

Everything you need to know about your Real Estate Market Today!

Compliments of:
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GREATER VANCOUVER EDITION

Burnaby
New Westminister
Coquitlam
Port Coquitlam
Port Moody
Pitt Meadows
Maple Ridge



Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	0	0	NA
500,001 – 600,000	0	0	NA
600,001 – 700,000	0	0	NA
700,001 – 800,000	0	0	NA
800,001 – 900,000	1	0	NA
900,001 – 1,000,000	0	2	NA*
1,000,001 – 1,250,000	14	13	93%
1,250,001 – 1,500,000	53	18	34%
1,500,001 – 1,750,000	43	17	40%
1,750,001 – 2,000,000	34	4	12%
2,000,001 – 2,250,000	19	7	37%
2,250,001 – 2,500,000	32	4	13%
2,500,001 – 2,750,000	16	3	19%
2,750,001 – 3,000,000	28	0	NA
3,000,001 – 3,500,000	5	0	NA
3,500,001 – 4,000,000	7	1	14%
4,000,001 & Greater	5	0	NA
TOTAL*	257	69	27%

Bedroom Type	Inventory	Sales	Sales Ratio
2 Bedrooms & Less	9	3	33%
3 to 4 Bedrooms	74	29	39%
5 to 6 Bedrooms	107	27	25%
7 Bedrooms & More	67	10	15%
TOTAL*	257	69	27%

SnapStats®	February	March	Variance
Inventory	259	257	-1%
Solds	53	69	30%
Sale Price	\$1,455,000	\$1,549,000	6%
Sale Price SQFT	\$548	\$574	5%
Sale to List Price Ratio	93%	100%	8%
Days on Market	40	13	-68%

Community DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
Big Bend	6	1	17%
Brentwood Park	4	5	125%*
Buckingham Heights	9	0	NA
Burnaby Hospital	8	6	75%
Burnaby Lake	10	2	20%
Cariboo	0	0	NA
Capitol Hill	24	3	13%
Central	6	2	33%
Central Park	4	1	25%
Deer Lake	8	0	NA
Deer Lake Place	4	1	25%
East Burnaby	20	4	20%
Edmonds	13	0	NA
Forest Glen	6	1	17%
Forest Hills	0	0	NA
Garden Village	2	2	100%
Government Road	10	2	20%
Greentree Village	1	0	NA
Highgate	9	0	NA
Metrotown	8	3	38%
Montecito	5	2	40%
Oakdale	0	1	NA*
Oaklands	0	0	NA
Parkcrest	8	2	25%
Simon Fraser Hills	0	0	NA
Simon Fraser University SFU	6	3	50%
South Slope	29	13	45%
Sperling-Duthie	7	4	57%
Sullivan Heights	2	0	NA
Suncrest	7	1	14%
The Crest	5	2	40%
Upper Deer Lake	9	1	11%
Vancouver Heights	13	5	38%
Westridge	7	1	14%
Willingdon Heights	7	1	14%
TOTAL*	257	69	27%

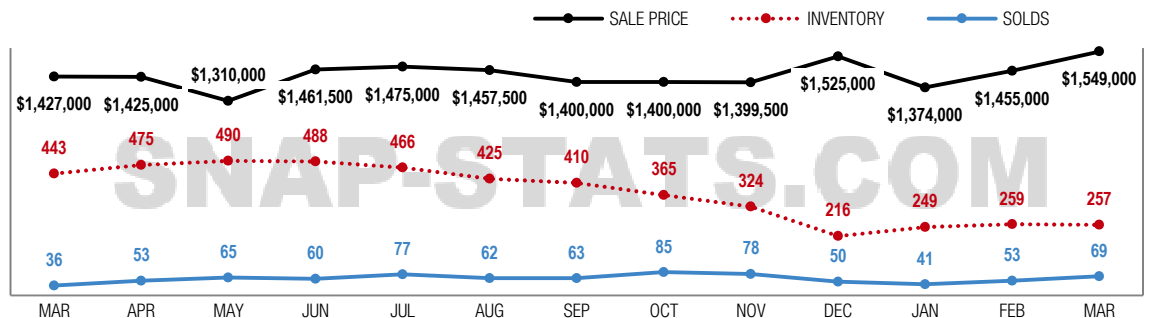
*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator **BURNABY DETACHED**: Sellers Market at 27% Sales Ratio average (2.7 in 10 homes selling rate)
- Homes are selling on average 100% of list price
- Most Active Price Band** \$1 mil to \$1.25 mil with average 93% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$1.75 mil to \$2 mil, Capitol Hill, Upper Deer Lake and minimum 7 bedroom properties
- Sellers Best Bet** Selling homes in Burnaby Hospital, South Slope and 3 to 4 bedroom properties

**With minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	1	2	200%*
300,001 – 400,000	22	8	36%
400,001 – 500,000	83	36	43%
500,001 – 600,000	116	46	40%
600,001 – 700,000	99	44	44%
700,001 – 800,000	101	34	34%
800,001 – 900,000	80	20	25%
900,001 – 1,000,000	50	9	18%
1,000,001 – 1,250,000	35	3	9%
1,250,001 – 1,500,000	20	3	15%
1,500,001 – 1,750,000	6	2	33%
1,750,001 – 2,000,000	3	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	1	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	617	207	34%

Bedroom	Inventory	Sales	Sales Ratio
0 to 1 Bedroom	133	54	41%
2 Bedrooms	370	119	32%
3 Bedrooms	97	33	34%
4 Bedrooms & Greater	17	1	6%
TOTAL*	617	207	34%

SnapStats®	February	March	Variance
Inventory	554	617	11%
Solds	168	207	23%
Sale Price	\$630,500	\$628,000	0%
Sale Price SQFT	\$710	\$700	-1%
Sale to List Price Ratio	99%	98%	-1%
Days on Market	12	12	0%

Community CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
Big Bend	2	0	NA
Brentwood Park	106	40	38%
Buckingham Heights	0	0	NA
Burnaby Hospital	4	1	25%
Burnaby Lake	4	0	NA
Cariboo	11	5	45%
Capitol Hill	6	4	67%
Central	21	3	14%
Central Park	20	6	30%
Deer Lake	0	0	NA
Deer Lake Place	0	0	NA
East Burnaby	2	0	NA
Edmonds	42	15	36%
Forest Glen	41	10	24%
Forest Hills	6	4	67%
Garden Village	0	0	NA
Government Road	24	11	46%
Greentree Village	2	2	100%
Highgate	56	14	25%
Metrotown	141	55	39%
Montecito	7	1	14%
Oakdale	0	0	NA
Oaklands	8	1	13%
Parkcrest	0	2	NA*
Simon Fraser Hills	6	1	17%
Simon Fraser University SFU	44	10	23%
South Slope	21	12	57%
Sperling-Duthie	2	0	NA
Sullivan Heights	20	2	10%
Suncrest	0	0	NA
The Crest	2	2	100%
Upper Deer Lake	0	0	NA
Vancouver Heights	14	4	29%
Westridge	3	0	NA
Willingdon Heights	2	2	100%
TOTAL*	617	207	34%

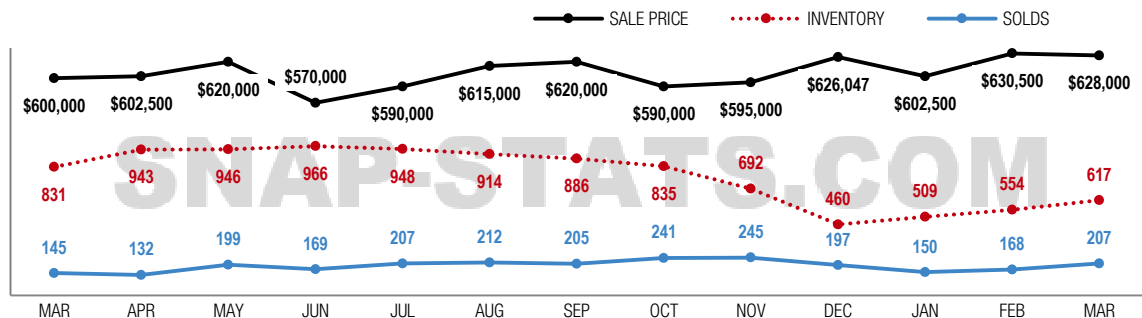
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Market Summary

- Market Type Indicator **BURNABY ATTACHED**: Sellers Market at 34% Sales Ratio average (3.4 in 10 homes selling rate)
- Homes are selling on average 2% below list price
- Most Active Price Band** \$600,000 to \$700,000 with average 44% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$1 mil to \$1.25 mil, Central, Oaklands, Sullivan Heights and minimum 4 bedroom properties
- Sellers Best Bet** Selling homes in Cariboo, Government Road, South Slope and up to 1 bedroom properties

**With minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	0	0	NA
500,001 – 600,000	0	0	NA
600,001 – 700,000	0	0	NA
700,001 – 800,000	0	0	NA
800,001 – 900,000	2	3	150%*
900,001 – 1,000,000	6	1	17%
1,000,001 – 1,250,000	22	10	45%
1,250,001 – 1,500,000	23	4	17%
1,500,001 – 1,750,000	3	2	67%
1,750,001 – 2,000,000	4	1	25%
2,000,001 – 2,250,000	3	0	NA
2,250,001 – 2,500,000	4	0	NA
2,500,001 – 2,750,000	1	0	NA
2,750,001 – 3,000,000	1	0	NA
3,000,001 – 3,500,000	1	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	70	21	30%

2 Bedrooms & Less	5	1	20%
3 to 4 Bedrooms	36	10	28%
5 to 6 Bedrooms	20	8	40%
7 Bedrooms & More	9	2	22%
TOTAL*	70	21	30%

Community DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
Brunette	0	0	NA
Connaught Heights	10	5	50%
Downtown	0	0	NA
Fraserview	0	0	NA
GlenBrooke North	10	2	20%
Moody Park	3	0	NA
North Arm	0	0	NA
Quay	0	0	NA
Queensborough	21	5	24%
Queens Park	5	2	40%
Sapperton	5	3	60%
The Heights	4	1	25%
Uptown	6	0	NA
West End	6	3	50%
TOTAL*	70	21	30%

SnapStats®	February	March	Variance
Inventory	68	70	3%
Solds	20	21	5%
Sale Price	\$1,192,500	\$1,200,000	1%
Sale Price SQFT	\$509	\$490	-4%
Sale to List Price Ratio	97%	96%	-1%
Days on Market	19	20	5%

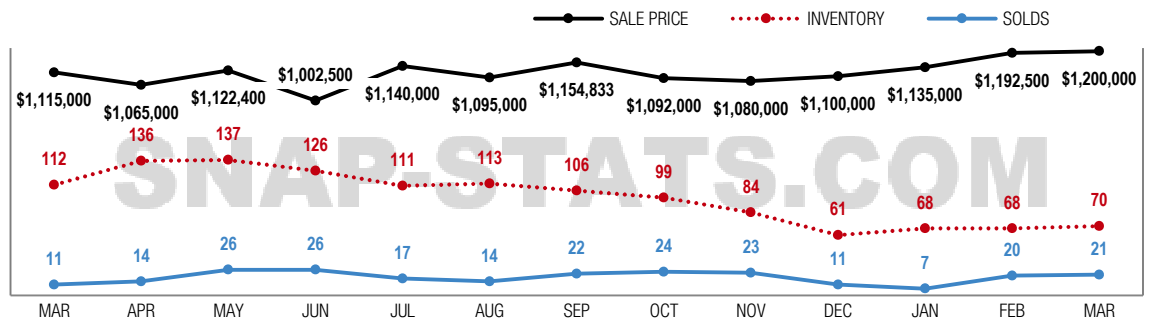
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Market Summary

- Market Type Indicator **NEW WESTMINSTER DETACHED**: Sellers Market at 30% Sales Ratio average (3 in 10 homes selling rate)
- Homes are selling on average 4% below list price
- Most Active Price Band** \$1 mil to \$1.25 mil with average 45% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$1.25 mil to \$1.5 mil, GlenBrooke North and minimum 7 bedroom properties
- Sellers Best Bet** Selling homes in Connaught Heights and 5 to 6 bedroom properties

**With minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	20	16	80%
400,001 – 500,000	57	17	30%
500,001 – 600,000	55	29	53%
600,001 – 700,000	47	21	45%
700,001 – 800,000	35	6	17%
800,001 – 900,000	17	7	41%
900,001 – 1,000,000	8	0	NA
1,000,001 – 1,250,000	4	0	NA
1,250,001 – 1,500,000	4	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	1	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	248	96	39%

Bedrooms	Inventory	Sales	Sales Ratio
0 to 1 Bedroom	59	24	41%
2 Bedrooms	150	55	37%
3 Bedrooms	33	17	52%
4 Bedrooms & Greater	6	0	NA
TOTAL*	248	96	39%

Community CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
Brunette	0	0	NA
Connaught Heights	0	0	NA
Downtown	62	16	26%
Fraserview	36	11	31%
GlenBrooke North	2	1	50%
Moody Park	4	1	25%
North Arm	0	0	NA
Quay	40	19	48%
Queensborough	22	7	32%
Queens Park	1	0	NA
Sapperton	14	5	36%
The Heights	0	0	NA
Uptown	65	35	54%
West End	2	1	50%
TOTAL*	248	96	39%

SnapStats®	February	March	Variance
Inventory	217	248	14%
Solds	69	96	39%
Sale Price	\$525,000	\$547,000	4%
Sale Price SQFT	\$556	\$596	7%
Sale to List Price Ratio	98%	99%	1%
Days on Market	14	8	-43%

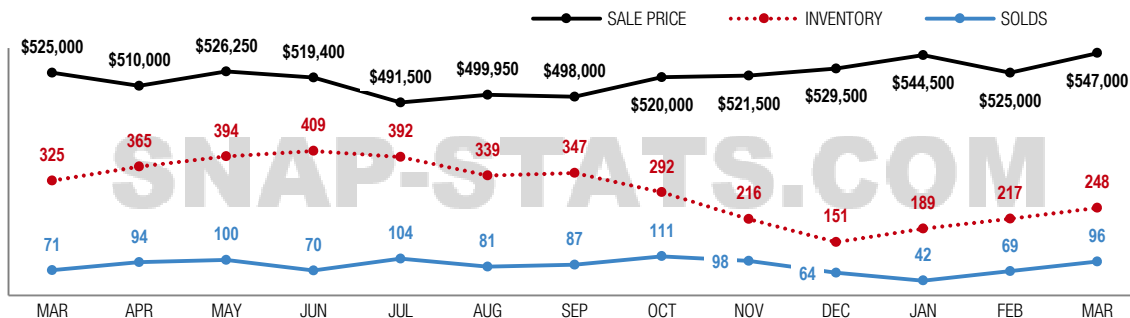
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Market Summary

- Market Type Indicator **NEW WESTMINSTER ATTACHED**: Sellers Market at 39% Sales Ratio average (3.9 in 10 homes selling rate)
- Homes are selling on average 1% below list price
- Most Active Price Band** \$300,000 to \$400,000 with average 80% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$700,000 to \$800,000, Downtown and 2 bedroom properties
- Sellers Best Bet** Selling homes in Quay, Uptown and 3 bedroom properties

**With minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	0	0	NA
500,001 – 600,000	1	0	NA
600,001 – 700,000	0	1	NA*
700,001 – 800,000	0	2	NA*
800,001 – 900,000	5	2	40%
900,001 – 1,000,000	11	2	18%
1,000,001 – 1,250,000	56	30	54%
1,250,001 – 1,500,000	55	14	25%
1,500,001 – 1,750,000	43	13	30%
1,750,001 – 2,000,000	31	5	16%
2,000,001 – 2,250,000	21	4	19%
2,250,001 – 2,500,000	21	0	NA
2,500,001 – 2,750,000	16	1	6%
2,750,001 – 3,000,000	21	0	NA
3,000,001 – 3,500,000	4	0	NA
3,500,001 – 4,000,000	1	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	286	74	26%

2 Bedrooms & Less	18	0	NA
3 to 4 Bedrooms	100	26	26%
5 to 6 Bedrooms	102	35	34%
7 Bedrooms & More	66	13	20%
TOTAL*	286	74	26%

Community DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
Burke Mountain	35	14	40%
Canyon Springs	1	0	NA
Cape Horn	7	2	29%
Central Coquitlam	53	13	25%
Chineside	5	2	40%
Coquitlam East	8	6	75%
Coquitlam West	53	9	17%
Eagle Ridge	2	1	50%
Harbour Chines	7	3	43%
Harbour Place	6	0	NA
Hockaday	5	3	60%
Maillardville	37	2	5%
Meadow Brook	5	1	20%
New Horizons	6	4	67%
North Coquitlam	1	0	NA
Park Ridge Estates	3	0	NA
Ranch Park	11	4	36%
River Springs	1	1	100%
Scott Creek	5	2	40%
Summitt View	0	0	NA
Upper Eagle Ridge	4	1	25%
Westwood Plateau	31	6	19%
Westwood Summit	0	0	NA
TOTAL*	286	74	26%

SnapStats®	February	March	Variance
Inventory	257	286	11%
Solds	62	74	19%
Sale Price	\$1,280,000	\$1,270,000	-1%
Sale Price SQFT	\$420	\$419	0%
Sale to List Price Ratio	98%	100%	2%
Days on Market	12	13	8%

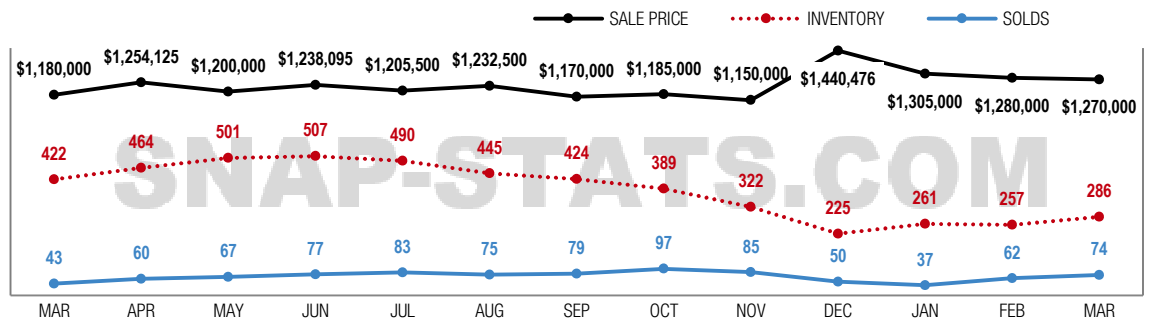
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Market Summary

- Market Type Indicator **COQUITLAM DETACHED**: Sellers Market at 26% Sales Ratio average (2.6 in 10 homes selling rate)
- Homes are selling on average 100% of list price
- Most Active Price Band** \$1 mil to \$1.25 mil with average 54% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$2.5 mil to \$2.75 mil, Coquitlam West, Maillardville, Westwood Plateau and 7 plus bedrooms
- Sellers Best Bet** Selling homes in Burke Mountain, Coquitlam East, Ranch Park and 5 to 6 bedroom properties

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Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	2	1	50%
300,001 – 400,000	11	9	82%
400,001 – 500,000	59	26	44%
500,001 – 600,000	64	22	34%
600,001 – 700,000	56	25	45%
700,001 – 800,000	47	16	34%
800,001 – 900,000	44	15	34%
900,001 – 1,000,000	22	3	14%
1,000,001 – 1,250,000	26	4	15%
1,250,001 – 1,500,000	0	0	NA
1,500,001 – 1,750,000	2	0	NA
1,750,001 – 2,000,000	1	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	334	121	36%

Bedrooms	Inventory	Sales	Sales Ratio
0 to 1 Bedroom	71	33	46%
2 Bedrooms	173	44	25%
3 Bedrooms	54	30	56%
4 Bedrooms & Greater	36	14	39%
TOTAL*	334	121	36%

Community CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
Burke Mountain	31	18	58%
Canyon Springs	11	5	45%
Cape Horn	0	0	NA
Central Coquitlam	16	4	25%
Chineside	0	0	NA
Coquitlam East	1	1	100%
Coquitlam West	156	35	22%
Eagle Ridge	9	3	33%
Harbour Chines	1	0	NA
Harbour Place	0	0	NA
Hockaday	1	0	NA
Maillardville	11	7	64%
Meadow Brook	0	0	NA
New Horizons	11	7	64%
North Coquitlam	59	24	41%
Park Ridge Estates	0	0	NA
Ranch Park	1	2	200%*
River Springs	0	0	NA
Scott Creek	1	2	200%*
Summitt View	0	0	NA
Upper Eagle Ridge	2	0	NA
Westwood Plateau	23	13	57%
Westwood Summit	0	0	NA
TOTAL*	334	121	36%

SnapStats®	February	March	Variance
Inventory	280	334	19%
Solds	124	121	-2%
Sale Price	\$570,750	\$609,900	7%
Sale Price SQFT	\$617	\$632	2%
Sale to List Price Ratio	98%	102%	4%
Days on Market	11	10	-9%

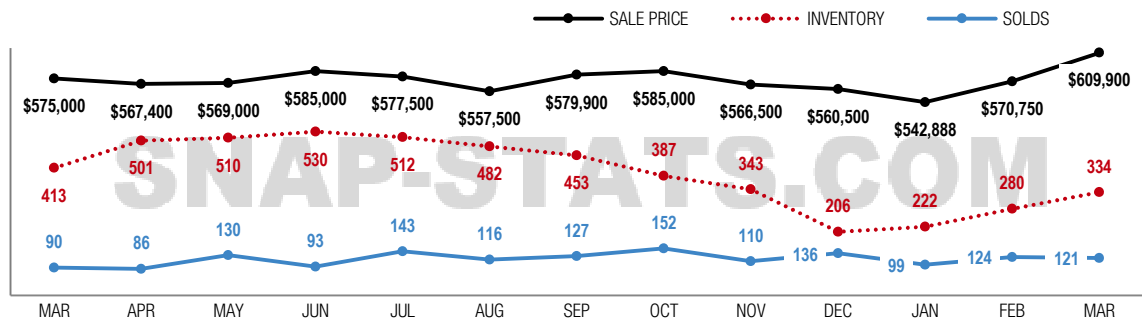
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Market Summary

- Market Type Indicator **COQUITLAM ATTACHED**: Sellers Market at 36% Sales Ratio average (3.6 in 10 homes selling rate)
- Homes are selling on average 2% above list price
- Most Active Price Band** \$300,000 to \$400,000 with average 82% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$900,000 to \$1.25 mil, Central Coquitlam, Coquitlam West and 2 bedroom properties
- Sellers Best Bet** Selling homes in Burke Mountain, Maillardville, New Horizons, Westwood Plateau and 3 bedroom properties

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Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	0	0	NA
500,001 – 600,000	0	0	NA
600,001 – 700,000	0	1	NA*
700,001 – 800,000	5	0	NA
800,001 – 900,000	9	5	56%
900,001 – 1,000,000	12	7	58%
1,000,001 – 1,250,000	29	7	24%
1,250,001 – 1,500,000	8	6	75%
1,500,001 – 1,750,000	1	2	200%*
1,750,001 – 2,000,000	3	0	NA
2,000,001 – 2,250,000	2	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	2	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	71	28	39%

2 Bedrooms & Less	6	0	NA
3 to 4 Bedrooms	42	15	36%
5 to 6 Bedrooms	20	9	45%
7 Bedrooms & More	3	4	133%*
TOTAL*	71	28	39%

Community DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
Birchland Manor	1	2	200%*
Central Port Coquitlam	6	3	50%
Citadel	9	4	44%
Glenwood	14	1	7%
Lincoln Park	11	3	27%
Lower Mary Hill	3	2	67%
Mary Hill	11	7	64%
Oxford Heights	3	2	67%
Riverwood	7	3	43%
Woodland Acres	6	1	17%
TOTAL*	71	28	39%

SnapStats®	February	March	Variance
Inventory	65	71	9%
Solds	25	28	12%
Sale Price	\$950,000	\$1,031,000	9%
Sale Price SQFT	\$453	\$439	-3%
Sale to List Price Ratio	97%	100%	3%
Days on Market	16	9	-44%

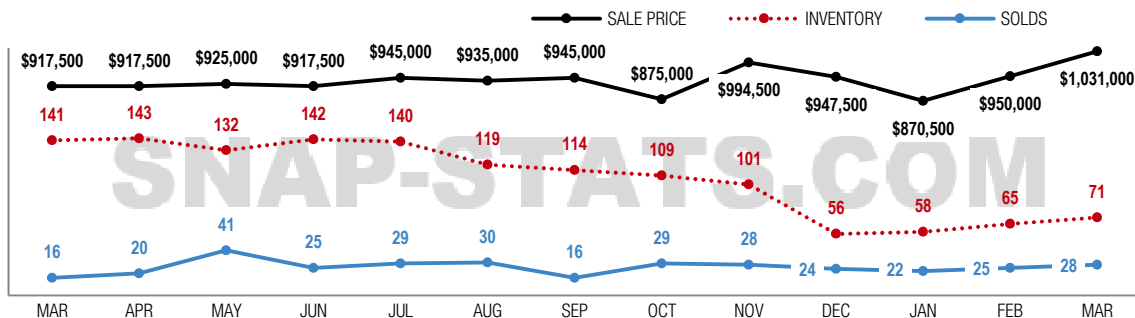
*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator **PORT COQUITLAM DETACHED**: Sellers Market at 39% Sales Ratio average (3.9 in 10 homes selling rate)
- Homes are selling on average 100% of list price
- Most Active Price Band** \$1.25 mil to \$1.5 mil with average 75% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$1 mil to \$1.25 mil, Glenwood and 3 to 4 bedroom properties
- Sellers Best Bet** Selling homes in Mary Hill and 5 to 6 bedroom properties

**With minimum inventory of 10 in most instances

13 Month Market Trend



Compliments of...

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Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	4	3	75%
300,001 – 400,000	13	13	100%
400,001 – 500,000	32	16	50%
500,001 – 600,000	17	14	82%
600,001 – 700,000	16	12	75%
700,001 – 800,000	12	8	67%
800,001 – 900,000	4	2	50%
900,001 – 1,000,000	2	0	NA
1,000,001 – 1,250,000	0	0	NA
1,250,001 – 1,500,000	1	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	101	68	67%

0 to 1 Bedroom	26	20	77%
2 Bedrooms	50	25	50%
3 Bedrooms	15	21	140%*
4 Bedrooms & Greater	10	2	20%
TOTAL*	101	68	67%

Community CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
Birchland Manor	0	0	NA
Central Port Coquitlam	56	31	55%
Citadel	7	7	100%
Glenwood	18	12	67%
Lincoln Park	1	1	100%
Lower Mary Hill	0	0	NA
Mary Hill	2	3	150%*
Oxford Heights	0	1	NA*
Riverwood	17	12	71%
Woodland Acres	0	1	NA*
TOTAL*	101	68	67%

SnapStats®	February	March	Variance
Inventory	107	101	-6%
Solds	58	68	17%
Sale Price	\$494,000	\$532,500	8%
Sale Price SQFT	\$511	\$517	1%
Sale to List Price Ratio	100%	101%	1%
Days on Market	10	7	-30%

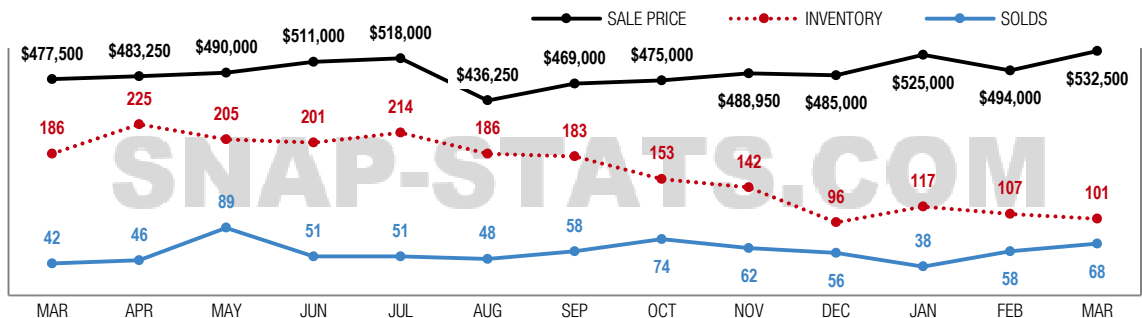
*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator **PORT COQUITLAM ATTACHED**: Sellers Market at 67% Sales Ratio average (6.7 in 10 homes selling rate)
- Homes are selling on average 1% above list price
- Most Active Price Band** \$300,000 to \$400,000 with average 100% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$400,000 to \$500,000, Central Port Coquitlam and minimum 4 bedroom properties
- Sellers Best Bet** Selling homes in Glenwood, Riverwood and 3 bedroom properties

**With minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	0	0	NA
500,001 – 600,000	0	0	NA
600,001 – 700,000	0	0	NA
700,001 – 800,000	0	0	NA
800,001 – 900,000	1	0	NA
900,001 – 1,000,000	0	0	NA
1,000,001 – 1,250,000	10	5	50%
1,250,001 – 1,500,000	18	5	28%
1,500,001 – 1,750,000	9	1	11%
1,750,001 – 2,000,000	8	2	25%
2,000,001 – 2,250,000	1	0	NA
2,250,001 – 2,500,000	4	1	25%
2,500,001 – 2,750,000	3	0	NA
2,750,001 – 3,000,000	10	1	10%
3,000,001 – 3,500,000	3	1	33%
3,500,001 – 4,000,000	4	0	NA
4,000,001 & Greater	7	0	NA
TOTAL*	78	16	21%

2 Bedrooms & Less	2	1	50%
3 to 4 Bedrooms	41	9	22%
5 to 6 Bedrooms	32	5	16%
7 Bedrooms & More	3	1	33%
TOTAL*	78	16	21%

Community DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
Anmore	18	2	11%
Barber Street	4	2	50%
Belcarra	4	0	NA
College Park	8	1	13%
Glenayre	2	2	100%
Heritage Mountain	9	2	22%
Heritage Woods	10	2	20%
loco	0	0	NA
Mountain Meadows	0	1	NA*
North Shore	9	2	22%
Port Moody Centre	14	2	14%
TOTAL*	78	16	21%

SnapStats®	February	March	Variance
Inventory	71	78	10%
Solds	9	16	78%
Sale Price	\$1,195,000	\$1,390,400	16%
Sale Price SQFT	\$378	\$392	4%
Sale to List Price Ratio	92%	96%	4%
Days on Market	17	28	65%

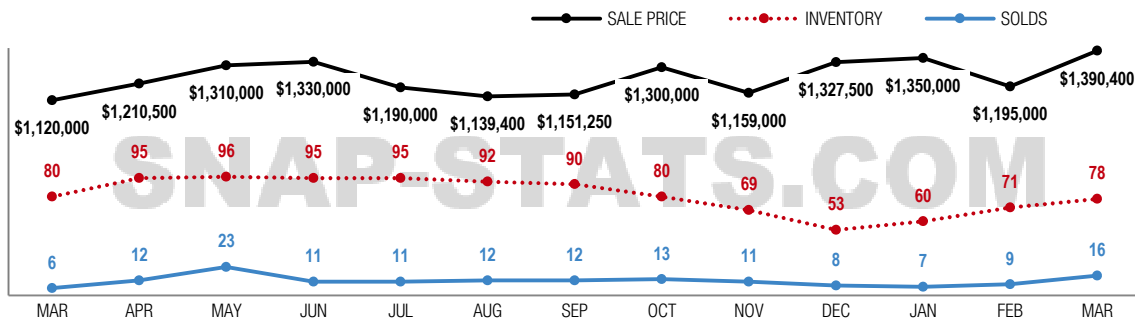
*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator **PORT MOODY DETACHED**: Sellers Market at 21% Sales Ratio average (2.1 in 10 homes selling rate)
- Homes are selling on average 4% below list price
- Most Active Price Band** \$1 mil to \$1.25 mil with average 50% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$2.75 mil to \$3 mil, Anmore and 5 to 6 bedroom properties
- Sellers Best Bet** Selling homes in Heritage Mountain, Heritage Woods, North Shore and 3 to 4 bedroom properties

**With minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	1	0	NA
300,001 – 400,000	3	0	NA
400,001 – 500,000	4	3	75%
500,001 – 600,000	13	7	54%
600,001 – 700,000	17	18	106%*
700,001 – 800,000	10	4	40%
800,001 – 900,000	13	2	15%
900,001 – 1,000,000	10	3	30%
1,000,001 – 1,250,000	9	0	NA
1,250,001 – 1,500,000	1	0	NA
1,500,001 – 1,750,000	1	0	NA
1,750,001 – 2,000,000	2	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	84	37	44%

Bedrooms	Inventory	Sales	Sales Ratio
0 to 1 Bedroom	7	3	43%
2 Bedrooms	42	21	50%
3 Bedrooms	27	11	41%
4 Bedrooms & Greater	8	2	25%
TOTAL*	84	37	44%

Community CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
Anmore	2	0	NA
Barber Street	0	0	NA
Belcarra	0	0	NA
College Park	6	3	50%
Glenayre	0	0	NA
Heritage Mountain	6	0	NA
Heritage Woods	8	2	25%
loco	0	0	NA
Mountain Meadows	0	0	NA
North Shore	17	7	41%
Port Moody Centre	45	25	56%
TOTAL*	84	37	44%

SnapStats®	February	March	Variance
Inventory	75	84	12%
Solds	26	37	42%
Sale Price	\$615,000	\$648,000	5%
Sale Price SQFT	\$605	\$646	7%
Sale to List Price Ratio	99%	100%	1%
Days on Market	8	6	-25%

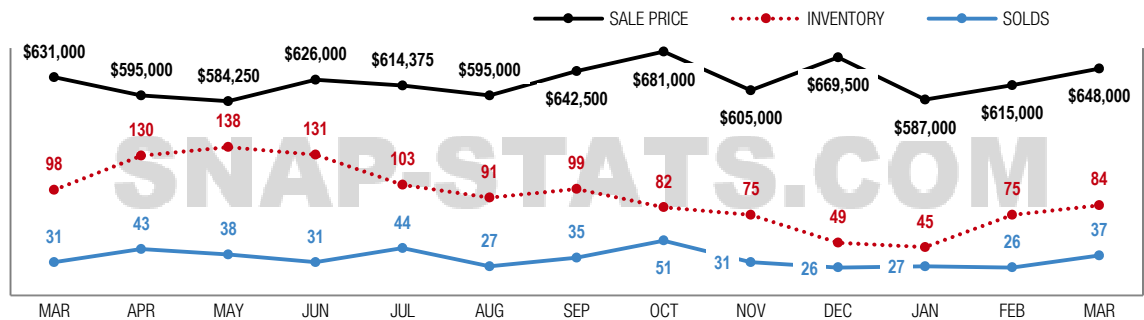
*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator **PORT MOODY ATTACHED**: Sellers Market at 44% Sales Ratio average (4.4 in 10 homes selling rate)
- Homes are selling on average 100% of list price
- Most Active Price Band** \$600,000 to \$700,000 with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$800,000 to \$900,000, Heritage Woods and minimum 4 bedroom properties
- Sellers Best Bet** Selling homes in Port Moody Centre and 2 bedroom properties

**With minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	0	0	NA
500,001 – 600,000	0	0	NA
600,001 – 700,000	0	0	NA
700,001 – 800,000	2	3	150%*
800,001 – 900,000	4	6	150%*
900,001 – 1,000,000	9	3	33%
1,000,001 – 1,250,000	6	1	17%
1,250,001 – 1,500,000	2	1	50%
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	1	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	24	14	58%
2 Bedrooms & Less	0	0	NA
3 to 4 Bedrooms	17	9	53%
5 to 6 Bedrooms	6	5	83%
7 Bedrooms & More	1	0	NA
TOTAL*	24	14	58%

Community DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
Central Meadows	9	6	67%
Mid Meadows	2	2	100%
North Meadows	2	0	NA
South Meadows	11	6	55%
West Meadows	0	0	NA
TOTAL*	24	14	58%

SnapStats®	February	March	Variance
Inventory	23	24	4%
Solds	5	14	180%
Sale Price	\$979,000	\$872,500	-11%
Sale Price SQFT	\$296	\$408	38%
Sale to List Price Ratio	98%	98%	0%
Days on Market	16	11	-31%

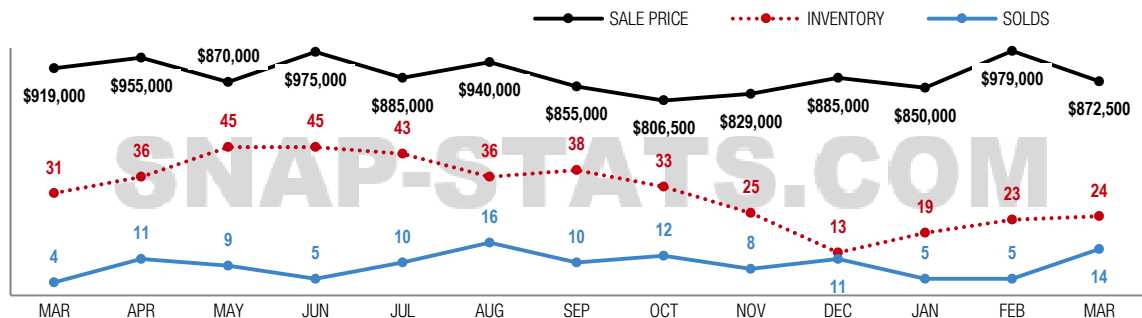
*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator **PITT MEADOWS DETACHED**: Sellers Market at 58% Sales Ratio average (5.8 in 10 homes selling rate)
- Homes are selling on average 2% below list price
- Most Active Price Band** \$900,000 to \$1 mil with average 33% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes in South Meadows
- Sellers Best Bet** Selling homes in Central Meadows and 3 to 4 bedroom properties

**With minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	3	1	33%
400,001 – 500,000	16	6	38%
500,001 – 600,000	18	5	28%
600,001 – 700,000	8	2	25%
700,001 – 800,000	1	1	100%
800,001 – 900,000	2	0	NA
900,001 – 1,000,000	0	0	NA
1,000,001 – 1,250,000	0	0	NA
1,250,001 – 1,500,000	0	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	48	15	31%

0 to 1 Bedroom	8	2	25%
2 Bedrooms	21	8	38%
3 Bedrooms	15	4	27%
4 Bedrooms & Greater	4	1	25%
TOTAL*	48	15	31%

SnapStats®	February	March	Variance
Inventory	34	48	41%
Solds	21	15	-29%
Sale Price	\$498,000	\$505,000	1%
Sale Price SQFT	\$425	\$448	5%
Sale to List Price Ratio	100%	101%	1%
Days on Market	7	10	43%

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Community CONDOS & TOWNHOMES

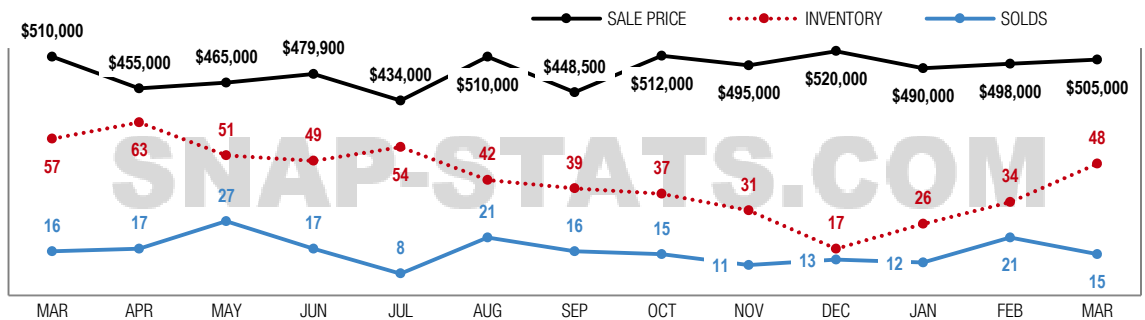
SnapStats®	Inventory	Sales	Sales Ratio
Central Meadows	16	9	56%
Mid Meadows	21	5	24%
North Meadows	5	1	20%
South Meadows	6	0	NA
West Meadows	0	0	NA
TOTAL*	48	15	31%

Market Summary

- Market Type Indicator **PITT MEADOWS ATTACHED**: Sellers Market at 31% Sales Ratio average (3.1 in 10 homes selling rate)
- Homes are selling on average 100% of list price
- Most Active Price Band** \$400,000 to \$500,000 with average 38% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$600,000 to \$700,000, North Meadows and up to 1 bedroom properties
- Sellers Best Bet** Selling homes in Central Meadows and 2 bedroom properties

**With minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	0	0	NA
500,001 – 600,000	3	2	67%
600,001 – 700,000	18	10	56%
700,001 – 800,000	35	17	49%
800,001 – 900,000	39	12	31%
900,001 – 1,000,000	47	19	40%
1,000,001 – 1,250,000	77	19	25%
1,250,001 – 1,500,000	29	2	7%
1,500,001 – 1,750,000	8	1	13%
1,750,001 – 2,000,000	7	0	NA
2,000,001 – 2,250,000	2	0	NA
2,250,001 – 2,500,000	4	0	NA
2,500,001 – 2,750,000	1	0	NA
2,750,001 – 3,000,000	2	0	NA
3,000,001 – 3,500,000	1	0	NA
3,500,001 – 4,000,000	1	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	274	82	30%

2 Bedrooms & Less	23	1	4%
3 to 4 Bedrooms	113	47	42%
5 to 6 Bedrooms	127	33	26%
7 Bedrooms & More	11	1	9%
TOTAL*	274	82	30%

SnapStats®	February	March	Variance
Inventory	240	274	14%
Solds	80	82	3%
Sale Price	\$880,471	\$895,309	2%
Sale Price SQFT	\$297	\$339	14%
Sale to List Price Ratio	97%	100%	3%
Days on Market	22	13	-41%

Community DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
Albion	40	16	40%
Cottonwood	43	9	21%
East Central	39	7	18%
North	0	0	NA
Northeast	4	0	NA
Northwest	22	6	27%
Silver Valley	37	14	38%
Southwest	27	7	26%
Thornhill	18	4	22%
Websters Corners	11	1	9%
West Central	29	16	55%
Whonnock	4	2	50%
TOTAL*	274	82	30%

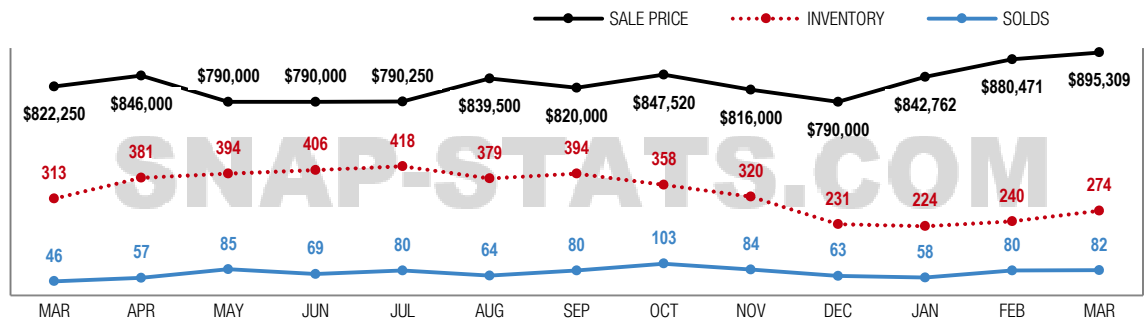
*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator **MAPLE RIDGE DETACHED**: Sellers Market at 30% Sales Ratio average (3 in 10 homes selling rate)
- Homes are selling on average 100% of list price
- Most Active Price Band** \$600,000 to \$700,000 with average 56% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$1.25 mil to \$1.5, Websters Corners and up to 2 bedroom properties
- Sellers Best Bet** Selling homes in West Central and 3 to 4 bedroom properties

**With minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	2	NA*
200,001 – 300,000	16	2	13%
300,001 – 400,000	47	11	23%
400,001 – 500,000	66	20	30%
500,001 – 600,000	60	25	42%
600,001 – 700,000	31	9	29%
700,001 – 800,000	9	2	22%
800,001 – 900,000	4	1	25%
900,001 – 1,000,000	1	1	100%
1,000,001 – 1,250,000	0	0	NA
1,250,001 – 1,500,000	0	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	234	73	31%

0 to 1 Bedroom	36	6	17%
2 Bedrooms	105	18	17%
3 Bedrooms	77	42	55%
4 Bedrooms & Greater	16	7	44%
TOTAL*	234	73	31%

SnapStats®	February	March	Variance
Inventory	212	234	10%
Solds	77	73	-5%
Sale Price	\$526,000	\$509,900	-3%
Sale Price SQFT	\$397	\$396	0%
Sale to List Price Ratio	99%	98%	-1%
Days on Market	9	9	0%

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Community CONDOS & TOWNHOMES

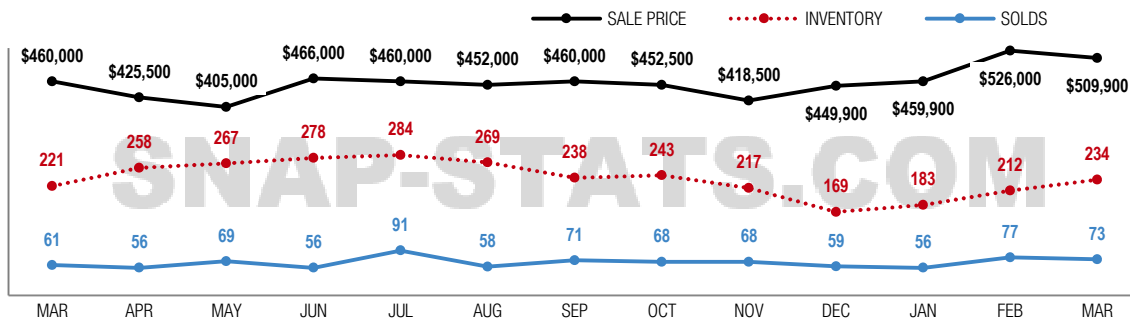
SnapStats®	Inventory	Sales	Sales Ratio
Albion	11	7	64%
Cottonwood	26	14	54%
East Central	87	38	44%
North	0	0	NA
Northeast	0	0	NA
Northwest	11	2	18%
Silver Valley	16	5	31%
Southwest	9	2	22%
Thornhill	7	0	NA
Websters Corners	0	0	NA
West Central	67	5	7%
Whonnock	0	0	NA
TOTAL*	234	73	31%

Market Summary

- Market Type Indicator **MAPLE RIDGE ATTACHED**: Sellers Market at 31% Sales Ratio average (3.1 in 10 homes selling rate)
- Homes are selling on average 1% below list price
- Most Active Price Band** \$500,000 to \$600,000 with average 42% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$200,000 to \$300,000, Northwest, Southwest, West Central and up to 2 bedroom properties
- Sellers Best Bet** Selling homes in Albion, Cottonwood and 3 bedroom properties

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13 Month Market Trend



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