Everything you need to know about your Real Estate Market Today!

Compliments of: **Teresa De Cotiis** *Personal Real Estate Corporation* 604.649.4215 tdecotiis@remax.net www.tdecotiis.com

RE/MAX Masters Realty 1453 Bellevue Avenue West Vancouver, BC V7T 1C3



SnapStats® VANCOUVER DOWNTOWN



Price Band & Bedroom ATTACHED CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio*
\$0-300,000	3	2	67%
300,001 - 400,000	3	7	233%*
400,001 - 500,000	16	28	175%*
500,001 - 600,000	34	41	121%*
600,001 - 700,000	39	46	118%*
700,001 - 800,000	35	31	89%
800,001 - 900,000	23	20	87%
900,001 - 1,000,000	19	21	111%*
1,000,001 - 1,250,000	24	27	113%*
1,250,001 - 1,500,000	35	8	23%
1,500,001 - 1,750,000	23	13	57%
1,750,001 - 2,000,000	23	6	26%
2,000,001 - 2,250,000	7	2	29%
2,250,001 - 2,500,000	13	3	23%
2,500,001 - 2,750,000	8	1	13%
2,750,001 - 3,000,000	12	3	25%
3,000,001 - 3,500,000	12	2	17%
3,500,001 - 4,000,000	15	0	NA
4,000,001 - 4,500,000	4	0	NA
4,500,001 - 5,000,000	3	1	33%
5,000,001 & Greater	11	1	9%
TOTAL	362	263	73%
0 to 1 Bedroom	135	135	100%
2 Bedrooms	178	109	61%
3 Bedrooms	46	18	39%
4 Bedrooms & Greater	3	1	33%
TOTAL	362	263	73%

SnapStats® Median Data	February	March	Variance
Inventory	378	362	-4%
Solds	220	263	20%
Sale Price	\$681,500	\$720,000	6%
Sale Price SQFT	\$947	\$951	NA
Sale to List Price Ratio	100%	100%	NA
Days on Market	10	9	-10%

Community ATTACHED CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio*
Coal Harbour	57	23	40%
Downtown	132	110	83%
Westend	55	54	98%
Yaletown	118	76	64%
TOTAL	362	263	73%

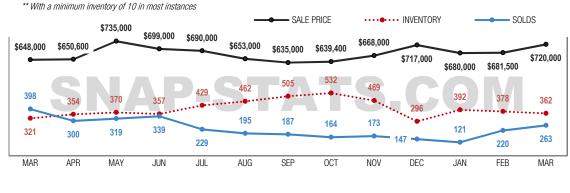
*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 14% | Balanced 15 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

Market Summary

13 Month

Market Trend

- Official Market Type **DOWNTOWN:** Sellers market at 73% Sales Ratio average (7.3 in 10 homes selling rate)
- Homes are selling on average at list price
- Most Active Price Band** +/- \$1 mil: \$400k to \$500k (>100% Sales Ratio) / \$1 mil to \$1.25 mil (>100% Sales Ratio)
- Buyers Best Bet** +/- \$1 mil: Homes between \$700k to \$900k / \$2.5 mil to \$2.75 mil, Coal Harbour, Yaletown and 3 bedrooms
- Sellers Best Bet** Selling homes in Downtown, Westend and up to 1 bedroom properties



Compliments of...

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Snap Stats® VANCOUVER WESTSIDE

MARCH 2017

Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio*
\$0-300,000	0	0	NA
300,001 - 400,000	0	0	NA
400,001 - 500,000	0	0	NA
500,001 - 600,000	1	0	NA
600,001 - 700,000	0	0	NA
700,001 - 800,000	0	0	NA
800,001 - 900,000	0	0	NA
900,001 - 1,000,000	0	0	NA
1,000,001 - 1,250,000	0	0	NA
1,250,001 - 1,500,000	1	0	NA
1,500,001 - 1,750,000	2	0	NA
1,750,001 - 2,000,000	5	2	40%
2,000,001 - 2,250,000	8	4	50%
2,250,001 - 2,500,000	19	8	42%
2,500,001 - 2,750,000	15	6	40%
2,750,001 - 3,000,000	51	9	18%
3,000,001 - 3,500,000	49	19	39%
3,500,001 - 4,000,000	63	20	32%
4,000,001 - 4,500,000	57	6	11%
4,500,001 - 5,000,000	59	5	8%
5,000,001 & Greater	202	16	8%
TOTAL	532	95	18%
2 Bedrooms & Less	16	5	31%
3 to 4 Bedrooms	193	44	23%
5 to 6 Bedrooms	267	39	15%
7 Bedrooms & More	56	7	13%
TOTAL	532	95	18%

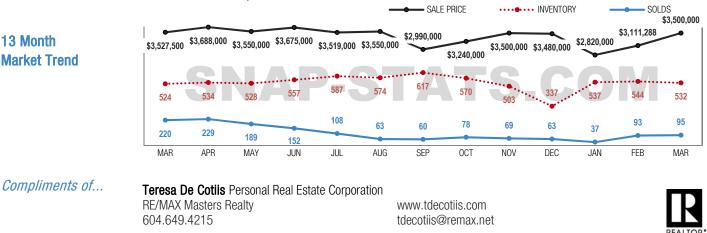
	Inventory	Sales	Sales Ratio*
Arbutus	20	6	30%
Cambie	23	5	22%
Dunbar	62	23	37%
Fairview	3	1	33%
Falsecreek	0	0	NA
Kerrisdale	27	7	26%
Kitsilano	40	9	23%
Mackenzie Heights	15	4	27%
Marpole	38	3	8%
Mount Pleasant	5	1	20%
Oakridge	16	3	19%
Point Grey	56	14	25%
Quilchena	22	5	23%
SW Marine	25	2	8%
Shaughnessy	61	3	5%
South Cambie	9	2	22%
South Granville	70	5	7%
Southlands	22	2	9%
University	18	0	NA
TOTAL	532	95	18%

Community DETACHED HOUSES

SnapStats® Median Data	February	March	Variance
Inventory	544	532	-2%
Solds	93	95	2%
Sale Price	\$3,111,288	\$3,500,000	12%
Sale Price SQFT	\$1,168	\$1,214	4%
Sale to List Price Ratio	95%	95%	NA
Days on Market	16	14	-13%

Market Summary

- Official Market Type WESTSIDE DETACHED: Balanced market at 18% Sales Ratio average (1.8 in 10 homes selling rate)
- Homes are selling on average 5% below list price
- Most Active Price Band** +/-\$3 mil: \$2 mil to \$2.25 mil (50% Sales Ratio) / \$3 mil to \$3.5 mil (39% Sales Ratio)
- Buyers Best Bet** +/-\$3 mil: \$2.75 mil to \$3 mil / \$4.5 mil plus, Marpole, SW Marine, Shaughnessy, S. Granville and Southlands
- Sellers Best Bet** Selling homes in Arbutus, Dunbar and up to 2 bedroom properties ** With a minimum inventory of 10 in most instances



Snap Stats® VANCOUVER WESTSIDE



Price Band & Bedroom ATTACHED CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio*
\$0-300,000	0	3	NA*
300,001 - 400,000	6	6	100%
400,001 - 500,000	21	29	138%*
500,001 - 600,000	38	35	92%
600,001 - 700,000	33	28	85%
700,001 - 800,000	31	32	103%*
800,001 - 900,000	18	22	122%*
900,001 - 1,000,000	31	22	71%
1,000,001 - 1,250,000	46	24	52%
1,250,001 - 1,500,000	46	19	41%
1,500,001 - 1,750,000	34	18	53%
1,750,001 - 2,000,000	20	7	35%
2,000,001 - 2,250,000	5	4	80%
2,250,001 - 2,500,000	10	1	10%
2,500,001 - 2,750,000	6	0	NA
2,750,001 - 3,000,000	9	0	NA
3,000,001 - 3,500,000	3	0	NA
3,500,001 - 4,000,000	2	0	NA
4,000,001 - 4,500,000	1	0	NA
4,500,001 - 5,000,000	1	0	NA
5,000,001 & Greater	0	0	NA
TOTAL	361	250	69%
0 to 1 Bedroom	103	97	94%
2 Bedrooms	175	111	63%
3 Bedrooms	75	36	48%
4 Bedrooms & Greater	8	6	75%
TOTAL	361	250	69%

	Inventory	Sales	Sales Ratio*
Arbutus	0	0	NA
Cambie	37	15	41%
Dunbar	7	2	29%
Fairview	39	52	133%*
Falsecreek	43	36	84%
Kerrisdale	24	8	33%
Kitsilano	46	33	72%
Mackenzie Heights	0	0	NA
Marpole	27	24	89%
Mount Pleasant	6	10	167%*
Oakridge	11	3	27%
Point Grey	9	5	56%
Quilchena	5	6	120%*
SW Marine	8	5	63%
Shaughnessy	5	1	20%
South Cambie	16	5	31%
South Granville	7	4	57%
Southlands	0	0	NA
University	71	41	58%
TOTAL	361	250	69%

Community ATTACHED CONDOS & TOWNHOMES

SnapStats® Median Data	February	March	Variance
Inventory	377	361	-4%
Solds	180	250	39%
Sale Price	\$789,000	\$775,000	-2%
Sale Price SQFT	\$878	\$873	-1%
Sale to List Price Ratio	102%	100%	-2%
Days on Market	9	11	22%

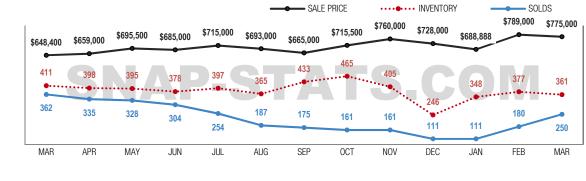
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Market Summary

13 Month

Market Trend

- Official Market Type WESTSIDE ATTACHED: Sellers market at 69% Sales Ratio average (6.9 in 10 homes selling rate)
- Homes are selling on average at list price
- Most Active Price Band** \$400,000 to \$500,000 with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$2.25 mil to \$2.5 mil, Kerrisdale, Oakridge, South Cambie and 3 bedroom properties
- Sellers Best Bet** Selling homes in Fairview, Falsecreek, Marpole, Mount Pleasant and up to 1 bedroom properties
 ** With a minimum inventory of 10 in most instances



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Snap Stats VANCOUVER EASTSIDE

MARCH 2017

Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio*
\$0-300,000	1	0	NA
300,001 - 400,000	0	0	NA
400,001 - 500,000	0	0	NA
500,001 - 600,000	0	0	NA
600,001 - 700,000	0	0	NA
700,001 - 800,000	0	1	NA*
800,001 - 900,000	0	0	NA
900,001 - 1,000,000	5	1	20%
1,000,001 - 1,250,000	29	19	66%
1,250,001 - 1,500,000	93	49	53%
1,500,001 - 1,750,000	93	49	53%
1,750,001 - 2,000,000	113	16	14%
2,000,001 - 2,250,000	54	10	19%
2,250,001 - 2,500,000	69	4	6%
2,500,001 - 2,750,000	59	3	5%
2,750,001 - 3,000,000	53	2	4%
3,000,001 - 3,500,000	48	0	NA
3,500,001 - 4,000,000	9	0	NA
4,000,001 - 4,500,000	6	0	NA
4,500,001 - 5,000,000	5	0	NA
5,000,001 & Greater	4	0	NA
TOTAL	641	154	24%
2 Bedrooms & Less	43	15	35%
3 to 4 Bedrooms	210	56	27%
5 to 6 Bedrooms	293	63	22%
7 Bedrooms & More	95	20	21%
TOTAL	641	154	24%

SnapStats®	Inventory	Sales	Sales Ratio*
Champlain Heights	3	1	33%
Collingwood	64	20	31%
Downtown	0	0	NA
Fraser	30	16	53%
Fraserview	32	6	19%
Grandview	52	8	15%
Hastings	7	5	71%
Hastings East	23	11	48%
Killarney	68	13	19%
Knight	52	15	29%
Main	20	7	35%
Mount Pleasant	12	3	25%
Renfrew Heights	55	12	22%
Renfrew	127	21	17%
South Vancouver	63	10	16%
Victoria	33	6	18%
TOTAL	641	154	24%

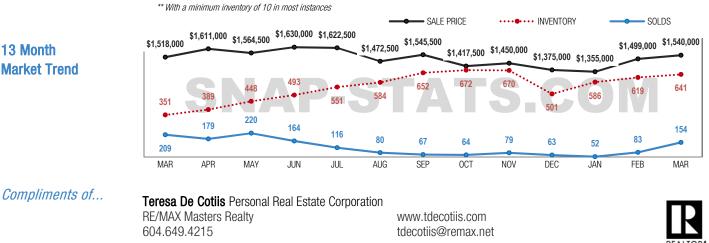
Community DETACHED HOUSES

SnapStats® Median Data	February	March	Variance
Inventory	619	641	4%
Solds	83	154	86%
Sale Price	\$1,499,000	\$1,540,000	3%
Sale Price SQFT	\$667	\$700	5%
Sale to List Price Ratio	100%	102%	2%
Days on Market	21	14	-33%

*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 14% | Balanced 15 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

Market Summary

- Official Market Type EASTSIDE DETACHED: Sellers market at 24% Sales Ratio average (2.4 in 10 homes selling rate)
- Homes are selling on average 2% above list price
- Most Active Price Band** \$1 mil to \$1.25 mil with average 66% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$2.25 mil to \$3 mil, Fraserview, Grandview, Killarney, Renfrew, S. Vancouver and Victoria
- Sellers Best Bet** Selling homes in Fraser, Hastings East and up to 2 bedroom properties



13 Month **Market Trend**

SnapStats® VANCOUVER EASTSIDE



Price Band & Bedroom ATTACHED CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio*
\$0-300,000	6	0	NA
300,001 - 400,000	30	36	120%*
400,001 - 500,000	45	52	116%*
500,001 - 600,000	34	42	124%*
600,001 - 700,000	33	32	97%
700,001 - 800,000	34	16	47%
800,001 - 900,000	22	10	45%
900,001 - 1,000,000	8	1	13%
1,000,001 - 1,250,000	17	11	65%
1,250,001 - 1,500,000	10	6	60%
1,500,001 - 1,750,000	0	2	NA*
1,750,001 - 2,000,000	0	0	NA
2,000,001 - 2,250,000	4	1	25%
2,250,001 - 2,500,000	0	0	NA
2,500,001 - 2,750,000	0	0	NA
2,750,001 - 3,000,000	1	0	NA
3,000,001 - 3,500,000	0	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 - 4,500,000	0	0	NA
4,500,001 - 5,000,000	1	0	NA
5,000,001 & Greater	0	0	NA
TOTAL	245	209	85%
0 to 1 Bedroom	88	106	120%*
2 Bedrooms	111	73	66%
3 Bedrooms	44	26	59%
4 Bedrooms & Greater	2	4	200%*
TOTAL	245	209	85%

Community	ATTACHED	CONDOS &	TOWNHO	DMES
		Inventory	Sales	Sales Ratio*

	Inventory	Sales	Sales Ratio*
Champlain Heights	23	18	78%
Collingwood	44	49	111%*
Downtown	19	9	47%
Fraser	7	10	143%*
Fraserview	14	8	57%
Grandview	7	12	171%*
Hastings	15	14	93%
Hastings East	4	3	75%
Killarney	7	3	43%
Knight	7	8	114%*
Main	5	3	60%
Mt Pleasant	49	55	112%*
Renfrew Heights	0	0	NA
Renfrew	12	6	50%
South Vancouver	0	3	NA*
Victoria	32	8	25%
TOTAL	245	209	85%

SnapStats® Median Data	February	March	Variance
Inventory	248	245	-1%
Solds	141	209	48%
Sale Price	\$565,000	\$539,000	-5%
Sale Price SQFT	\$751	\$720	-4%
Sale to List Price Ratio	103%	102%	-1%
Davs on Market	8	8	NA

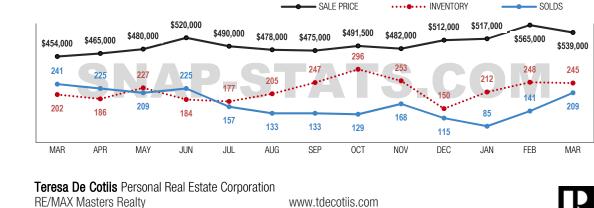
*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 14% | Balanced 15 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

Market Summary

13 Month

Market Trend

- Official Market Type EASTSIDE ATTACHED: Sellers market at 85% Sales Ratio average (8.5 in 10 homes selling rate)
- Homes are selling on average 2% above list price
- Most Active Price Band** \$300,000 to \$600,000 with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$900,000 to \$1 mil, Downtown, Renfrew, Victoria and 3 bedroom properties
- Sellers Best Bet** Selling homes in Collingwood, Fraser, Grandview, Knight, Mt Pleasant and up to 1 bedroom properties
 ** With a minimum inventory of 10 in most instances



Compliments of...

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SnapStats® NORTH VANCOUVER

Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio*
\$0-300,000	2	1	50%
300,001 - 400,000	0	0	NA
400,001 - 500,000	1	0	NA
500,001 - 600,000	0	0	NA
600,001 - 700,000	0	0	NA
700,001 - 800,000	0	0	NA
800,001 - 900,000	0	0	NA
900,001 - 1,000,000	1	0	NA
1,000,001 - 1,250,000	4	4	100%
1,250,001 - 1,500,000	20	24	120%*
1,500,001 - 1,750,000	33	22	67%
1,750,001 - 2,000,000	48	16	33%
2,000,001 - 2,250,000	21	8	38%
2,250,001 - 2,500,000	28	7	25%
2,500,001 - 2,750,000	21	3	14%
2,750,001 - 3,000,000	13	5	38%
3,000,001 - 3,500,000	13	4	31%
3,500,001 - 4,000,000	13	2	15%
4,000,001 - 4,500,000	8	2	25%
4,500,001 - 5,000,000	5	0	NA
5,000,001 & Greater	3	0	NA
TOTAL	234	98	42%
2 Bedrooms & Less	9	3	33%
3 to 4 Bedrooms	110	54	49%
5 to 6 Bedrooms	89	36	40%
7 Bedrooms & More	26	5	19%
TOTAL	234	98	42%

SnapStats® Median Data	February	March	Variance
Inventory	220	234	6%
Solds	88	98	11%
Sale Price	\$1,627,500	\$1,725,000	6%
Sale Price SQFT	\$659	\$709	8%
Sale to List Price Ratio	97%	99%	2%
Days on Market	12	11	-8%

Community DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio*
Blueridge	7	5	71%
Boulevard	17	4	24%
Braemar	1	0	NA
Calverhall	4	1	25%
Canyon Heights	31	12	39%
Capilano	3	2	67%
Central Lonsdale	11	6	55%
Deep Cove	5	2	40%
Delbrook	3	3	100%
Dollarton	6	5	83%
Edgemont	19	9	47%
Forest Hills	12	3	25%
Grouse Woods	4	0	NA
Hamilton	5	5	100%
Hamilton Heights	0	1	NA*
Indian Arm	2	0	NA
Indian River	1	2	200%*
Lower Lonsdale	7	2	29%
Lynn Valley	20	13	65%
Lynnmour	4	0	NA
Norgate	3	2	67%
Northlands	2	0	NA
Pemberton Heights	11	5	45%
Pemberton	4	1	25%
Princess Park	4	1	25%
Queensbury	5	0	NA
Roche Point	2	0	NA
Seymour	3	1	33%
Tempe	3	0	NA
Upper Delbrook	10	1	10%
Upper Lonsdale	14	7	50%
Westlynn	8	3	38%
Westlynn Terrace	1	1	100%
Windsor Park	0	1	NA*
Woodlands-Sunshine Cascade	2	0	NA
TOTAL	234	98	42%

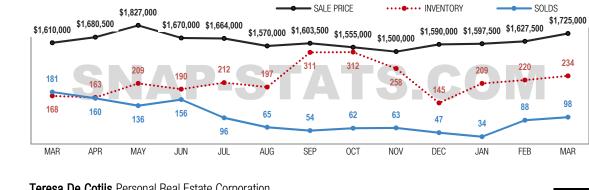
MARCH 2017

*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 14% | Balanced 15 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

Market Summary

Official Market Type NORTH VANCOUVER DETACHED: Sellers market at 42% Sales Ratio average (4.2 in 10 homes selling rate)

- Homes are selling on average 1% below list price
- Most Active Price Band** \$1.25 mil to \$1.5 mil with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$2.5 mil to \$2.75 mil, Boulevard, Forest Hills, Upper Delbrook and minimum 7 bedrooms
- Sellers Best Bet** Selling homes in Central Lonsdale, Lynn Valley and 3 to 4 bedroom properties ** With a minimum inventory of 10 in most instances





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Snap Stats NORTH VANCOUVER

Price Band & Bedroom ATTACHED CONDOS & TOWNHOMES

Community ATTACHED CONDOS & TOWNHOMES

MARCH 2017

SnapStats®	Inventory	Sales	Sales Ratio*	SnapStats®	Inventory	Sales	Sales Ratio*
\$0 - 300,000	1	3	300%*	Blueridge	0	0	NA
300,001 - 400,000	1	20	2000%*	Boulevard	0	0	NA
400,001 - 500,000	19	28	147%*	Braemar	0	0	NA
500,001 - 600,000	17	26	153%*	Calverhall	0	0	NA
600,001 - 700,000	16	21	131%*	Canyon Heights	0	1	NA*
700,001 - 800,000	16	16	100%	Capilano	2	1	50%
300,001 - 900,000	23	13	57%	Central Lonsdale	35	28	80%
900,001 - 1,000,000	7	13	186%*	Deep Cove	1	0	NA
1,000,001 - 1,250,000	22	12	55%	Delbrook	0	0	NA
1,250,001 - 1,500,000	6	1	17%	Dollarton	0	0	NA
1,500,001 - 1,750,000	3	1	33%	Edgemont	3	1	33%
1,750,001 - 2,000,000	5	0	NA	Forest Hills	0	0	NA
2,000,001 - 2,250,000	4	1	25%	Grouse Woods	0	0	NA
2,250,001 - 2,500,000	1	0	NA	Hamilton	8	11	138%*
2,500,001 - 2,750,000	0	0	NA	Hamilton Heights	0	0	NA
2,750,001 - 3,000,000	0	0	NA	Indian Arm	0	0	NA
3,000,001 - 3,500,000	0	0	NA	Indian River	1	1	100%
3,500,001 - 4,000,000	1	0	NA	Lower Lonsdale	36	40	111%*
4,000,001 - 4,500,000	0	0	NA	Lynn Valley	23	14	61%
4,500,001 - 5,000,000	0	0	NA	Lynnmour	12	6	50%
5,000,001 & Greater	0	0	NA	Norgate	3	7	233%*
TOTAL	142	155	109%*	Northlands	5	4	80%
				Pemberton Heights	0	1	NA*
) to 1 Bedroom	29	58	200%*	Pemberton	4	15	375%*
2 Bedrooms	75	70	93%	Princess Park	0	0	NA
3 Bedrooms	36	25	69%	Queensbury	0	0	NA
4 Bedrooms & Greater	2	2	100%	Roche Point	4	16	400%*
OTAL	142	155	109%*	Seymour	3	3	100%
				Tempe	0	0	NA
SnapStats® Median Data	February	March	Variance	Upper Delbrook	0	0	NA
nventory	147	142	-3%	Upper Lonsdale	2	6	300%*
Solds	124	155	25%	Westlynn	0	0	NA
Sale Price	\$586,500	\$623,000	6%	Westlynn Terrace	0	0	NA
Sale Price SQFT	\$643	\$712	11%	Windsor Park	0	0	NA
Sale to List Price Ratio	100%	104%	4%	Woodlands-Sunshine Cascade	0	0	NA
Days on Market	8	8	NA	TOTAL	142	155	109%*

*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 14% | Balanced 15 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

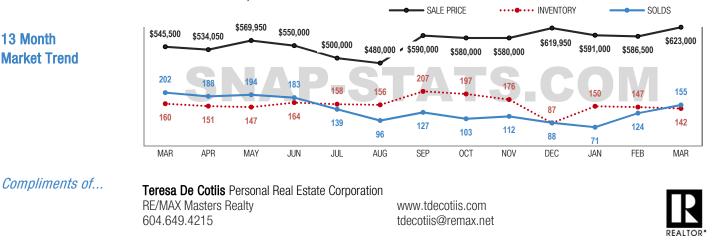
Market Summary

13 Month

Market Trend

• Official Market Type NORTH VANCOUVER ATTACHED: Sellers market at >100% Sales Ratio average (10 in 10 homes selling rate)

- Homes are selling on average 4% above list price
- Most Active Price Band** \$300,000 to \$400,000 with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$1 mil to \$1.25 mil, Lynn Valley, Lynnmour and 3 bedroom properties
- · Sellers Best Bet** Selling homes in Hamilton, Lower Lonsdale, Pemberton, Roche Point and up to 1 bedroom properties ** With a minimum inventory of 10 in most instances



SnapStats[®] WEST VANCOUVER

Price Band & Bedroom DETACHED HOUSES

Community	DETACHED	HOUSES
oominanity	DEIMONED	1100020

MARCH 2017

SnapStats®	Inventory	Sales	Sales Ratio*	SnapStats®	Inventory	Sales	Sales Ratio*
\$0-300,000	0	0	NA	Altamont	15	1	7%
300,001 - 400,000	0	0	NA	Ambleside	39	8	21%
400,001 - 500,000	0	0	NA	Bayridge	8	3	38%
500,001 - 600,000	1	0	NA	British Properties	67	8	12%
600,001 - 700,000	0	0	NA	Canterbury	5	1	20%
700,001 - 800,000	2	0	NA	Caulfield	17	2	12%
800,001 - 900,000	0	0	NA	Cedardale	6	0	NA
900,001 - 1,000,000	0	0	NA	Chartwell	18	1	6%
1,000,001 - 1,250,000	1	1	100%	Chelsea Park	2	1	50%
1,250,001 - 1,500,000	1	4	400%*	Cypress	4	1	25%
1,500,001 - 1,750,000	5	4	80%	Cypress Park Estates	8	1	13%
1,750,001 - 2,000,000	11	2	18%	Deer Ridge	0	0	NA
2,000,001 - 2,250,000	7	5	71%	Dundarave	33	7	21%
2,250,001 - 2,500,000	17	3	18%	Eagle Harbour	13	6	46%
2,500,001 - 2,750,000	19	4	21%	Eagleridge	5	0	NA
2,750,001 - 3,000,000	32	2	6%	Furry Creek	3	0	NA
3,000,001 - 3,500,000	37	7	19%	Gleneagles	5	1	20%
3,500,001 - 4,000,000	40	4	10%	Glenmore	10	1	10%
4,000,001 - 4,500,000	29	6	21%	Horseshoe Bay	6	2	33%
4,500,001 - 5,000,000	29	4	14%	Howe Sound	8	1	13%
5,000,001 & Greater	137	11	8%	Lions Bay	8	3	38%
TOTAL	368	57	15%	Old Caulfield	6	0	NA
		-		Panorama Village	0	0	NA
2 Bedrooms & Less	17	3	18%	Park Royal	1	0	NA
3 to 4 Bedrooms	175	36	21%	Porteau Cove	0	0	NA
5 to 6 Bedrooms	157	15	10%	Queens	21	2	10%
7 Bedrooms & More	19	3	16%	Rockridge	3	0	NA
TOTAL	368	57	15%	Sandy Cove	5	0	NA
				Sentinel Hill	10	1	10%
SnapStats® Median Data	February	March	Variance	Upper Caulfield	2	0	NA
Inventory	352	368	5%	West Bay	9	1	11%
Solds	35	57	63%	Westhill	2	1	50%
Sale Price	\$3,210,000	\$3,300,000	3%	Westmount	13	2	15%
Sale Price SQFT	\$832	\$969	16%	Whitby Estates	10	2	20%
Sale to List Price Ratio	94%	95%	1%	Whytecliff	6	0	NA
	0170	0070	170	,	-	-	

Days on Market 17 41 141% *Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 14% | Balanced 15 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

Market Summary

• Official Market Type WEST VANCOUVER DETACHED: Balanced market at 15% Sales Ratio average (14% is a Buyers market)

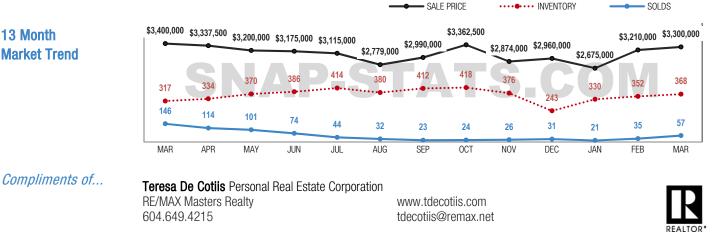
368

57

15%

TOTAL

- Homes are selling on average 5% below list price
- Most Active Price Band** \$2.5 mil to \$2.75 mil and \$4 mil to \$4.5 mil with average 21% Sales Ratio (20% is a Balanced market)
- Buyers Best Bet** Homes \$2.75 mil to \$3 mil, Altamont, Chartwell and 5 to 6 bedroom properties
- Sellers Best Bet** Selling homes in Bayridge, Eagle Harbour, Lions Bay and 3 to 4 bedroom properties ** With a minimum inventory of 10 in most instances



SnapStats® WEST VANCOUVER

Price Band & Bedroom ATTACHED CONDOS & TOWNHOMES

Community ATTACHED CONDOS & TOWNHOMES

MARCH 2017

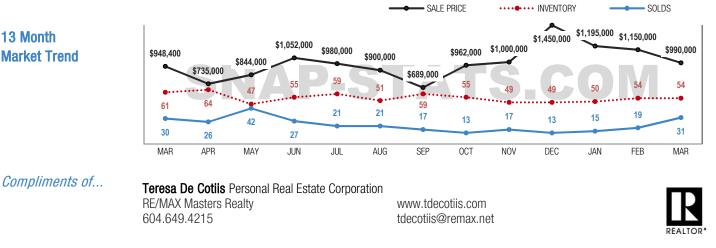
SnapStats®	Inventory	Sales	Sales Ratio*	SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 300,000	0	0	NA	Altamont	0	0	NA
300,001 - 400,000	0	0	NA	Ambleside	10	10	100%
400,001 - 500,000	2	2	100%	Bayridge	0	0	NA
500,001 - 600,000	2	3	150%*	British Properties	0	0	NA
600,001 - 700,000	3	2	67%	Canterbury	0	0	NA
700,001 - 800,000	1	2	200%*	Caulfield	0	0	NA
300,001 - 900,000	2	3	150%*	Cedardale	2	2	100%
900,001 - 1,000,000	5	5	100%	Chartwell	0	0	NA
1,000,001 - 1,250,000	7	4	57%	Chelsea Park	0	0	NA
1,250,001 - 1,500,000	4	1	25%	Cypress	0	0	NA
1,500,001 - 1,750,000	6	4	67%	Cypress Park Estates	0	3	NA*
1,750,001 - 2,000,000	1	2	200%*	Deer Ridge	0	1	NA*
2,000,001 - 2,250,000	2	1	50%	Dundarave	4	7	175%*
2,250,001 - 2,500,000	4	1	25%	Eagle Harbour	0	0	NA
2,500,001 - 2,750,000	1	0	NA	Eagleridge	0	0	NA
2,750,001 - 3,000,000	6	1	17%	Furry Creek	2	0	NA
3,000,001 - 3,500,000	1	0	NA	Gleneagles	0	0	NA
3,500,001 - 4,000,000	3	0	NA	Glenmore	0	0	NA
4,000,001 - 4,500,000	2	0	NA	Horseshoe Bay	8	1	13%
4,500,001 - 5,000,000	0	0	NA	Howe Sound	1	1	100%
5,000,001 & Greater	2	0	NA	Lions Bay	0	0	NA
TOTAL	54	31	57%	Old Caulfield	2	0	NA
				Panorama Village	9	3	33%
) to 1 Bedroom	6	6	100%	Park Royal	13	3	23%
2 Bedrooms	32	23	72%	Porteau Cove	0	0	NA
3 Bedrooms	15	2	13%	Queens	0	0	NA
4 Bedrooms & Greater	1	0	NA	Rockridge	0	0	NA
TOTAL	54	31	57%	Sandy Cove	0	0	NA
				Sentinel Hill	0	0	NA
SnapStats® Median Data	Februarv	March	Variance	Upper Caulfield	0	0	NA
nventory	54	54	NA	West Bay	0	0	NA
Solds	19	31	63%	Westhill	0	0	NA
Sale Price	\$1,150,000	\$990,000	-14%	Westmount	0	0	NA
Sale Price SQFT	\$971	\$893	-8%	Whitby Estates	3	0	NA
Sale to List Price Ratio	96%	99%	3%	Whytecliff	0	0	NA
				TOTAL	54	31	57%

*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 14% | Balanced 15 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

Market Summary

Official Market Type WEST VANCOUVER ATTACHED: Sellers market at 57% Sales Ratio average (5.7 in 10 homes selling rate)

- Homes are selling on average 1% below list price
- Most Active Price Band** \$900,000 to \$1 mil with 5 sales for the month
- Buyers Best Bet** Homes in Horseshoe Bay and 3 bedroom properties
- Sellers Best Bet** Selling homes in Ambleside and 2 bedroom properties ** With a minimum inventory of 10 in most instances



SnapStats® RICHMOND

Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio*
\$0-300,000	3	0	NA
300,001 - 400,000	0	0	NA
400,001 - 500,000	0	0	NA
500,001 - 600,000	1	0	NA
600,001 - 700,000	1	0	NA
700,001 - 800,000	0	0	NA
800,001 - 900,000	1	1	100%
900,001 - 1,000,000	2	1	50%
1,000,001 - 1,250,000	12	15	125%*
1,250,001 - 1,500,000	79	36	46%
1,500,001 - 1,750,000	94	30	32%
1,750,001 - 2,000,000	94	18	19%
2,000,001 - 2,250,000	33	16	48%
2,250,001 - 2,500,000	69	5	7%
2,500,001 - 2,750,000	48	12	25%
2,750,001 - 3,000,000	55	4	7%
3,000,001 - 3,500,000	44	3	7%
3,500,001 - 4,000,000	28	3	11%
4,000,001 - 4,500,000	9	2	22%
4,500,001 - 5,000,000	12	2	17%
5,000,001 & Greater	7	1	14%
TOTAL	592	149	25%
2 Bedrooms & Less	15	3	20%
3 to 4 Bedrooms	241	72	30%
5 to 6 Bedrooms	308	71	23%
7 Bedrooms & More	28	3	11%
TOTAL	592	149	25%

SnapStats® Median Data	February	March	Variance
Inventory	614	592	-4%
Solds	91	149	64%
Sale Price	\$1,490,000	\$1,682,000	13%
Sale Price SQFT	\$619	\$644	4%
Sale to List Price Ratio	96%	97%	1%
Days on Market	17	33	94%

Community DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio*
Boyd Park	19	8	42%
Bridgeport	13	2	15%
Brighouse	4	0	NA
Brighouse South	3	0	NA
Broadmoor	49	9	18%
East Cambie	14	5	36%
East Richmond	6	3	50%
Garden City	22	6	27%
Gilmore	5	0	NA
Granville	35	13	37%
Hamilton	9	0	NA
Ironwood	17	6	35%
Lackner	20	5	25%
McLennan	17	1	6%
McLennan North	8	0	NA
McNair	22	4	18%
Quilchena	29	8	28%
Riverdale	36	8	22%
Saunders	29	5	17%
Sea Island	2	2	100%
Seafair	51	17	33%
South Arm	26	4	15%
Steveston North	42	10	24%
Steveston South	11	7	64%
Steveston Village	10	3	30%
Terra Nova	20	3	15%
West Cambie	25	6	24%
Westwind	11	2	18%
Woodwards	37	12	32%
TOTAL	592	149	25%

MARCH 2017

*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 14% | Balanced 15 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

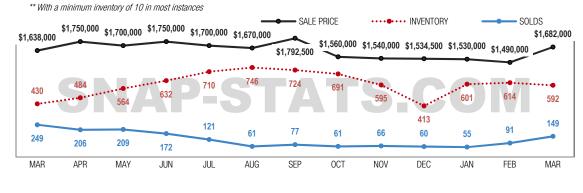
Market Summary

13 Month

Market Trend

• Official Market Type **RICHMOND DETACHED:** Sellers market at 25% Sales Ratio average (1 in 4 homes selling rate)

- Homes are selling on average 3% below list price
- Most Active Price Band** \$1 mil to \$1.25 mil with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$2.25 mil to \$2.5 mil and \$2.75 mil to \$3.5 mil, McLennan and minimum 7 bedroom properties
- Sellers Best Bet** Selling homes in Boyd Park, Steveston South and 3 to 4 bedroom properties



Compliments of ...

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SnapStats® RICHMOND

Price Band & Bedroom ATTACHED CONDOS & TOWNHOMES

Community ATTACHED CONDOS & TOWNHOMES

MARCH 2017

SnapStats®	Inventory	Sales	Sales Ratio*
\$0-300,000	41	26	63%
300,001 - 400,000	38	60	158%*
400,001 - 500,000	43	69	160%*
500,001 - 600,000	49	55	112%*
600,001 - 700,000	61	60	98%
700,001 - 800,000	51	43	84%
800,001 - 900,000	57	35	61%
900,001 - 1,000,000	48	15	31%
1,000,001 - 1,250,000	24	9	38%
1,250,001 - 1,500,000	14	5	36%
1,500,001 - 1,750,000	3	0	NA
1,750,001 - 2,000,000	2	1	50%
2,000,001 - 2,250,000	0	0	NA
2,250,001 - 2,500,000	1	0	NA
2,500,001 - 2,750,000	1	0	NA
2,750,001 - 3,000,000	1	0	NA
3,000,001 - 3,500,000	1	0	NA
3,500,001 - 4,000,000	3	0	NA
4,000,001 - 4,500,000	0	0	NA
4,500,001 - 5,000,000	0	0	NA
5,000,001 & Greater	0	0	NA
TOTAL	438	378	86%
0 to 1 Bedroom	66	86	130%*
2 Bedrooms	176	167	95%
3 Bedrooms	156	93	60%
4 Bedrooms & Greater	40	32	80%
TOTAL	438	378	86%

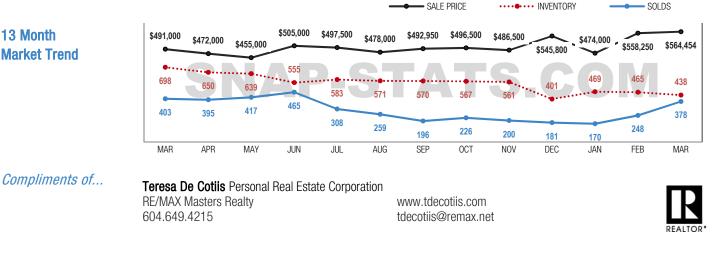
SnapStats® Median Data	February	March	Variance
Inventory	465	438	-6%
Solds	248	378	52%
Sale Price	\$558,250	\$564,454	1%
Sale Price SQFT	\$581	\$594	2%
Sale to List Price Ratio	98%	101%	3%
Days on Market	14	10	-29%

	Inventory	Sales	Sales Ratio*
Boyd Park	6	5	83%
Bridgeport	14	18	129%*
Brighouse	124	114	92%
Brighouse South	49	54	110%*
Broadmoor	13	8	62%
East Cambie	5	4	80%
East Richmond	6	1	17%
Garden City	10	3	30%
Gilmore	0	0	NA
Granville	10	7	70%
Hamilton	3	3	100%
Ironwood	9	3	33%
Lackner	2	1	50%
McLennan	1	0	NA
McLennan North	61	42	69%
McNair	0	0	NA
Quilchena	2	1	50%
Riverdale	4	10	250%*
Saunders	10	3	30%
Sea Island	0	1	NA*
Seafair	2	1	50%
South Arm	10	4	40%
Steveston North	3	5	167%*
Steveston South	15	26	173%*
Steveston Village	1	2	200%*
Terra Nova	14	4	29%
West Cambie	54	54	100%
Westwind	2	0	NA
Woodwards	8	4	50%
TOTAL	438	378	86%

*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 14% | Balanced 15 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

Market Summary

- Official Market Type RICHMOND ATTACHED: Sellers market at 86% Sales Ratio average (8.6 in 10 homes selling rate)
- Homes are selling on average 1% above list price
- Most Active Price Band** \$300,000 to \$600,000 with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$900,000 to \$1 mil, Garden City, Ironwood, Saunders, Terra Nova and 3 bedroom properties
- Sellers Best Bet** Selling homes in Bridgeport, Brighouse, Brighouse South, Riverdale, Steveston South and West Cambie ** With a minimum inventory of 10 in most instances



Snap Stats TSAWWASSEN

Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio*
\$0-300,000	0	0	NA
300,001 - 400,000	0	0	NA
400,001 - 500,000	0	0	NA
500,001 - 600,000	0	0	NA
600,001 - 700,000	0	0	NA
700,001 - 800,000	1	0	NA
800,001 - 900,000	3	2	67%
900,001 - 1,000,000	5	7	140%*
1,000,001 - 1,250,000	28	16	57%
1,250,001 - 1,500,000	38	8	21%
1,500,001 - 1,750,000	18	3	17%
1,750,001 - 2,000,000	10	1	10%
2,000,001 - 2,250,000	2	1	50%
2,250,001 - 2,500,000	5	0	NA
2,500,001 - 2,750,000	0	0	NA
2,750,001 - 3,000,000	4	1	25%
3,000,001 - 3,500,000	1	1	100%
3,500,001 - 4,000,000	5	1	20%
4,000,001 - 4,500,000	2	0	NA
4,500,001 - 5,000,000	1	0	NA
5,000,001 & Greater	3	0	NA
TOTAL	126	41	33%
2 Bedrooms & Less	6	1	17%
3 to 4 Bedrooms	86	34	40%
5 to 6 Bedrooms	33	6	18%
7 Bedrooms & More	1	0	NA
TOTAL	126	41	33%

Community DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio*
Beach Grove	15	7	47%
Boundary Beach	6	1	17%
Cliff Drive	21	5	24%
English Bluff	17	4	24%
Pebble Hill	30	10	33%
Tsawwassen Central	25	12	48%
Tsawwassen East	12	2	17%
TOTAL	126	41	33%

MARCH 2017

SnapStats® Median Data	February	March	Variance
Inventory	134	126	-6%
Solds	16	41	156%
Sale Price	\$1,021,738	\$1,163,000	14%
Sale Price SQFT	\$472	\$509	8%
Sale to List Price Ratio	92%	95%	3%
Days on Market	33	40	21%

*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 14% | Balanced 15 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

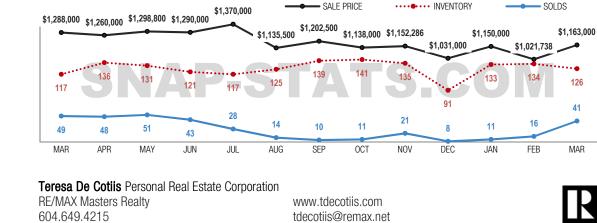
Market Summary

13 Month

Market Trend

• Official Market Type TSAWWASSEN DETACHED: Sellers market at 33% Sales Ratio average (1 in 3 homes selling rate)

- Homes are selling on average 5% below list price
- Most Active Price Band** \$1 mil to \$1.25 mil with average 57% Sales Ratio (Sellers market)
- Buyers Best Bet*s* Homes between \$1.75 mil to \$2 mil, Cliff Drive, English Bluff, Tsawwassen East and 5 to 6 bedroom properties
- Sellers Best Bet** Selling homes in Beach Grove, Tsawwassen Central and 3 to 4 bedroom properties ** With a minimum inventory of 10 in most instances



Compliments of...

Snap Stats TSAWWASSEN

Price Band & Bedroom ATTACHED CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio*
\$0-300,000	0	1	NA*
300,001 - 400,000	5	1	20%
400,001 - 500,000	6	3	50%
500,001 - 600,000	9	4	44%
600,001 - 700,000	8	3	38%
700,001 - 800,000	1	1	100%
800,001 - 900,000	1	0	NA
900,001 - 1,000,000	0	2	NA*
1,000,001 - 1,250,000	0	0	NA
1,250,001 - 1,500,000	2	1	50%
1,500,001 - 1,750,000	0	0	NA
1,750,001 - 2,000,000	0	0	NA
2,000,001 - 2,250,000	0	0	NA
2,250,001 - 2,500,000	0	0	NA
2,500,001 - 2,750,000	0	0	NA
2,750,001 - 3,000,000	0	0	NA
3,000,001 - 3,500,000	0	0	NA
3,500,001 - 4,000,000	1	0	NA
4,000,001 - 4,500,000	0	0	NA
4,500,001 - 5,000,000	0	0	NA
5,000,001 & Greater	0	0	NA
TOTAL	33	16	48%
0 to 1 Bedroom	6	2	33%
2 Bedrooms	19	12	63%
3 Bedrooms	7	1	14%
4 Bedrooms & Greater	1	1	100%
TOTAL	33	16	48%

Community ATTACHED CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio*
Beach Grove	7	3	43%
Boundary Beach	1	0	NA
Cliff Drive	17	7	41%
English Bluff	0	0	NA
Pebble Hill	0	0	NA
Tsawwassen Central	6	5	83%
Tsawwassen East	2	1	50%
TOTAL	33	16	48%

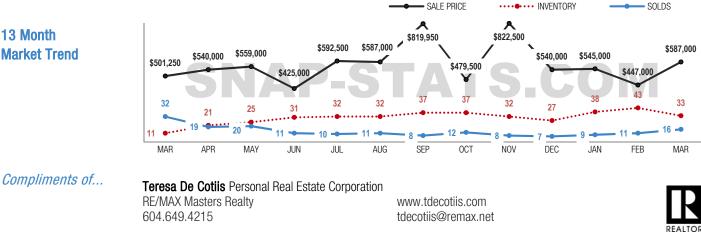
MARCH 2017

SnapStats® Median Data	February	March	Variance
Inventory	43	33	-23%
Solds	11	16	45%
Sale Price	\$447,000	\$587,000	31%
Sale Price SQFT	\$410	\$468	14%
Sale to List Price Ratio	95%	100%	5%
Days on Market	53	22	-58%
Solds Sale Price Sale Price SQFT Sale to List Price Ratio	11 \$447,000 \$410 95%	16 \$587,000 \$468 100%	45% 31% 14% 5%

*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 14% | Balanced 15 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

Market Summary

- Official Market Type TSAWWASSEN ATTACHED: Sellers market at 48% Sales Ratio average (4.8 in 10 homes selling rate)
- Homes are selling on average at list price
- Most Active Price Band** \$500,000 to \$600,000 with average 44% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$600,000 to \$700,000 and 3 bedroom properties
- Sellers Best Bet** Selling homes in Cliff Drive and 2 bedroom properties ** With a minimum inventory of 10 in most instances



Snap Stats LADNER

Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio*
\$0-300,000	0	0	NA
300,001 - 400,000	3	0	NA
400,001 - 500,000	0	0	NA
500,001 - 600,000	2	1	50%
600,001 - 700,000	1	0	NA
700,001 - 800,000	1	0	NA
800,001 - 900,000	8	3	38%
900,001 - 1,000,000	15	8	53%
1,000,001 - 1,250,000	16	5	31%
1,250,001 - 1,500,000	27	7	26%
1,500,001 - 1,750,000	11	0	NA
1,750,001 - 2,000,000	6	0	NA
2,000,001 - 2,250,000	2	0	NA
2,250,001 - 2,500,000	0	0	NA
2,500,001 - 2,750,000	0	0	NA
2,750,001 - 3,000,000	0	0	NA
3,000,001 - 3,500,000	0	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 - 4,500,000	0	1	NA*
4,500,001 - 5,000,000	0	0	NA
5,000,001 & Greater	4	0	NA
TOTAL	96	25	26%
2 Bedrooms & Less	14	1	7%
3 to 4 Bedrooms	56	20	36%
5 to 6 Bedrooms	26	3	12%
7 Bedrooms & More	0	1	NA*
TOTAL	96	25	26%

Community DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio*
Delta Manor	7	2	29%
East Delta	3	0	NA
Hawthorne	31	6	19%
Holly	17	7	41%
Ladner Elementary	12	4	33%
Ladner Rural	4	1	25%
Neilsen Grove	13	5	38%
Port Guichon	7	0	NA
Westham Island	2	0	NA
TOTAL	96	25	26%

MARCH 2017

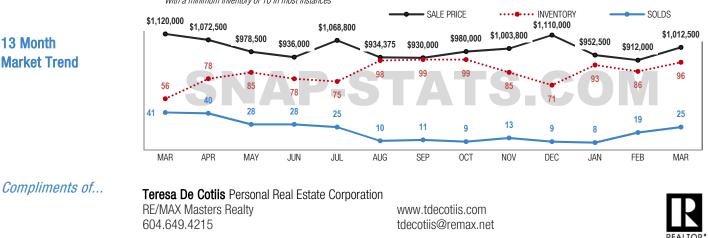
SnapStats® Median Data	February	March	Variance
Inventory	86	96	12%
Solds	19	25	32%
Sale Price	\$912,000	\$1,012,500	11%
Sale Price SQFT	\$390	\$437	12%s
Sale to List Price Ratio	96%	96%	NA
Days on Market	21	21	NA

*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 14% | Balanced 15 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

Market Summary

• Official Market Type LADNER DETACHED: Sellers market at 26% Sales Ratio average (2.6 in 10 homes selling rate)

- Homes are selling on average 4% below list price
- Most Active Price Band** \$900,000 to \$1 mil with average 53% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$1.25 mil to \$1.5 mil, Hawthorne and up to 2 bedroom properties
- Sellers Best Bet** Selling homes in Holly, Neilsen Grove and 3 to 4 bedroom properties ** With a minimum inventory of 10 in most instances



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13 Month **Market Trend**

SnapStats[®] LADNER

Price Band & Bedroom ATTACHED CONDOS & TOWNHOMES

	Inventory	Sales	Sales Ratio*
\$0-300,000	0	0	NA
300,001 - 400,000	0	1	NA*
400,001 - 500,000	5	6	120%*
500,001 - 600,000	6	0	NA
600,001 - 700,000	5	4	80%
700,001 - 800,000	17	3	18%
800,001 - 900,000	3	1	33%
900,001 - 1,000,000	3	1	33%
1,000,001 - 1,250,000	1	0	NA
1,250,001 - 1,500,000	0	0	NA
1,500,001 - 1,750,000	0	0	NA
1,750,001 - 2,000,000	0	0	NA
2,000,001 - 2,250,000	0	0	NA
2,250,001 - 2,500,000	0	0	NA
2,500,001 - 2,750,000	0	0	NA
2,750,001 - 3,000,000	0	0	NA
3,000,001 - 3,500,000	0	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 - 4,500,000	0	0	NA
4,500,001 - 5,000,000	0	0	NA
5,000,001 & Greater	0	0	NA
TOTAL	40	16	40%
0 to 1 Bedroom	1	1	100%
2 Bedrooms	10	5	50%
3 Bedrooms	23	8	35%
4 Bedrooms & Greater	6	2	33%
TOTAL	40	16	40%

Community ATTACHED CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio*
Delta Manor	3	3	100%
East Delta	1	0	NA
Hawthorne	4	5	125%*
Holly	3	0	NA
Ladner Elementary	18	2	11%
Ladner Rural	0	0	NA
Neilsen Grove	11	6	55%
Port Guichon	0	0	NA
Westham Island	0	0	NA
TOTAL	40	16	40%

MARCH 2017

SnapStats® Median Data	February	March	Variance
Inventory	40	40	NA
Solds	26	16	-38%
Sale Price	\$629,900	\$653,500	4%
Sale Price SQFT	\$453	\$468	3%
Sale to List Price Ratio	100%	104%	4%
Days on Market	6	8	33%

*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 14% | Balanced 15 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

Market Summary

13 Month

- Official Market Type LADNER ATTACHED: Sellers market at 40% Sales Ratio average (4 in 10 homes selling rate)
- Homes are selling on average 4% above list price
- Most Active Price Band** \$400,000 to \$500,000 with 6 sales for the month
- Buyers Best Bet** Homes in Ladner Elementary and 3 bedroom properties
- Sellers Best Bet** Selling homes in Neilsen Grove and 2 bedroom properties ** With a minimum inventory of 10 in most instances

