

# News Release



FOR IMMEDIATE RELEASE:

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## Home sales continue at below average pace

**VANCOUVER, B.C. – March 4, 2013** – Home sale activity has trended below historical averages for a full year in the Greater Vancouver housing market.

The Real Estate Board of Greater Vancouver (REBGV) reports that residential property sales in Greater Vancouver reached 1,797 on the Multiple Listing Service® (MLS®) in February 2013. This represents a 29.4 per cent decrease compared to the 2,545 sales recorded in February 2012, and a 33 per cent increase compared to the 1,351 sales in January 2013.

Last month's sales were the second lowest February total in the region since 2001 and 30.9 per cent below the 10-year sales average for the month.

“Sales in February followed recent trends and were below seasonal averages, though our members tell us they saw more traffic at open houses last month compared to the previous six to eight months, said Eugen Klein, REBGV president.

The sales-to-active-listings ratio currently sits at 12.2 per cent in Greater Vancouver, a two per cent increase from last month. This is the first time this ratio has been above 11 per cent since June 2012.

“With a two-point increase in our sales to active listings ratio and a reduction in the average number of days it's taking to sell a home, February showed some subtle indications of a changing sentiment in the marketplace compared to recent months,” Klein said.

New listings for detached, attached and apartment properties in Greater Vancouver totalled 4,833 in February. This represents a 13 per cent decline compared to the 5,552 new listings reported in February 2012 and a 5.8 per cent decline from the 5,128 new listings in January. Last month's new listing count was 4 per cent higher than the region's 10-year new listing average for the month.

The total number of properties currently listed for sale on the Greater Vancouver MLS® is 14,789, a 5.2 per cent increase compared to February 2012 and an 11.6 per cent increase compared to January 2013.

Since reaching a peak in May of \$625,100, the MLS® Home Price Index composite benchmark price for all residential properties in Greater Vancouver has declined 5.6 per cent to \$590,400. This represents a 3.3 per cent decline compared to this time last year.

Sales of detached properties in February 2013 reached 704, a decrease of 36.1 per cent from the 1,101 detached sales recorded in February 2012, and a 49.8 per cent decrease from the 1,402 units sold in February 2011. The benchmark price for detached properties decreased 4.5 per cent from February 2012 to \$901,500. Since reaching a peak in May 2012, the benchmark price of a detached property has declined 6.8 per cent.

Sales of apartment properties reached 760 in February 2013, a decline of 25.5 per cent compared to the 1,020 sales in February 2012, and a decrease of 37 per cent compared to the 1,206 sales in February 2011. The benchmark price of an apartment property decreased 3 per cent from February 2012 to \$360,400. Since reaching a peak in May 2012, the benchmark price of an apartment property has declined 5.1 per cent.

Attached property sales in February 2013 totalled 333, a decline of 21.5 per cent compared to the 424 sales in February 2012, and a 31.9 per cent decrease from the 489 attached properties sold in February 2011. The benchmark price of an attached unit decreased 0.7 per cent between February 2012 and 2013 to \$455,500. Since reaching a peak in April 2012, the benchmark price of an attached property has declined 6.5 per cent.

-30-

The real estate industry is a key economic driver in British Columbia. In 2012, 25,032 homes changed ownership in the Board's area generating \$1.07 billion in economic spin-off activity and creating an estimated 7,125 jobs. The total dollar value of residential sales transacted throughout the MLS® system in Greater Vancouver totalled \$18.6 billion in 2012. The Real Estate Board of Greater Vancouver is an association representing more than 11,000 REALTORS® and their companies. The Board provides a variety of member services, including the Multiple Listing Service®. For more information on real estate, statistics, and buying or selling a home, contact a local REALTOR® or visit [www.rebgv.org](http://www.rebgv.org).

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Property Type	Area	Benchmark Price	Price Index	1 Month Change %	3 Month Change %	6 Month Change %	1 Year Change %	3 Year Change %	5 Year Change %
Residential / Composite	Lower Mainland	\$533,100	150.5	0.4%	-0.9%	-2.8%	-2.3%	3.4%	3.5%
	Greater Vancouver	\$590,400	154.8	0.4%	-1.1%	-3.1%	-3.3%	3.9%	5.5%
	Bowen Island	\$582,100	126.2	1.6%	1.4%	-2.3%	0.3%	-5.4%	-7.8%
	Burnaby East	\$553,600	152.8	2.0%	0.5%	-1.4%	-0.8%	3.0%	4.7%
	Burnaby North	\$511,600	152.8	1.5%	1.1%	-0.1%	-1.3%	4.2%	4.2%
	Burnaby South	\$553,700	156.1	0.5%	-2.1%	-3.3%	-2.9%	4.9%	8.3%
	Coquitlam	\$494,000	146.1	0.1%	-1.5%	-2.3%	-0.2%	3.2%	1.6%
	Ladner	\$534,900	148.8	2.5%	4.0%	-2.5%	-2.0%	5.8%	7.2%
	Maple Ridge	\$384,600	130.0	-0.3%	-1.1%	-1.4%	-1.3%	-4.1%	-7.5%
	New Westminster	\$360,700	154.8	2.0%	0.5%	-1.7%	-0.4%	3.9%	2.7%
	North Vancouver	\$635,100	143.7	1.1%	-0.8%	-3.0%	-1.8%	3.0%	1.2%
	Pitt Meadows	\$383,300	138.8	0.7%	-1.1%	1.8%	1.5%	-0.8%	-3.1%
	Port Coquitlam	\$388,600	138.0	-1.1%	-1.8%	-1.9%	-2.7%	-4.6%	-5.3%
	Port Moody	\$500,800	138.3	0.4%	-2.3%	-2.5%	1.5%	-0.7%	-2.5%
	Richmond	\$559,900	162.6	0.2%	-1.8%	-3.0%	-6.1%	4.3%	11.8%
	Squamish	\$392,400	126.7	0.7%	1.7%	-3.4%	2.5%	0.5%	-6.8%
	Sunshine Coast	\$351,600	123.2	-1.0%	-0.4%	-4.0%	1.2%	-6.2%	-11.0%
	Tsawwassen	\$588,500	148.3	1.3%	-0.1%	-3.1%	-1.5%	5.5%	5.1%
	Vancouver East	\$592,000	173.2	-0.2%	-2.1%	-3.5%	-1.5%	9.5%	14.1%
	Vancouver West	\$781,500	164.7	0.5%	-1.0%	-2.7%	-4.3%	5.1%	8.1%
West Vancouver	\$1,542,500	165.6	0.2%	2.7%	-3.6%	-1.1%	18.3%	11.1%	
Whistler	\$438,600	104.5	-1.7%	-3.2%	-9.2%	-6.5%	-8.6%	-21.7%	
Single Family Detached	Lower Mainland	\$741,200	157.5	0.1%	-1.1%	-3.4%	-2.8%	9.1%	10.8%
	Greater Vancouver	\$901,500	166.6	0.1%	-1.4%	-4.3%	-4.5%	11.1%	15.1%
	Bowen Island	\$582,100	126.2	1.6%	1.4%	-2.3%	0.3%	-5.4%	-7.8%
	Burnaby East	\$730,300	163.3	3.6%	1.6%	-3.2%	-1.4%	9.1%	14.3%
	Burnaby North	\$910,300	175.7	1.9%	0.1%	-0.3%	-0.1%	15.2%	19.1%
	Burnaby South	\$919,200	176.2	-0.3%	-5.9%	-8.6%	-3.1%	18.4%	24.1%
	Coquitlam	\$698,300	154.7	0.3%	-1.0%	-2.3%	1.4%	8.9%	10.0%
	Ladner	\$625,400	150.9	3.1%	5.7%	-1.9%	-0.8%	8.2%	9.8%
	Maple Ridge	\$455,600	129.5	-0.9%	-0.8%	-1.6%	-1.4%	-3.6%	-5.6%
	New Westminster	\$651,800	161.7	2.7%	1.0%	-3.2%	-2.8%	8.2%	13.8%
	North Vancouver	\$924,200	147.5	0.7%	-0.7%	-3.3%	-2.9%	6.3%	4.6%
	Pitt Meadows	\$498,400	139.1	0.4%	-0.9%	0.5%	-1.6%	-0.6%	0.3%
	Port Coquitlam	\$545,500	145.7	-0.1%	-1.4%	-2.5%	-0.1%	2.8%	3.4%
	Port Moody	\$808,000	149.7	-0.2%	-3.0%	-4.7%	-0.5%	5.7%	5.4%
	Richmond	\$927,200	186.7	-0.6%	-3.0%	-4.9%	-9.0%	13.6%	26.7%
	Squamish	\$500,100	135.1	3.1%	3.4%	-0.5%	0.4%	2.8%	-1.0%
	Sunshine Coast	\$350,500	122.8	-1.0%	-0.5%	-3.9%	1.2%	-6.5%	-11.3%
	Tsawwassen	\$705,900	152.0	1.4%	-0.8%	-3.1%	-1.2%	9.1%	7.6%
	Vancouver East	\$812,900	179.5	-0.8%	-2.7%	-5.4%	-2.7%	15.9%	23.6%
	Vancouver West	\$2,001,100	205.6	0.3%	-1.4%	-5.4%	-9.2%	17.4%	28.0%
West Vancouver	\$1,813,800	172.7	-0.1%	2.3%	-4.3%	-1.5%	22.7%	15.6%	
Whistler	\$897,300	124.2	2.0%	2.3%	6.6%	6.3%	0.7%	-9.9%	

**HOW TO READ THE TABLE:**

- Benchmark Price: Estimated sale price of a benchmark property. Benchmarks represent a typical property within each market.
- Price Index: Index numbers estimate the percentage change in price on typical and constant quality properties over time. All figures are based on past sales.
- x Month/Year Change %: Percentage change of index over a period of x month(s)/year(s)  
In January 2005, the indexes are set to 100.  
Townhome properties are similar to Attached properties, a category that was used in the previous MLSLink HPI, but do not include duplexes.  
The above info is deemed reliable, but is not guaranteed. All dollar amounts in CDN.



Property Type	Area	Benchmark Price	Price Index	1 Month Change %	3 Month Change %	6 Month Change %	1 Year Change %	3 Year Change %	5 Year Change %
Townhouse	Lower Mainland	\$389,000	141.2	1.1%	-0.1%	-1.7%	-1.1%	0.6%	-0.2%
	Greater Vancouver	\$455,500	147.8	1.2%	0.3%	-1.5%	-0.7%	2.1%	3.6%
	Burnaby East	\$405,900	145.6	1.5%	-2.0%	-3.3%	-1.0%	-0.1%	2.1%
	Burnaby North	\$396,900	148.0	2.6%	3.0%	0.0%	-4.4%	2.4%	2.5%
	Burnaby South	\$412,200	147.9	1.6%	-0.9%	-1.0%	-1.9%	2.4%	5.5%
	Coquitlam	\$384,400	141.2	1.2%	-1.1%	0.5%	2.2%	1.1%	0.1%
	Ladner	\$434,900	144.1	2.2%	0.1%	-3.2%	-5.3%	1.8%	1.1%
	Maple Ridge	\$273,200	132.7	1.6%	0.9%	-0.3%	0.8%	-3.8%	-8.2%
	New Westminster	\$381,700	143.4	1.8%	-0.6%	-2.0%	-2.8%	2.5%	1.3%
	North Vancouver	\$585,800	140.2	4.2%	1.7%	-0.7%	-1.8%	1.5%	1.4%
	Pitt Meadows	\$320,800	138.8	2.0%	-3.4%	-0.2%	1.7%	-1.7%	-3.0%
	Port Coquitlam	\$365,100	139.0	0.1%	-1.3%	0.2%	-3.2%	-4.5%	-3.0%
	Port Moody	\$411,600	139.1	0.3%	-0.4%	0.9%	3.5%	-0.4%	-2.8%
	Richmond	\$488,700	158.0	1.2%	-0.8%	-2.7%	-1.9%	5.1%	12.0%
	Squamish	\$329,800	119.7	-5.9%	0.5%	-7.0%	7.5%	-2.4%	-9.5%
	Tsawwassen	\$443,700	137.2	2.2%	-0.9%	-3.2%	-6.4%	-2.3%	-3.7%
	Vancouver East	\$511,700	168.7	-0.7%	2.4%	-0.1%	1.6%	8.1%	9.2%
Vancouver West	\$700,300	158.4	3.4%	3.1%	1.7%	4.5%	6.0%	10.2%	
Whistler	\$431,800	116.3	-6.6%	-2.7%	-6.4%	4.3%	8.2%	-10.3%	
Apartment	Lower Mainland	\$331,200	145.3	0.6%	-1.0%	-2.5%	-2.4%	-2.7%	-4.2%
	Greater Vancouver	\$360,400	145.7	0.6%	-1.2%	-2.6%	-3.0%	-2.7%	-3.0%
	Burnaby East	\$369,600	140.3	0.3%	3.4%	8.3%	3.4%	-8.2%	-11.5%
	Burnaby North	\$331,500	140.1	1.1%	1.2%	0.4%	-0.4%	-2.7%	-4.6%
	Burnaby South	\$367,900	147.7	1.0%	0.1%	0.1%	-2.7%	-1.9%	0.5%
	Coquitlam	\$244,100	134.4	-1.0%	-2.7%	-3.6%	-4.3%	-5.3%	-10.8%
	Ladner	\$307,800	145.9	0.6%	1.9%	-4.3%	-2.5%	1.6%	4.1%
	Maple Ridge	\$177,400	129.3	-0.5%	-5.1%	-2.3%	-3.4%	-6.3%	-14.9%
	New Westminster	\$268,700	153.6	1.8%	0.5%	-1.2%	0.7%	2.4%	-0.5%
	North Vancouver	\$343,300	139.4	0.7%	-1.6%	-3.5%	-0.7%	-0.9%	-3.4%
	Pitt Meadows	\$234,300	138.5	0.1%	0.7%	6.0%	7.0%	-0.1%	-8.9%
	Port Coquitlam	\$213,600	126.6	-3.4%	-2.9%	-2.9%	-5.9%	-14.3%	-17.7%
	Port Moody	\$310,300	129.3	0.9%	-3.2%	-3.5%	1.3%	-6.1%	-8.1%
	Richmond	\$335,600	142.3	0.3%	-1.2%	-1.4%	-5.9%	-6.5%	-2.9%
	Squamish	\$234,500	112.8	3.2%	-2.8%	-8.6%	1.1%	-5.4%	-18.0%
	Tsawwassen	\$330,900	139.2	0.7%	2.3%	-3.3%	-1.2%	-3.7%	-0.6%
	Vancouver East	\$301,600	166.4	0.7%	-2.2%	-1.8%	-0.6%	1.5%	3.5%
Vancouver West	\$461,900	149.5	0.4%	-1.4%	-1.9%	-2.5%	-1.2%	-0.7%	
West Vancouver	\$622,000	135.9	2.2%	5.3%	1.4%	0.8%	-0.9%	-8.1%	
Whistler	\$203,600	73.1	4.4%	-10.3%	-17.7%	-17.9%	-34.9%	-45.4%	

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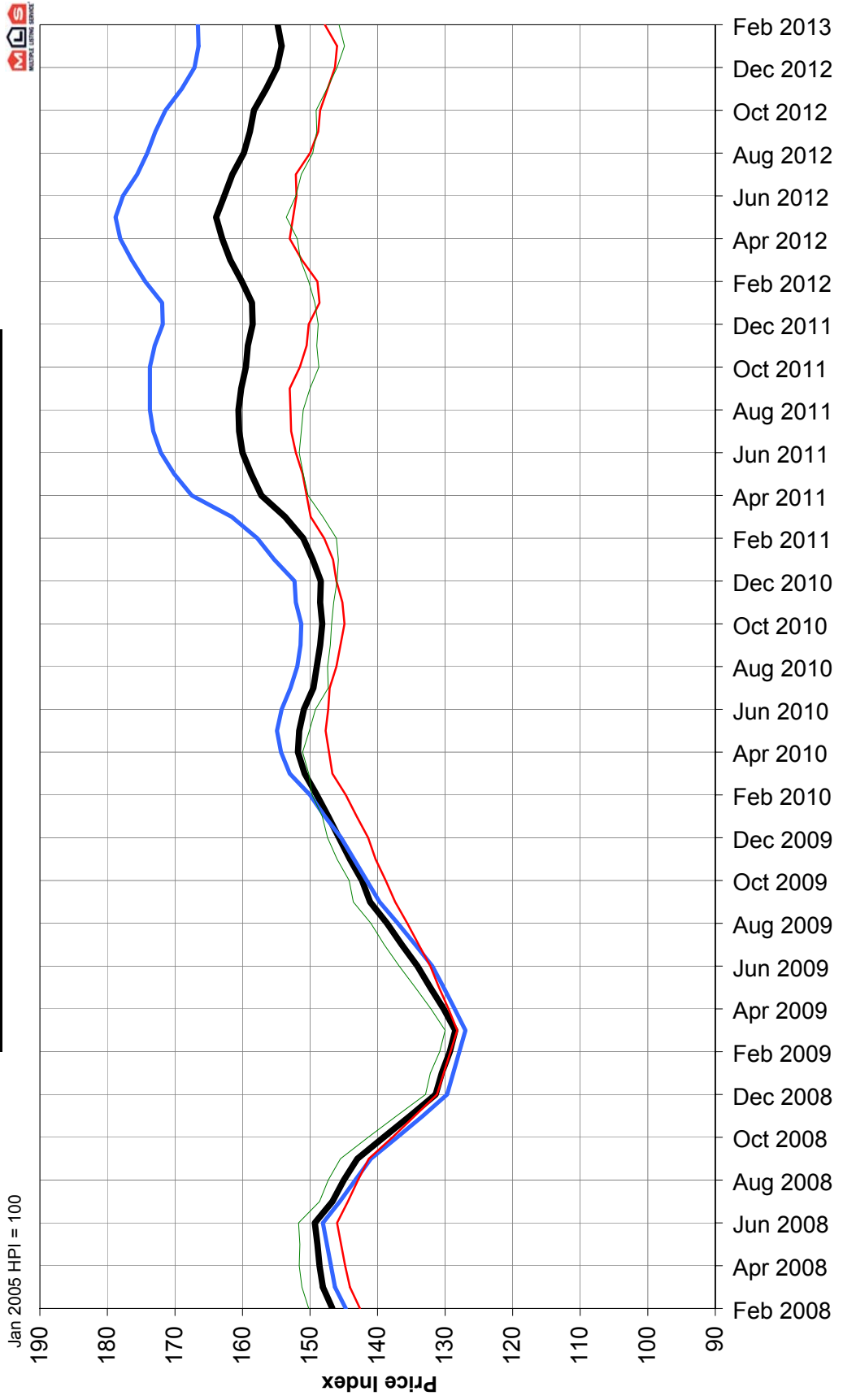
Lower Mainland includes areas serviced by both Real Estate Board of Greater Vancouver & Fraser Valley Real Estate Board.

The above info is deemed reliable, but is not guaranteed. All dollar amounts in CDN.



### Greater Vancouver 5 Year Trend

Residential Detached Townhouse Apartment



# MLS® SALES Facts



**February  
2013**

	Burnaby	Coquitlam	Delta - South	Islands - Gulf	Maple Ridge/Pitt Meadows	New Westminster	North Vancouver	Port Coquitlam	Port Moody/Belcarra	Richmond	Squamish	Sunshine Coast	Vancouver East	Vancouver West	West Vancouver/Howe Sound	Whistler/Pemberton	TOTALS
<b>February 2013</b>	Number of Sales	68	27	0	59	19	76	23	17	89	8	28	77	104	31	18	704
	Median Selling Price	\$891,500	\$664,000	n/a	\$459,000	n/a	\$939,000	\$545,000	n/a	\$680,000	n/a	\$387,500	\$846,500	\$2,294,000	\$1,828,000	n/a	n/a
	Number of Sales	54	5	0	25	9	27	18	12	50	7	3	21	38	3	20	333
<b>January 2013</b>	Median Selling Price	\$456,940	n/a	n/a	\$280,000	n/a	\$650,000	n/a	n/a	\$509,500	n/a	n/a	\$647,000	\$840,000	n/a	\$385,000	n/a
	Number of Sales	103	7	0	19	61	52	20	21	80	3	0	67	253	12	12	760
	Median Selling Price	\$355,000	n/a	n/a	n/a	\$269,500	\$370,000	\$234,500	\$291,200	\$314,000	n/a	n/a	\$374,000	\$470,500	n/a	n/a	n/a
<b>February 2012</b>	Number of Sales	46	15	2	62	8	52	15	5	63	11	21	56	83	38	8	542
	Median Selling Price	\$937,500	n/a	n/a	\$480,982	n/a	\$906,000	n/a	n/a	\$868,000	n/a	\$288,625	\$810,250	\$2,028,000	\$1,816,500	n/a	n/a
	Number of Sales	31	4	0	10	8	16	17	5	43	4	2	27	29	3	16	233
<b>January 2012</b>	Median Selling Price	\$467,900	n/a	n/a	n/a	n/a	n/a	n/a	n/a	\$515,000	n/a	n/a	\$515,000	\$875,000	n/a	n/a	n/a
	Number of Sales	78	4	0	13	41	38	9	14	59	1	3	57	200	6	16	576
	Median Selling Price	\$360,450	n/a	n/a	n/a	\$295,000	\$366,950	n/a	n/a	\$345,950	n/a	n/a	\$327,000	\$446,000	n/a	n/a	n/a
<b>February 2011</b>	Number of Sales	105	38	1	102	31	103	26	23	119	13	33	125	177	68	10	1,101
	Median Selling Price	\$910,580	\$677,500	n/a	\$473,900	\$680,000	\$1,002,000	\$531,750	\$670,000	\$1,015,000	n/a	\$355,000	\$860,000	\$2,295,665	\$1,925,000	n/a	n/a
	Number of Sales	62	9	0	37	7	24	21	22	80	7	7	39	47	10	17	424
<b>Jan. - Feb. 2012</b>	Median Selling Price	\$482,000	n/a	n/a	\$293,000	n/a	\$678,125	\$390,000	\$430,750	\$555,000	n/a	n/a	\$621,000	\$810,000	n/a	n/a	n/a
	Number of Sales	134	9	0	19	69	82	27	24	125	9	4	102	323	17	7	1,020
	Median Selling Price	\$390,000	n/a	n/a	n/a	\$297,500	\$370,000	\$253,000	\$295,500	\$339,500	n/a	n/a	\$350,450	\$499,250	n/a	n/a	n/a
<b>Jan. - Feb. 2011</b>	Number of Sales	106	42	2	121	27	128	38	22	152	19	49	133	187	69	26	1,246
	Median Selling Price	\$932,500	\$657,000	n/a	\$474,000	\$686,000	\$911,000	\$540,000	\$752,500	\$878,750	n/a	\$366,500	\$834,000	\$2,130,000	\$1,828,000	\$1,148,000	n/a
	Number of Sales	85	9	0	35	17	43	35	17	93	11	5	48	67	6	36	566
<b>Year-to-date</b>	Median Selling Price	\$460,000	n/a	n/a	\$285,000	n/a	\$637,450	\$359,100	n/a	\$515,000	n/a	n/a	\$600,000	\$870,000	n/a	\$462,750	n/a
	Number of Sales	181	11	0	32	102	90	29	35	139	4	3	124	453	18	28	1,336
	Median Selling Price	\$356,900	n/a	n/a	\$215,000	\$277,500	\$369,450	\$227,500	\$324,000	\$333,450	n/a	n/a	\$356,950	\$465,000	n/a	\$223,500	n/a
<b>Jan. - Feb. 2012</b>	Number of Sales	164	55	2	155	44	160	49	37	208	26	55	218	263	107	16	1,760
	Median Selling Price	\$915,290	\$716,000	n/a	\$471,000	\$684,000	\$982,500	\$530,000	\$700,000	\$994,000	\$469,750	\$355,000	\$854,000	\$2,172,000	\$2,000,000	n/a	n/a
	Number of Sales	102	12	1	63	14	50	35	31	132	9	9	53	73	13	31	685
<b>Year-to-date</b>	Median Selling Price	\$470,000	n/a	n/a	\$295,500	n/a	\$702,000	\$390,000	\$421,000	\$518,000	n/a	n/a	\$589,800	\$810,000	n/a	\$488,000	n/a
	Number of Sales	201	118	0	44	121	130	45	39	197	10	6	170	534	27	21	1,677
	Median Selling Price	\$380,500	n/a	n/a	\$231,000	\$296,750	\$375,650	\$241,500	\$315,000	\$331,000	n/a	n/a	\$344,000	\$482,250	\$637,000	\$215,000	n/a

Note: Median Selling Prices are not reported for areas with less than 20 sales or for the Gulf Islands



# MLS® LISTINGS Facts



**February  
2013**

	Burnaby	Coquitlam	Delta - South	Islands - Gulf	Maple Ridge/Pitt Meadows	New Westminster	North Vancouver	Port Coquitlam	Port Moody/Belcarra	Richmond	Squamish	Sunshine Coast	Vancouver East	Vancouver West	West Vancouver/Howe Sound	Whistler/Pemberton	TOTALS
<b>February 2013</b>	193	186	79	14	226	39	177	47	47	245	49	69	219	317	174	19	2,100
	Detached	Attached	Apartment														
	99	70	6	0	58	27	51	41	21	133	21	10	73	105	19	28	762
	257	149	26	0	47	128	147	54	37	240	19	7	157	646	32	25	1,971
	% Sales to Listings	31%	37%	34%	0%	49%	43%	49%	36%	36%	16%	41%	35%	33%	18%	95%	n/a
	% Sales to Listings	55%	59%	83%	n/a	33%	53%	44%	57%	38%	33%	30%	29%	36%	16%	71%	n/a
	40%	34%	27%	n/a	40%	48%	35%	37%	57%	33%	16%	0%	43%	39%	38%	48%	n/a
<b>January 2013</b>	188	164	83	8	203	41	172	67	48	355	37	104	187	330	155	20	2,162
	Detached	Attached	Apartment														
	103	87	18	0	64	9	53	50	42	141	25	15	64	109	14	17	811
	257	201	28	0	59	133	141	61	50	262	15	9	193	682	33	31	2,155
	% Sales to Listings	24%	35%	18%	31%	20%	30%	22%	10%	18%	30%	20%	30%	25%	25%	40%	n/a
	30%	21%	22%	n/a	16%	89%	30%	34%	12%	30%	16%	13%	42%	27%	21%	94%	n/a
	30%	18%	14%	n/a	22%	31%	27%	15%	28%	23%	7%	33%	30%	29%	18%	52%	n/a
<b>February 2012</b>	198	216	75	3	216	42	184	64	44	295	40	125	248	319	125	18	2,212
	Detached	Attached	Apartment														
	141	65	8	0	76	18	47	38	35	144	23	10	64	128	12	20	829
	305	195	22	0	54	177	180	79	55	299	18	9	236	806	43	33	2,511
	% Sales to Listings	53%	59%	51%	47%	74%	56%	41%	52%	40%	33%	28%	50%	55%	54%	56%	n/a
	44%	54%	113%	n/a	49%	39%	51%	55%	63%	56%	30%	70%	61%	37%	83%	85%	n/a
	44%	35%	41%	n/a	35%	39%	46%	34%	44%	42%	50%	44%	43%	40%	40%	21%	n/a
<b>Jan. - Feb. 2013</b>	381	350	162	22	429	80	349	114	95	600	86	173	406	647	329	39	4,262
	Detached	Attached	Apartment														
	202	157	24	0	122	36	104	91	63	274	46	25	137	214	33	45	1,573
	514	350	54	0	106	261	288	115	87	502	34	16	350	1,328	65	56	4,126
	% Sales to Listings	28%	36%	26%	28%	34%	37%	33%	23%	25%	22%	28%	33%	29%	21%	67%	n/a
	42%	38%	38%	n/a	29%	47%	41%	38%	27%	34%	24%	20%	35%	31%	18%	80%	n/a
	35%	25%	20%	n/a	30%	39%	31%	25%	40%	28%	12%	19%	35%	34%	28%	50%	n/a
<b>Jan. - Feb. 2012</b>	379	387	145	8	471	80	328	103	90	765	83	224	483	795	310	51	4,702
	Detached	Attached	Apartment														
	261	146	21	1	132	39	108	66	79	339	41	21	108	254	25	60	1,701
	612	330	58	0	112	338	354	133	100	647	50	24	411	1,581	82	73	4,905
	% Sales to Listings	43%	52%	38%	33%	55%	49%	48%	41%	27%	31%	25%	45%	33%	35%	31%	n/a
	39%	39%	57%	100%	48%	36%	46%	53%	39%	39%	22%	43%	49%	29%	52%	52%	n/a
	33%	36%	24%	n/a	39%	36%	37%	34%	39%	30%	20%	25%	41%	34%	33%	29%	n/a

\* Year-to-date listings represent a cumulative total of listings rather than total active listings.



# Listing & Sales Activity Summary

## Listings

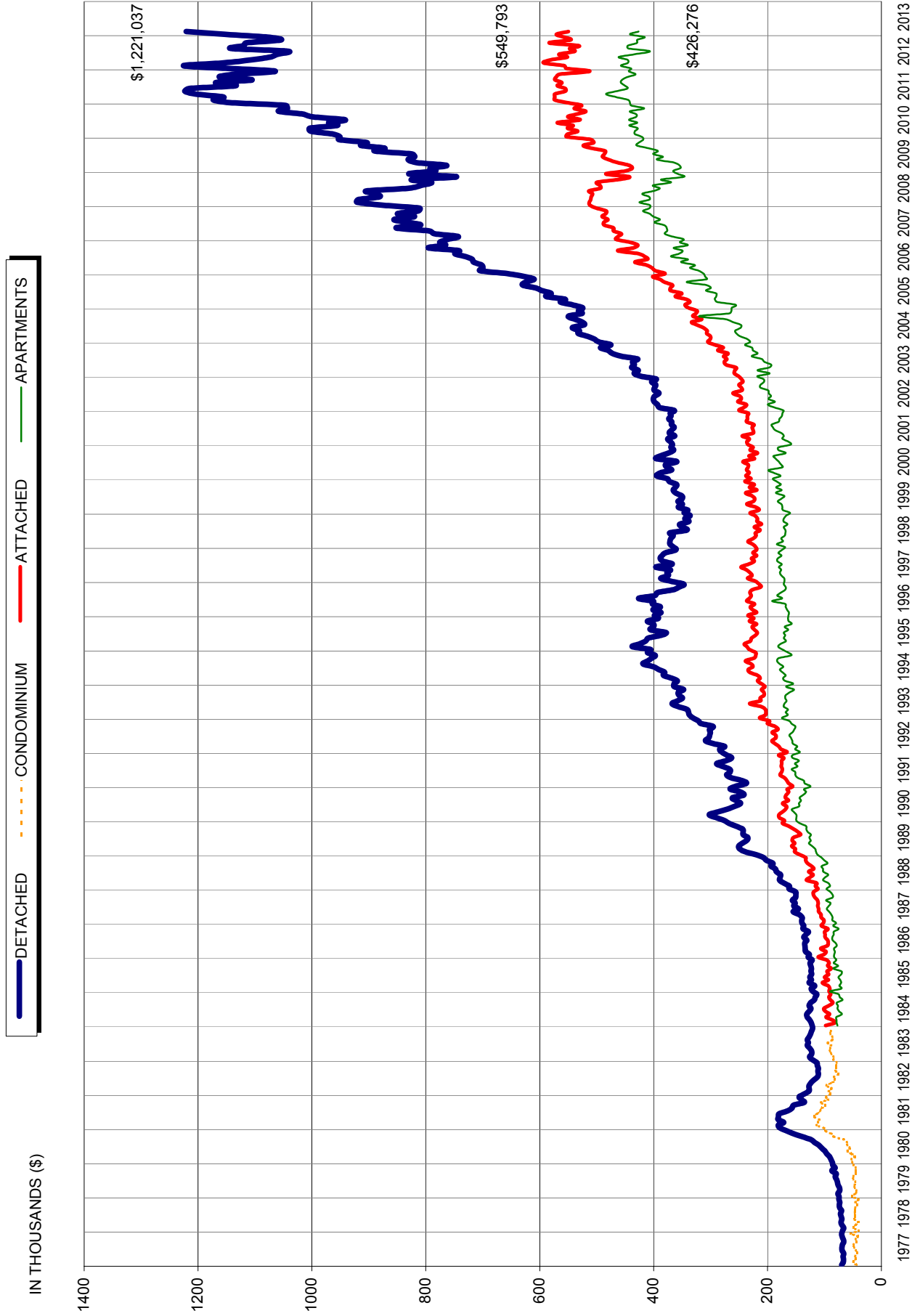
## Sales

	1 Feb 2012	2 Jan 2013	3 Feb 2013	Col. 2 & 3 Percentage Variance	5 Feb 2012	6 Jan 2013	7 Feb 2013	Col. 6 & 7 Percentage Variance	9 Dec 2011 - Feb 2012	10 Dec 2012 - Feb 2013	Col. 9 & 10 Percentage Variance
<b>BURNABY</b>				<b>%</b>				<b>%</b>			<b>%</b>
DETACHED	198	188	193	2.7	105	46	60	30.4	229	144	-37.1
ATTACHED	141	103	99	-3.9	62	31	54	74.2	142	114	-19.7
APARTMENTS	305	257	257	0.0	134	78	103	32.1	305	258	-15.4
<b>COQUITLAM</b>											
DETACHED	216	164	186	13.4	127	57	68	19.3	285	176	-38.2
ATTACHED	65	87	70	-19.5	35	18	41	127.8	78	69	-11.5
APARTMENTS	195	201	149	-25.9	69	37	50	35.1	162	107	-34.0
<b>DELTA</b>											
DETACHED	75	83	79	-4.8	38	15	27	80.0	73	52	-28.8
ATTACHED	8	18	6	-66.7	9	4	5	25.0	19	10	-47.4
APARTMENTS	22	28	26	-7.1	9	4	7	75.0	23	15	-34.8
<b>MAPLE RIDGE/PITT MEADOWS</b>											
DETACHED	216	203	226	11.3	102	62	59	-4.8	227	163	-28.2
ATTACHED	76	64	58	-9.4	37	10	25	150.0	84	51	-39.3
APARTMENTS	54	59	47	-20.3	19	13	19	46.2	81	48	-40.7
<b>NORTH VANCOUVER</b>											
DETACHED	184	172	177	2.9	103	52	76	46.2	213	160	-24.9
ATTACHED	47	53	51	-3.8	24	16	27	68.8	67	67	0.0
APARTMENTS	180	141	147	4.3	82	38	52	36.8	192	124	-35.4
<b>NEW WESTMINSTER</b>											
DETACHED	42	41	39	-4.9	31	8	19	137.5	50	37	-26.0
ATTACHED	18	9	27	200.0	7	8	9	12.5	20	22	10.0
APARTMENTS	177	133	128	-3.8	69	41	61	48.8	183	134	-26.8
<b>PORT MOODY/BELCARRA</b>											
DETACHED	44	48	47	-2.1	23	5	17	240.0	51	32	-37.3
ATTACHED	35	42	21	-50.0	22	5	12	140.0	49	28	-42.9
APARTMENTS	55	50	37	-26.0	24	14	21	50.0	57	46	-19.3
<b>PORT COQUITLAM</b>											
DETACHED	64	67	47	-29.9	26	15	23	53.3	65	60	-7.7
ATTACHED	38	50	41	-18.0	21	17	18	5.9	51	45	-11.8
APARTMENTS	79	61	54	-11.5	27	9	20	122.2	63	52	-17.5
<b>RICHMOND</b>											
DETACHED	295	355	245	-31.0	119	63	89	41.3	270	196	-27.4
ATTACHED	144	141	133	-5.7	80	43	50	16.3	173	133	-23.1
APARTMENTS	299	262	240	-8.4	125	59	80	35.6	272	193	-29.0
<b>SUNSHINE COAST</b>											
DETACHED	125	104	69	-33.7	33	21	28	33.3	78	61	-21.8
ATTACHED	10	15	10	-33.3	7	2	3	50.0	10	6	-40.0
APARTMENTS	9	9	7	-22.2	4	3	0	-100.0	8	5	-37.5
<b>SQUAMISH</b>											
DETACHED	40	37	49	32.4	13	11	8	-27.3	38	29	-23.7
ATTACHED	23	25	21	-16.0	7	4	7	75.0	16	16	0.0
APARTMENTS	18	15	19	26.7	9	1	3	200.0	16	7	-56.3
<b>VANCOUVER EAST</b>											
DETACHED	248	187	219	17.1	125	56	77	37.5	313	187	-40.3
ATTACHED	64	64	73	14.1	39	27	21	-22.2	68	65	-4.4
APARTMENTS	236	193	157	-18.7	102	57	67	17.5	221	177	-19.9
<b>VANCOUVER WEST</b>											
DETACHED	319	330	317	-3.9	177	83	104	25.3	325	236	-27.4
ATTACHED	128	109	105	-3.7	47	29	38	31.0	104	97	-6.7
APARTMENTS	806	682	646	-5.3	323	200	253	26.5	796	609	-23.5
<b>WHISTLER</b>											
DETACHED	18	20	19	-5.0	10	8	18	125.0	26	33	26.9
ATTACHED	20	17	28	64.7	17	16	20	25.0	44	49	11.4
APARTMENTS	33	31	25	-19.4	7	16	12	-25.0	34	39	14.7
<b>WEST VANCOUVER/HOWE SOUND</b>											
DETACHED	125	155	174	12.3	68	38	31	-18.4	145	98	-32.4
ATTACHED	12	14	19	35.7	10	3	3	0.0	13	7	-46.2
APARTMENTS	43	33	32	-3.0	17	6	12	100.0	38	26	-31.6
<b>GRAND TOTALS</b>											
DETACHED	<b>2209</b>	<b>2154</b>	<b>2086</b>	<b>-3.2</b>	<b>1100</b>	<b>540</b>	<b>704</b>	<b>30.4</b>	<b>2388</b>	<b>1664</b>	<b>-30.3</b>
ATTACHED	<b>829</b>	<b>811</b>	<b>762</b>	<b>-6.0</b>	<b>424</b>	<b>233</b>	<b>333</b>	<b>42.9</b>	<b>938</b>	<b>779</b>	<b>-17.0</b>
APARTMENTS	<b>2511</b>	<b>2155</b>	<b>1971</b>	<b>-8.5</b>	<b>1020</b>	<b>576</b>	<b>760</b>	<b>31.9</b>	<b>2451</b>	<b>1840</b>	<b>-24.9</b>





# Residential Average Sale Prices - January 1977 to February 2013



NOTE: From 1977 - 1984 condominium averages were not separated into attached & apartment.

