed in a month and sold during that month (Units Sold divided by Units Listed)

## BURNABY EAST ALL RESIDENTIAL

| Year | Month     | Units Sold | Units Listed | Active Listings | Sales to Listings Ratio | Month's Supply | Average Price    | Benchmark Price  |
|------|-----------|------------|--------------|-----------------|-------------------------|----------------|------------------|------------------|
| 2012 | January   | 16         | 53           | 115             | 30%                     | 7              | \$604,925        | \$556,100        |
|      | February  | 38         | 68           | 124             | 56%                     | 3              | \$660,279        | \$557,900        |
|      | March     | 35         | 70           | 139             | 50%                     | 4              | \$623,758        | \$569,100        |
|      | April     | 33         | 63           | 142             | 52%                     | 4              | \$600,760        | \$574,600        |
|      | May       | 24         | 69           | 165             | 35%                     | 7              | \$635,836        | \$574,200        |
|      | June      | 33         | 59           | 168             | 56%                     | 5              | \$557,390        | \$571,700        |
|      | July      | 28         | 66           | 177             | 42%                     | 6              | \$528,935        | \$569,900        |
|      | August    | 10         | 55           | 182             | 18%                     | 18             | \$611,850        | \$561,500        |
|      | September | 10         | 60           | 203             | 17%                     | 20             | \$525,054        | \$564,400        |
|      | October   | 26         | 32           | 177             | 81%                     | 7              | \$594,105        | \$563,300        |
|      | November  | 26         | 37           | 160             | 70%                     | 6              | \$551,453        | \$551,000        |
|      | December  | 13         | 13           | 138             | 100%                    | 11             | \$482,507        | \$551,000        |
|      |           | <b>292</b> | <b>645</b>   |                 | 45%                     |                |                  |                  |
| 2013 | January   | 16         | 61           | 144             | 26%                     | 9              | \$527,003        | \$542,700        |
|      | February  | 27         | 53           | 154             | 51%                     | 6              | \$500,202        | \$553,600        |
|      | March     | 28         | 71           | 177             | 39%                     | 6              | \$559,300        | \$556,800        |
|      | April     | 24         | 52           | 170             | 46%                     | 7              | \$585,413        | \$560,800        |
|      | May       | 28         | 58           | 181             | 48%                     | 6              | \$543,137        | \$562,600        |
|      | June      | 29         | 43           | 170             | 67%                     | 6              | \$585,508        | \$564,400        |
|      | July      | 28         | 60           | 170             | 47%                     | 6              | \$612,106        | \$565,900        |
|      | August    | 32         | 66           | 185             | 48%                     | 6              | \$609,241        | \$567,000        |
|      | September | 27         | 57           | 183             | 47%                     | 7              | \$694,626        | \$563,300        |
|      | October   | 37         | 47           | 173             | 79%                     | 5              | \$567,521        | \$569,100        |
|      | November  | 33         | 34           | 152             | 97%                     | 5              | \$551,535        | \$570,600        |
|      | December  | 27         | 22           | 128             | 123%                    | 5              | \$714,945        | \$563,000        |
|      |           | <b>336</b> | <b>624</b>   |                 | 54%                     |                |                  |                  |
| 2014 | January   | 22         | 64           | 138             | 34%                     | 6              | \$662,892        | \$569,100        |
|      | February  | 29         | 50           | 139             | 58%                     | 5              | \$671,543        | \$575,700        |
|      | March     | 35         | 63           | 145             | 56%                     | 4              | \$688,660        | \$577,500        |
|      | April     | <b>34</b>  | <b>60</b>    | <b>153</b>      | <b>57%</b>              | <b>5</b>       | <b>\$659,050</b> | <b>\$582,900</b> |
|      | May       |            |              |                 |                         |                |                  |                  |
|      | June      |            |              |                 |                         |                |                  |                  |
|      | July      |            |              |                 |                         |                |                  |                  |
|      | August    |            |              |                 |                         |                |                  |                  |
|      | September |            |              |                 |                         |                |                  |                  |
|      | October   |            |              |                 |                         |                |                  |                  |
|      | November  |            |              |                 |                         |                |                  |                  |
|      | December  |            |              |                 |                         |                |                  |                  |
|      |           | <b>120</b> | <b>237</b>   |                 |                         |                |                  |                  |

**Average Price:** Total dollar volume of sales divided by the total number of units sold.

**Benchmark Price:** Price for a typical property within the Greater Vancouver Board, with the qualities and characteristics of this property staying constant over time.

**Month's Supply:** 0-5 is a Sellers's Market, 5 - 7 is a Balanced Market, Above 7 is a Buyer's Market

**Sales to Listings Ratio:** The percentage of Units Listed in a month and sold during that month (Units Sold divided by Units Listed)

## BURNABY NORTH ALL RESIDENTIAL

| Year | Month     | Units Sold   | Units Listed | Active Listings | Sales to Listings Ratio | Month's Supply | Average Price | Benchmark Price |
|------|-----------|--------------|--------------|-----------------|-------------------------|----------------|---------------|-----------------|
| 2012 | January   | 77           | 306          | 542             | 25%                     | 7              | \$583,338     | \$516,900       |
|      | February  | 138          | 266          | 588             | 52%                     | 4              | \$584,773     | \$518,200       |
|      | March     | 147          | 321          | 677             | 46%                     | 5              | \$582,789     | \$520,300       |
|      | April     | 139          | 358          | 793             | 39%                     | 6              | \$595,586     | \$525,600       |
|      | May       | 145          | 382          | 899             | 38%                     | 6              | \$585,943     | \$527,600       |
|      | June      | 130          | 293          | 922             | 44%                     | 7              | \$580,111     | \$528,300       |
|      | July      | 106          | 234          | 882             | 45%                     | 8              | \$531,649     | \$521,600       |
|      | August    | 80           | 227          | 868             | 35%                     | 11             | \$510,226     | \$512,600       |
|      | September | 71           | 286          | 914             | 25%                     | 13             | \$467,348     | \$509,500       |
|      | October   | 107          | 174          | 823             | 61%                     | 8              | \$485,834     | \$508,500       |
|      | November  | 76           | 142          | 746             | 54%                     | 10             | \$533,495     | \$505,900       |
|      | December  | 64           | 44           | 569             | 145%                    | 9              | \$539,264     | \$503,200       |
|      |           | <b>1,280</b> | <b>3,033</b> |                 |                         |                |               |                 |
| 2013 | January   | 60           | 206          | 547             | 29%                     | 9              | \$576,166     | \$503,900       |
|      | February  | 97           | 256          | 626             | 38%                     | 6              | \$620,574     | \$511,600       |
|      | March     | 122          | 258          | 685             | 47%                     | 6              | \$572,375     | \$510,900       |
|      | April     | 137          | 306          | 766             | 45%                     | 6              | \$578,194     | \$508,900       |
|      | May       | 145          | 314          | 809             | 46%                     | 6              | \$548,368     | \$510,500       |
|      | June      | 132          | 259          | 810             | 51%                     | 6              | \$545,601     | \$512,600       |
|      | July      | 159          | 249          | 770             | 64%                     | 5              | \$653,994     | \$511,600       |
|      | August    | 144          | 235          | 748             | 61%                     | 5              | \$610,407     | \$516,900       |
|      | September | 144          | 271          | 724             | 53%                     | 5              | \$574,702     | \$521,900       |
|      | October   | 124          | 208          | 690             | 60%                     | 6              | \$539,056     | \$523,700       |
|      | November  | 113          | 140          | 611             | 81%                     | 5              | \$566,191     | \$519,900       |
|      | December  | 85           | 76           | 473             | 112%                    | 6              | \$702,154     | \$515,900       |
|      |           | <b>1,462</b> | <b>2,778</b> |                 |                         |                |               |                 |
| 2014 | January   | 88           | 264          | 525             | 33%                     | 6              | \$577,207     | \$517,900       |
|      | February  | 112          | 183          | 542             | 61%                     | 5              | \$585,752     | \$519,900       |
|      | March     | 117          | 264          | 597             | 44%                     | 5              | \$631,139     | \$526,600       |
|      | April     | 149          | 271          | 633             | 55%                     | 4              | \$608,653     | \$529,900       |
|      | May       |              |              |                 |                         |                |               |                 |
|      | June      |              |              |                 |                         |                |               |                 |
|      | July      |              |              |                 |                         |                |               |                 |
|      | August    |              |              |                 |                         |                |               |                 |
|      | September |              |              |                 |                         |                |               |                 |
|      | October   |              |              |                 |                         |                |               |                 |
|      | November  |              |              |                 |                         |                |               |                 |
|      | December  |              |              |                 |                         |                |               |                 |
|      |           | <b>466</b>   | <b>982</b>   |                 |                         |                |               |                 |

**Average Price:** Total dollar volume of sales divided by the total number of units sold.

**Benchmark Price:** Price for a typical property within the Greater Vancouver Board, with the qualities and characteristics of this property staying constant over time.

**Month's Supply:** 0-5 is a Sellers's Market, 5 - 7 is a Balanced Market, Above 7 is a Buyer's Market

**Sales to Listings Ratio:** The percentage of Units Listed in a month and sold during that month (Units Sold divided by Units Listed)



# BURNABY SOUTH ALL RESIDENTIAL

| Year | Month     | Units Sold   | Units Listed | Active Listings | Sales to Listings Ratio | Month's Supply | Average Price    | Benchmark Price  |
|------|-----------|--------------|--------------|-----------------|-------------------------|----------------|------------------|------------------|
| 2012 | January   | 75           | 253          | 527             | 30%                     | 7              | \$654,922        | \$566,400        |
|      | February  | 126          | 318          | 633             | 40%                     | 5              | \$666,073        | \$570,300        |
|      | March     | 152          | 331          | 732             | 46%                     | 5              | \$564,357        | \$578,100        |
|      | April     | 158          | 364          | 831             | 43%                     | 5              | \$579,986        | \$582,000        |
|      | May       | 167          | 361          | 890             | 46%                     | 5              | \$651,710        | \$583,800        |
|      | June      | 128          | 349          | 970             | 37%                     | 8              | \$671,771        | \$583,800        |
|      | July      | 126          | 300          | 975             | 42%                     | 8              | \$597,844        | \$579,600        |
|      | August    | 86           | 223          | 932             | 39%                     | 11             | \$587,544        | \$572,500        |
|      | September | 94           | 280          | 953             | 34%                     | 10             | \$553,802        | \$575,700        |
|      | October   | 103          | 258          | 920             | 40%                     | 9              | \$602,671        | \$572,100        |
|      | November  | 85           | 152          | 836             | 56%                     | 10             | \$528,638        | \$565,700        |
|      | December  | 69           | 78           | 676             | 88%                     | 10             | \$559,773        | \$560,800        |
|      |           | <b>1,369</b> | <b>3,267</b> |                 | 42%                     |                |                  |                  |
| 2013 | January   | 80           | 286          | 691             | 28%                     | 9              | \$639,962        | \$550,800        |
|      | February  | 95           | 248          | 753             | 38%                     | 8              | \$588,520        | \$553,700        |
|      | March     | 130          | 328          | 837             | 40%                     | 6              | \$593,056        | \$557,900        |
|      | April     | 148          | 306          | 890             | 48%                     | 6              | \$571,208        | \$557,600        |
|      | May       | 170          | 336          | 903             | 51%                     | 5              | \$566,460        | \$562,200        |
|      | June      | 151          | 295          | 945             | 51%                     | 6              | \$609,146        | \$569,300        |
|      | July      | 181          | 323          | 911             | 56%                     | 5              | \$611,246        | \$571,400        |
|      | August    | 156          | 237          | 857             | 66%                     | 5              | \$587,106        | \$571,000        |
|      | September | 140          | 258          | 828             | 54%                     | 6              | \$564,303        | \$573,900        |
|      | October   | 153          | 227          | 765             | 67%                     | 5              | \$641,069        | \$571,400        |
|      | November  | 149          | 179          | 675             | 83%                     | 5              | \$682,745        | \$571,400        |
|      | December  | 111          | 100          | 547             | 111%                    | 5              | \$602,387        | \$571,000        |
|      |           | <b>1,664</b> | <b>3,123</b> |                 | 53%                     |                |                  |                  |
| 2014 | January   | 105          | 257          | 577             | 41%                     | 5              | \$666,739        | \$577,400        |
|      | February  | 123          | 245          | 623             | 50%                     | 5              | \$700,149        | \$575,700        |
|      | March     | 137          | 286          | 680             | 48%                     | 5              | \$618,955        | \$577,400        |
|      | April     | <b>168</b>   | <b>339</b>   | <b>765</b>      | <b>50%</b>              | <b>5</b>       | <b>\$723,908</b> | <b>\$583,500</b> |
|      | May       |              |              |                 |                         |                |                  |                  |
|      | June      |              |              |                 |                         |                |                  |                  |
|      | July      |              |              |                 |                         |                |                  |                  |
|      | August    |              |              |                 |                         |                |                  |                  |
|      | September |              |              |                 |                         |                |                  |                  |
|      | October   |              |              |                 |                         |                |                  |                  |
|      | November  |              |              |                 |                         |                |                  |                  |
|      | December  |              |              |                 |                         |                |                  |                  |
|      |           | <b>533</b>   | <b>1,127</b> |                 |                         |                |                  |                  |

**Average Price:** Total dollar volume of sales divided by the total number of units sold.

**Benchmark Price:** Price for a typical property within the Greater Vancouver Board, with the qualities and characteristics of this property staying constant over time.

**Month's Supply:** 0-5 is a Seller's Market, 5-7 is a Balanced Market, Above 7 is a Buyer's Market

**Sales to Listings Ratio:** The percentage of Units Listed in a month and sold during that month (Units Sold divided by Units Listed)

# NEW WESTMINSTER ALL RESIDENTIAL

| Year | Month     | Units Sold   | Units Listed | Active Listings | Sales to Listings Ratio | Month's Supply | Average Price    | Benchmark Price  |
|------|-----------|--------------|--------------|-----------------|-------------------------|----------------|------------------|------------------|
| 2012 | January   | 72           | 223          | 408             | 32%                     | 6              | \$411,490        | \$358,300        |
|      | February  | 110          | 241          | 477             | 46%                     | 4              | \$411,919        | \$362,100        |
|      | March     | 113          | 245          | 566             | 46%                     | 5              | \$418,234        | \$368,400        |
|      | April     | 119          | 253          | 625             | 47%                     | 5              | \$418,758        | \$374,200        |
|      | May       | 139          | 267          | 656             | 52%                     | 5              | \$449,539        | \$372,100        |
|      | June      | 132          | 242          | 662             | 55%                     | 5              | \$437,922        | \$372,100        |
|      | July      | 114          | 179          | 613             | 64%                     | 5              | \$392,082        | \$370,200        |
|      | August    | 86           | 158          | 579             | 54%                     | 7              | \$428,740        | \$367,000        |
|      | September | 59           | 217          | 633             | 27%                     | 11             | \$402,056        | \$366,500        |
|      | October   | 85           | 187          | 622             | 45%                     | 7              | \$415,078        | \$363,700        |
|      | November  | 81           | 106          | 542             | 76%                     | 7              | \$361,723        | \$358,800        |
|      | December  | 47           | 62           | 454             | 76%                     | 10             | \$394,769        | \$354,400        |
|      |           | <b>1,157</b> | <b>2,380</b> |                 |                         |                |                  |                  |
| 2013 | January   | 58           | 186          | 444             | 31%                     | 8              | \$381,161        | \$353,500        |
|      | February  | 90           | 199          | 480             | 45%                     | 5              | \$395,101        | \$360,700        |
|      | March     | 91           | 190          | 504             | 48%                     | 6              | \$417,953        | \$365,100        |
|      | April     | 119          | 228          | 553             | 52%                     | 5              | \$412,003        | \$367,400        |
|      | May       | 110          | 215          | 592             | 51%                     | 5              | \$444,549        | \$368,800        |
|      | June      | 99           | 204          | 617             | 49%                     | 6              | \$428,573        | \$364,400        |
|      | July      | 122          | 199          | 599             | 61%                     | 5              | \$436,890        | \$366,300        |
|      | August    | 102          | 166          | 582             | 61%                     | 6              | \$392,763        | \$368,800        |
|      | September | 95           | 198          | 594             | 48%                     | 6              | \$423,546        | \$367,400        |
|      | October   | 98           | 212          | 594             | 46%                     | 6              | \$405,708        | \$365,500        |
|      | November  | 84           | 129          | 548             | 65%                     | 7              | \$385,838        | \$363,900        |
|      | December  | 70           | 76           | 461             | 92%                     | 7              | \$435,219        | \$365,600        |
|      |           | <b>1,138</b> | <b>2,202</b> |                 |                         |                |                  |                  |
| 2014 | January   | 72           | 194          | 454             | 37%                     | 6              | \$430,759        | \$366,700        |
|      | February  | 99           | 205          | 492             | 48%                     | 5              | \$405,864        | \$366,500        |
|      | March     | 91           | 222          | 565             | 41%                     | 6              | \$411,973        | \$370,500        |
|      | April     | <b>132</b>   | <b>237</b>   | <b>598</b>      | <b>56%</b>              | <b>5</b>       | <b>\$462,631</b> | <b>\$373,500</b> |
|      | May       |              |              |                 |                         |                |                  |                  |
|      | June      |              |              |                 |                         |                |                  |                  |
|      | July      |              |              |                 |                         |                |                  |                  |
|      | August    |              |              |                 |                         |                |                  |                  |
|      | September |              |              |                 |                         |                |                  |                  |
|      | October   |              |              |                 |                         |                |                  |                  |
|      | November  |              |              |                 |                         |                |                  |                  |
|      | December  |              |              |                 |                         |                |                  |                  |
|      |           | <b>394</b>   | <b>858</b>   |                 |                         |                |                  |                  |

**Average Price:** Total dollar volume of sales divided by the total number of units sold.

**Benchmark Price:** Price for a typical property within the Greater Vancouver Board, with the qualities and characteristics of this property staying constant over time.

**Month's Supply:** 0-5 is a Seller's Market, 5-7 is a Balanced Market, Above 7 is a Buyer's Market

**Sales to Listings Ratio:** The percentage of Units Listed in a month and sold during that month (Units Sold divided by Units Listed)

# COQUITLAM ALL RESIDENTIAL

| Year | Month     | Units Sold   | Units Listed | Active Listings | Sales to Listings Ratio | Month's Supply | Average Price    | Benchmark Price  |
|------|-----------|--------------|--------------|-----------------|-------------------------|----------------|------------------|------------------|
| 2012 | January   | 147          | 392          | 833             | 38%                     | 6              | \$567,429        | \$488,200        |
|      | February  | 231          | 480          | 938             | 48%                     | 4              | \$575,968        | \$495,000        |
|      | March     | 288          | 474          | 1,016           | 61%                     | 4              | \$575,401        | \$500,700        |
|      | April     | 260          | 433          | 1,073           | 60%                     | 4              | \$558,385        | \$512,200        |
|      | May       | 242          | 512          | 1,159           | 47%                     | 5              | \$578,846        | \$511,600        |
|      | June      | 197          | 412          | 1,178           | 48%                     | 6              | \$577,694        | \$507,500        |
|      | July      | 155          | 393          | 1,197           | 39%                     | 8              | \$504,843        | \$505,500        |
|      | August    | 125          | 334          | 1,193           | 37%                     | 10             | \$533,673        | \$505,500        |
|      | September | 143          | 441          | 1,262           | 32%                     | 9              | \$507,692        | \$507,500        |
|      | October   | 141          | 341          | 1,210           | 41%                     | 9              | \$535,570        | \$502,800        |
|      | November  | 126          | 215          | 1,098           | 59%                     | 9              | \$554,900        | \$501,400        |
|      | December  | 95           | 138          | 935             | 69%                     | 10             | \$549,719        | \$497,700        |
|      |           | <b>2,150</b> | <b>4,565</b> |                 |                         |                |                  |                  |
| 2013 | January   | 113          | 462          | 1,006           | 24%                     | 9              | \$564,002        | \$493,600        |
|      | February  | 158          | 411          | 1,118           | 38%                     | 7              | \$521,025        | \$494,000        |
|      | March     | 210          | 428          | 1,198           | 49%                     | 6              | \$568,319        | \$494,300        |
|      | April     | 238          | 468          | 1,245           | 51%                     | 5              | \$555,347        | \$496,300        |
|      | May       | 208          | 468          | 1,306           | 44%                     | 6              | \$533,244        | \$498,300        |
|      | June      | 226          | 374          | 1,285           | 60%                     | 6              | \$535,105        | \$499,700        |
|      | July      | 240          | 381          | 1,198           | 63%                     | 5              | \$531,363        | \$501,100        |
|      | August    | 193          | 338          | 1,127           | 57%                     | 6              | \$557,262        | \$499,000        |
|      | September | 179          | 342          | 1,100           | 52%                     | 6              | \$525,744        | \$497,700        |
|      | October   | 230          | 325          | 1,020           | 71%                     | 4              | \$535,924        | \$500,400        |
|      | November  | 185          | 263          | 859             | 70%                     | 5              | \$565,163        | \$503,100        |
|      | December  | 152          | 148          | 785             | 103%                    | 5              | \$502,167        | \$505,100        |
|      |           | <b>2,332</b> | <b>4,408</b> |                 |                         |                |                  |                  |
| 2014 | January   | 151          | 423          | 865             | 36%                     | 6              | \$575,781        | \$512,200        |
|      | February  | 193          | 330          | 908             | 58%                     | 5              | \$541,519        | \$512,600        |
|      | March     | 204          | 437          | 1,024           | 47%                     | 5              | \$606,421        | \$513,900        |
|      | April     | <b>259</b>   | <b>457</b>   | <b>1,071</b>    | <b>57%</b>              | <b>4</b>       | <b>\$624,939</b> | <b>\$516,600</b> |
|      | May       |              |              |                 |                         |                |                  |                  |
|      | June      |              |              |                 |                         |                |                  |                  |
|      | July      |              |              |                 |                         |                |                  |                  |
|      | August    |              |              |                 |                         |                |                  |                  |
|      | September |              |              |                 |                         |                |                  |                  |
|      | October   |              |              |                 |                         |                |                  |                  |
|      | November  |              |              |                 |                         |                |                  |                  |
|      | December  |              |              |                 |                         |                |                  |                  |
|      |           | <b>807</b>   | <b>1,647</b> |                 |                         |                |                  |                  |

**Average Price:** Total dollar volume of sales divided by the total number of units sold.

**Benchmark Price:** Price for a typical property within the Greater Vancouver Board, with the qualities and characteristics of this property staying constant over time.

**Month's Supply:** 0-5 is a Seller's Market, 5-7 is a Balanced Market, Above 7 is a Buyer's Market

**Sales to Listings Ratio:** The percentage of Units Listed in a month and sold during that month (Units Sold divided by Units Listed)

# PORT MOODY ALL RESIDENTIAL

| Year | Month     | Units Sold | Units Listed | Active Listings | Sales to Listings Ratio | Month's Supply | Average Price    | Benchmark Price  |
|------|-----------|------------|--------------|-----------------|-------------------------|----------------|------------------|------------------|
| 2012 | January   | 40         | 143          | 277             | 28%                     | 7              | \$541,066        | \$485,900        |
|      | February  | 72         | 139          | 311             | 52%                     | 4              | \$478,663        | \$493,500        |
|      | March     | 61         | 141          | 368             | 43%                     | 6              | \$536,245        | \$497,500        |
|      | April     | 77         | 136          | 380             | 57%                     | 5              | \$518,149        | \$502,200        |
|      | May       | 91         | 152          | 379             | 60%                     | 4              | \$589,789        | \$513,100        |
|      | June      | 47         | 160          | 414             | 29%                     | 9              | \$578,998        | \$513,100        |
|      | July      | 42         | 126          | 427             | 33%                     | 10             | \$570,083        | \$512,000        |
|      | August    | 50         | 95           | 394             | 53%                     | 8              | \$491,470        | \$513,800        |
|      | September | 30         | 144          | 425             | 21%                     | 14             | \$534,593        | \$512,000        |
|      | October   | 32         | 91           | 428             | 35%                     | 13             | \$483,669        | \$511,300        |
|      | November  | 42         | 62           | 382             | 68%                     | 9              | \$573,780        | \$512,700        |
|      | December  | 32         | 21           | 290             | 152%                    | 9              | \$568,995        | \$502,200        |
|      |           | <b>616</b> | <b>1,410</b> |                 | 44%                     |                |                  |                  |
| 2013 | January   | 24         | 144          | 308             | 17%                     | 13             | \$467,208        | \$498,900        |
|      | February  | 51         | 107          | 323             | 48%                     | 6              | \$495,964        | \$500,800        |
|      | March     | 58         | 124          | 348             | 47%                     | 6              | \$567,288        | \$498,200        |
|      | April     | 69         | 164          | 395             | 42%                     | 6              | \$579,628        | \$504,000        |
|      | May       | 67         | 155          | 428             | 43%                     | 6              | \$541,195        | \$510,200        |
|      | June      | 65         | 131          | 442             | 50%                     | 7              | \$635,036        | \$509,100        |
|      | July      | 69         | 93           | 403             | 74%                     | 6              | \$587,562        | \$508,700        |
|      | August    | 63         | 95           | 371             | 66%                     | 6              | \$685,530        | \$514,900        |
|      | September | 64         | 112          | 360             | 57%                     | 6              | \$543,311        | \$511,600        |
|      | October   | 61         | 102          | 335             | 60%                     | 5              | \$581,437        | \$513,400        |
|      | November  | 58         | 59           | 284             | 98%                     | 5              | \$532,169        | \$511,300        |
|      | December  | 55         | 48           | 237             | 115%                    | 4              | \$645,103        | \$512,300        |
|      |           | <b>704</b> | <b>1,334</b> |                 | 53%                     |                |                  |                  |
| 2014 | January   | 37         | 105          | 243             | 35%                     | 7              | \$545,818        | \$511,600        |
|      | February  | 65         | 103          | 255             | 63%                     | 4              | \$617,909        | \$521,000        |
|      | March     | 54         | 129          | 304             | 42%                     | 6              | \$584,051        | \$525,000        |
|      | April     | <b>93</b>  | <b>127</b>   | <b>307</b>      | <b>73%</b>              | <b>3</b>       | <b>\$588,785</b> | <b>\$527,200</b> |
|      | May       |            |              |                 |                         |                |                  |                  |
|      | June      |            |              |                 |                         |                |                  |                  |
|      | July      |            |              |                 |                         |                |                  |                  |
|      | August    |            |              |                 |                         |                |                  |                  |
|      | September |            |              |                 |                         |                |                  |                  |
|      | October   |            |              |                 |                         |                |                  |                  |
|      | November  |            |              |                 |                         |                |                  |                  |
|      | December  |            |              |                 |                         |                |                  |                  |
|      |           | <b>249</b> | <b>464</b>   |                 |                         |                |                  |                  |

**Average Price:** Total dollar volume of sales divided by the total number of units sold.

**Benchmark Price:** Price for a typical property within the Greater Vancouver Board, with the qualities and characteristics of this property staying constant over time

**Month's Supply:** 0-5 is a Seller's Market, 5-7 is a Balanced Market, Above 7 is a Buyer's Market

**Sales to Listings Ratio:** The percentage of Units Listed in a month and sold during that month (Units Sold divided by Units Listed)

# PORT COQUITLAM ALL RESIDENTIAL

| Year | Month     | Units Sold | Units Listed | Active Listings | Sales to Listings Ratio | Month's Supply | Average Price    | Benchmark Price  |
|------|-----------|------------|--------------|-----------------|-------------------------|----------------|------------------|------------------|
| 2012 | January   | 57         | 124          | 301             | 46%                     | 5              | \$396,243        | \$399,900        |
|      | February  | 75         | 189          | 364             | 40%                     | 5              | \$399,800        | \$399,300        |
|      | March     | 101        | 184          | 397             | 55%                     | 4              | \$403,741        | \$405,800        |
|      | April     | 115        | 182          | 416             | 63%                     | 4              | \$437,310        | \$407,800        |
|      | May       | 107        | 213          | 441             | 50%                     | 4              | \$424,404        | \$408,900        |
|      | June      | 80         | 164          | 469             | 49%                     | 6              | \$420,116        | \$404,700        |
|      | July      | 90         | 164          | 475             | 55%                     | 5              | \$433,580        | \$400,500        |
|      | August    | 62         | 112          | 447             | 55%                     | 7              | \$414,421        | \$396,200        |
|      | September | 42         | 178          | 497             | 24%                     | 12             | \$482,157        | \$398,500        |
|      | October   | 67         | 143          | 486             | 47%                     | 7              | \$432,085        | \$398,800        |
|      | November  | 60         | 92           | 430             | 65%                     | 7              | \$367,299        | \$396,000        |
|      | December  | 58         | 42           | 340             | 138%                    | 6              | \$386,350        | \$395,400        |
|      |           | <b>914</b> | <b>1,787</b> |                 | 51%                     |                |                  |                  |
| 2013 | January   | 43         | 178          | 375             | 24%                     | 9              | \$407,116        | \$392,900        |
|      | February  | 62         | 146          | 421             | 42%                     | 7              | \$382,571        | \$388,600        |
|      | March     | 76         | 168          | 439             | 45%                     | 6              | \$371,016        | \$390,000        |
|      | April     | 96         | 185          | 462             | 52%                     | 5              | \$402,379        | \$392,600        |
|      | May       | 90         | 184          | 488             | 49%                     | 5              | \$432,207        | \$390,600        |
|      | June      | 93         | 155          | 481             | 60%                     | 5              | \$421,889        | \$392,600        |
|      | July      | 114        | 157          | 443             | 73%                     | 4              | \$425,600        | \$391,700        |
|      | August    | 93         | 138          | 424             | 67%                     | 5              | \$420,303        | \$394,000        |
|      | September | 73         | 138          | 432             | 53%                     | 6              | \$389,503        | \$392,000        |
|      | October   | 78         | 172          | 453             | 45%                     | 6              | \$436,279        | \$395,700        |
|      | November  | 59         | 102          | 429             | 58%                     | 7              | \$407,594        | \$399,600        |
|      | December  | 77         | 49           | 342             | 157%                    | 4              | \$393,235        | \$400,500        |
|      |           | <b>954</b> | <b>1,772</b> |                 | 54%                     |                |                  |                  |
| 2014 | January   | 52         | 166          | 383             | 31%                     | 7              | \$441,889        | \$400,500        |
|      | February  | 102        | 172          | 380             | 59%                     | 4              | \$411,294        | \$400,500        |
|      | March     | 103        | 182          | 415             | 57%                     | 4              | \$413,604        | \$400,500        |
|      | April     | <b>121</b> | <b>194</b>   | <b>421</b>      | <b>62%</b>              | <b>3</b>       | <b>\$459,271</b> | <b>\$401,900</b> |
|      | May       |            |              |                 |                         |                |                  |                  |
|      | June      |            |              |                 |                         |                |                  |                  |
|      | July      |            |              |                 |                         |                |                  |                  |
|      | August    |            |              |                 |                         |                |                  |                  |
|      | September |            |              |                 |                         |                |                  |                  |
|      | October   |            |              |                 |                         |                |                  |                  |
|      | November  |            |              |                 |                         |                |                  |                  |
|      | December  |            |              |                 |                         |                |                  |                  |
|      |           | <b>378</b> | <b>714</b>   |                 |                         |                |                  |                  |

**Average Price:** Total dollar volume of sales divided by the total number of units sold.

**Benchmark Price:** Price for a typical property within the Greater Vancouver Board, with the qualities and characteristics of this property staying constant over time

**Month's Supply:** 0-5 is a Seller's Market, 5-7 is a Balanced Market, Above 7 is a Buyer's Market

**Sales to Listings Ratio:** The percentage of Units Listed in a month and sold during that month (Units Sold divided by Units Listed)

# LADNER ALL RESIDENTIAL

| Year | Month     | Units Sold | Units Listed | Active Listings | Sales to Listings Ratio | Month's Supply | Average Price | Benchmark Price |
|------|-----------|------------|--------------|-----------------|-------------------------|----------------|---------------|-----------------|
| 2012 | January   | 14         | 48           | 94              | 29%                     | 7              | \$640,357     | \$527,700       |
|      | February  | 26         | 41           | 105             | 63%                     | 4              | \$566,553     | \$545,700       |
|      | March     | 29         | 55           | 121             | 53%                     | 4              | \$670,429     | \$548,900       |
|      | April     | 29         | 51           | 135             | 57%                     | 5              | \$598,699     | \$552,500       |
|      | May       | 42         | 65           | 143             | 65%                     | 3              | \$571,446     | \$560,100       |
|      | June      | 35         | 55           | 153             | 64%                     | 4              | \$567,497     | \$551,800       |
|      | July      | 18         | 44           | 153             | 41%                     | 9              | \$557,583     | \$550,000       |
|      | August    | 21         | 45           | 162             | 47%                     | 8              | \$623,023     | \$548,600       |
|      | September | 17         | 55           | 180             | 31%                     | 11             | \$557,297     | \$537,800       |
|      | October   | 22         | 40           | 167             | 55%                     | 8              | \$515,404     | \$526,600       |
|      | November  | 22         | 15           | 138             | 147%                    | 6              | \$531,113     | \$514,400       |
|      | December  | 8          | 9            | 106             | 89%                     | 13             | \$611,625     | \$515,900       |
|      |           | 283        | 523          |                 |                         |                |               |                 |
| 2013 | January   | 12         | 53           | 119             | 23%                     | 10             | \$597,408     | \$521,600       |
|      | February  | 21         | 54           | 141             | 39%                     | 7              | \$587,566     | \$534,900       |
|      | March     | 23         | 49           | 159             | 47%                     | 7              | \$510,963     | \$537,400       |
|      | April     | 30         | 62           | 179             | 48%                     | 6              | \$608,070     | \$541,000       |
|      | May       | 37         | 69           | 198             | 54%                     | 5              | \$552,005     | \$529,900       |
|      | June      | 39         | 47           | 193             | 83%                     | 5              | \$556,430     | \$525,200       |
|      | July      | 37         | 60           | 192             | 62%                     | 5              | \$548,179     | \$528,100       |
|      | August    | 32         | 50           | 187             | 64%                     | 6              | \$599,443     | \$533,600       |
|      | September | 19         | 32           | 183             | 59%                     | 10             | \$611,480     | \$530,600       |
|      | October   | 25         | 44           | 181             | 57%                     | 7              | \$561,016     | \$525,900       |
|      | November  | 27         | 27           | 152             | 100%                    | 6              | \$590,296     | \$520,900       |
|      | December  | 17         | 22           | 124             | 77%                     | 7              | \$589,994     | \$525,600       |
|      |           | 319        | 569          |                 |                         |                |               |                 |
| 2014 | January   | 19         | 63           | 147             | 30%                     | 8              | \$724,563     | \$520,900       |
|      | February  | 27         | 61           | 171             | 44%                     | 6              | \$577,779     | \$535,300       |
|      | March     | 24         | 43           | 182             | 56%                     | 8              | \$534,333     | \$538,900       |
|      | April     | 39         | 64           | 188             | 61%                     | 5              | \$560,890     | \$534,900       |
|      | May       |            |              |                 |                         |                |               |                 |
|      | June      |            |              |                 |                         |                |               |                 |
|      | July      |            |              |                 |                         |                |               |                 |
|      | August    |            |              |                 |                         |                |               |                 |
|      | September |            |              |                 |                         |                |               |                 |
|      | October   |            |              |                 |                         |                |               |                 |
|      | November  |            |              |                 |                         |                |               |                 |
|      | December  |            |              |                 |                         |                |               |                 |
|      |           | 109        | 231          |                 |                         |                |               |                 |

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**Sales to Listings Ratio:** The percentage of Units Listed in a month and sold during that month (Units Sold divided by Units Listed)

# TSAWWASSEN ALL RESIDENTIAL

| Year | Month     | Units Sold | Units Listed | Active Listings | Sales to Listings Ratio | Month's Supply | Average Price | Benchmark Price |
|------|-----------|------------|--------------|-----------------|-------------------------|----------------|---------------|-----------------|
| 2012 | January   | 12         | 73           | 158             | 16%                     | 13             | \$632,625     | \$573,400       |
|      | February  | 32         | 65           | 171             | 49%                     | 5              | \$769,937     | \$583,119       |
|      | March     | 57         | 75           | 176             | 76%                     | 3              | \$702,456     | \$591,495       |
|      | April     | 34         | 65           | 192             | 52%                     | 6              | \$679,644     | \$592,139       |
|      | May       | 37         | 77           | 211             | 48%                     | 6              | \$691,131     | \$613,500       |
|      | June      | 32         | 48           | 211             | 67%                     | 7              | \$621,675     | \$616,200       |
|      | July      | 27         | 67           | 219             | 40%                     | 8              | \$569,295     | \$616,200       |
|      | August    | 33         | 49           | 202             | 67%                     | 6              | \$688,693     | \$607,100       |
|      | September | 24         | 59           | 207             | 41%                     | 9              | \$661,803     | \$600,800       |
|      | October   | 25         | 55           | 196             | 45%                     | 8              | \$599,280     | \$596,800       |
|      | November  | 20         | 26           | 184             | 77%                     | 9              | \$643,140     | \$589,300       |
|      | December  | 7          | 8            | 143             | 88%                     | 20             | \$467,428     | \$585,700       |
|      |           | 340        | 667          |                 |                         |                |               |                 |
| 2013 | January   | 12         | 79           | 177             | 15%                     | 15             | \$611,275     | \$580,900       |
|      | February  | 19         | 59           | 209             | 32%                     | 11             | \$598,784     | \$588,500       |
|      | March     | 31         | 67           | 226             | 46%                     | 7              | \$729,451     | \$590,900       |
|      | April     | 22         | 73           | 257             | 30%                     | 12             | \$707,086     | \$593,200       |
|      | May       | 32         | 76           | 274             | 42%                     | 9              | \$820,890     | \$586,500       |
|      | June      | 47         | 50           | 253             | 94%                     | 5              | \$657,110     | \$582,100       |
|      | July      | 29         | 58           | 249             | 50%                     | 9              | \$649,724     | \$591,200       |
|      | August    | 35         | 55           | 231             | 64%                     | 7              | \$638,243     | \$592,800       |
|      | September | 25         | 57           | 232             | 44%                     | 9              | \$670,800     | \$589,300       |
|      | October   | 24         | 47           | 224             | 51%                     | 9              | \$626,912     | \$584,900       |
|      | November  | 19         | 27           | 203             | 70%                     | 11             | \$583,487     | \$578,200       |
|      | December  | 20         | 16           | 159             | 125%                    | 8              | \$622,702     | \$579,300       |
|      |           | 315        | 664          |                 |                         |                |               |                 |
| 2014 | January   | 20         | 74           | 173             | 27%                     | 9              | \$720,675     | \$583,700       |
|      | February  | 27         | 48           | 179             | 56%                     | 7              | \$758,274     | \$599,200       |
|      | March     | 24         | 43           | 182             | 56%                     | 8              | \$649,266     | \$601,200       |
|      | April     | 45         | 72           | 230             | 63%                     | 5              | \$730,424     | \$600,800       |
|      | May       |            |              |                 |                         |                |               |                 |
|      | June      |            |              |                 |                         |                |               |                 |
|      | July      |            |              |                 |                         |                |               |                 |
|      | August    |            |              |                 |                         |                |               |                 |
|      | September |            |              |                 |                         |                |               |                 |
|      | October   |            |              |                 |                         |                |               |                 |
|      | November  |            |              |                 |                         |                |               |                 |
|      | December  |            |              |                 |                         |                |               |                 |
|      |           | 116        | 237          |                 |                         |                |               |                 |

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