## **VANCOUVER WEST HOUSES**

|      |           |                   | Units  | Active   | Sales to       | Month's    | Average     | Benchmark   |
|------|-----------|-------------------|--------|----------|----------------|------------|-------------|-------------|
| Year | Month     | <b>Units Sold</b> | Listed | Listings | Listings Ratio | Supply     | Price       | Price       |
|      |           |                   |        |          |                |            |             |             |
| 2011 | January   | 134               | 297    | 402      | 45%            | 3          | \$2,315,276 | \$1,835,600 |
|      | February  | 242               | 360    | 463      | 67%            | 2          | \$2,357,534 | \$1,870,700 |
|      | March     | 279               | 424    | 525      | 66%            | 2          | \$2,256,600 | \$1,914,500 |
|      | April     | 214               | 358    | 590      | 60%            | 3          | \$2,351,234 | \$2,051,700 |
|      | May       | 228               | 338    | 599      | 67%            | 3          | \$2,444,419 | \$2,085,800 |
|      | June      | 213               | 328    | 603      | 65%            | 3          | \$2,499,927 | \$2,135,400 |
|      | July      | 139               | 279    | 632      | 50%            | 5          | \$2,410,701 | \$2,169,500 |
|      | August    | 130               | 270    | 643      | 48%            | 5          | \$2,494,938 | \$2,196,700 |
|      | September | 104               | 386    | 823      | 27%            | 8          | \$2,407,014 | \$2,233,700 |
|      | October   | 120               | 296    | 827      | 41%            | 7 🥒        | \$2,351,148 | \$2,232,700 |
|      | November  | 121               | 164    | 705      |                | 6          | \$2,354,629 | \$2,215,200 |
|      | December  | 62                | 89     | 558      | 70%            | 9/         | \$2,790,934 | \$2,119,800 |
| ,    |           | 1,986             | 3,589  |          | 55%            |            |             |             |
| 2012 | January   | 86                | 476    | 796      | 18%            | <i></i> 9  | \$2,485,787 | \$2,156,800 |
|      | February  | 177               | 319    | 777      | 55%            | 4          | \$2,646,953 | \$2,204,500 |
|      | March     | 152               | 336    | 854      | 45%            | 6          | \$2,401,066 | \$2,229,800 |
|      | April     | 130               | 395    | 949      | 33%            | 7          | \$2,258,146 | \$2,255,100 |
| i    | May       | 122               | 456    | 1,067    | 27%            | <i>/</i> 9 | \$2,236,888 | \$2,248,300 |
| ì    | June      | 102               | 325    | 1,078    | 31%            | 11         | \$2,401,547 | \$2,203,500 |
| 1    | July      | 83                | 265    | 1,038    | 31%            | 13         | \$2,397,045 | \$2,170,500 |
| i    | August    | 75                | 221    | 995      | 34%            | 13         | \$2,859,945 | \$2,116,000 |
| ĺ    | September | 86                | 323    | 1,043    | 27%            | 12         | \$2,259,214 | \$2,088,700 |
| i    | October   | 104               | 226    | 960      | 46%            | 9          | \$2,510,313 | \$2,061,400 |
|      | November  | 77                | 159    | 846      | 48%            | 11         | \$2,190,320 | \$2,029,300 |
| [    | December  | 49                | 96     | 697      | 51%            | 14         | \$2,152,485 | \$2,004,000 |
|      |           | 1,243             | 3,597  |          | 35%            |            |             |             |
| 2013 | January   | 83                | 330    | 771      | 25%            | 9          | \$2,345,838 | \$1,995,300 |
|      | February  | 104               | 317    | 890      | 33%            | 9          | \$2,877,809 | \$2,001,100 |
| l    | March     | 151               | 275    | 892      | 55%            | 6          | \$2,408,779 | \$2,026,400 |
| l    | April     | 144               | 335    | 943      | 43%            | 7          | \$2,519,534 | \$2,064,400 |
| i    | May       | 187               | 325    | 938      | 58%            | 5          | \$2,511,322 | \$2,068,300 |
| [    | June      | 145               | 254    | 923      | 57%            | 6          | \$2,369,798 | \$2,070,200 |
| ĺ    | July      | 117               | 268    | 924      | 44%            |            |             | As of Jul28 |
| ĺ    | August    |                   | - N    |          |                |            |             |             |
| [    | September |                   |        |          |                |            |             |             |
|      | October   |                   | ****** |          |                |            |             |             |
| [    | November  |                   | ×      |          |                |            |             |             |
| [    | December  |                   |        |          |                |            |             |             |
|      |           | 931               | 2,104  |          |                |            |             |             |

Average Price: Total dollar volume of sales divided by the total number of units sold.

**Benchmark Price:** Price for a typical property within the Greater Vancouver Board, with the qualities and characteristics of this property staying constant over time.

Month's Supply: 0-5 is a Seller's Market, 5-7 is a Balanced Market, Above 7 is a Buyer's Market

## **VANCOUVER WEST TOWNHOUSES**

| V    | Month     | 11-it- 0-1d | Units  | Active   | Sales to       | Month's    | Average     | Benchmark        |
|------|-----------|-------------|--------|----------|----------------|------------|-------------|------------------|
| Year | Month     | Units Sold  | Listed | Listings | Listings Ratio | Supply     | Price       | Price            |
| 2011 | January   | 36          | 124    | 219      | 29%            | 6          | \$1,006,013 | <b>\$651,600</b> |
|      | February  | 77          | 116    | 222      | 66%            | 3          | \$938,104   | \$655,600        |
|      | March     | 90          | 169    | 258      | 53%            | 3          | \$933,683   |                  |
|      | April     | 95          | 121    | 242      | 79%            | 3          | \$974,967   | \$685,700        |
|      | May       | 70          | 145    | 273      | 48%            | 4          | \$915,155   | \$682,100        |
|      | June      | 70          | 121    | 289      | 58%            | 4          | \$853,997   | \$680,400        |
|      | July      | 62          | 93     | 266      | 67%            | 4          | \$934,100   | \$688,300        |
|      | August    | 57          | 112    | 254      | 51%            | 4          | \$1,026,417 | \$692,300        |
|      | September | 52          | 130    | 296      | 40%            | 6          | \$994,932   | \$681,200        |
|      | October   | 45          | 94     | 288      | 48%            | 6          | \$956,886   | \$674,600        |
|      | November  | 48          | 89     | 283      | 54%            | 6          | \$872,683   | \$692,300        |
|      | December  | 31          | 26     | 209      |                | 7///       | \$854,592   | \$684,300        |
|      |           | 733         | 1,340  |          | 55%            | 16 1100    | WW.         |                  |
| 2012 | January   | 26          | 126    | 233      | 21%            | 9          | \$959,188   | \$668,400        |
|      | February  | 47          | 128    | 269      |                | 6          | \$876,416   | \$670,200        |
|      | March     | 68          | 128    | 302      | 53%            | 4          | \$981,355   | \$691,900        |
| ĺ    | April     | 60          | 132    | 333      |                | 6          | \$1,072,747 | \$708,700        |
| j    | May       | 49          | 159    | 358      |                | <i>"</i> 7 | \$908,451   | \$710,000        |
|      | June      | 46          | 128    | 362      | 36%            | 8          | \$1,001,008 | \$713,100        |
|      | July      | 46          | 94     | 340      | 49%            | 7          | \$844,164   | \$710,900        |
| j    | August    | 40          | 86     | 326      |                | 8          | \$984,662   | \$688,800        |
|      | September | 35          | 134    | 354      | 26%            | 10         | \$749,668   | \$672,400        |
|      | October   | 49          | 115    | 338      | 43%            | 7          | \$942,383   | \$677,700        |
| ĺ    | November  | 40          | 67     | 305      | 60%            | 8          | \$866,500   | \$679,000        |
| İ    | December  | 30          | 25     | 230      | 120%           | 8          | \$899,191   | \$663,600        |
|      |           | 536         | 1,322  | /***     | 41%            |            |             |                  |
| 2013 | January   | 29          | 109    | 235      | 27%            | 8          | \$1,000,040 | \$677,300        |
| İ    | February  | 38          | 105    | 271      | 36%            | 7          | \$859,473   | \$700,300        |
| ĺ    | March     | 58          | 82     | 265      | 71%            | 5          | \$950,184   | \$702,900        |
| ĺ    | April     | 61          | / 140  | 298      | 44%            | 5          | \$916,005   | \$700,700        |
| ĺ    | May       | 70          | 110    | 298      | 64%            | 4          | \$949,751   | \$696,300        |
| Ī    | June      | 63          | 115    | 305      | 55%            | 5          | \$899,164   | \$708,200        |
| ĺ    | July      | 43          | 96     | 308      |                |            | ·           | As of Jul28      |
| ĺ    | August    |             |        |          |                |            |             |                  |
| [    | September |             | 380    |          |                |            |             |                  |
|      | October   | - Co./*     | *****  |          |                |            |             |                  |
| ĺ    | November  |             |        |          |                |            |             |                  |
|      | December  | 4 / 7       |        |          |                |            |             |                  |
|      | n.        | 362         | 757    |          | -              |            |             |                  |

Average Price: Total dollar volume of sales divided by the total number of units sold.

**Benchmark Price:** Price for a typical property within the Greater Vancouver Board, with the qualities and characteristics of this property staying constant over time.

Month's Supply: 0-5 is a Seller's Market, 5-7 is a Balanced Market, Above 7 is a Buyer's Market

## **VANCOUVER WEST CONDOS**

| Year      | Month     | Units Sold | Units<br>Listed | Active<br>Listings | Sales to<br>Listings Ratio | Month's<br>Supply | Average<br>Price | Benchmark<br>Price |
|-----------|-----------|------------|-----------------|--------------------|----------------------------|-------------------|------------------|--------------------|
| . • • • • |           |            |                 | 9                  |                            |                   |                  |                    |
| 2011      | January   | 226        | 684             | 1,362              | 33%                        | 6                 | \$646,322        | \$454,200          |
|           | February  | 404        | 782             | 1,558              | 52%                        | 4                 | \$624,553        | \$457,600          |
| Ì         | March     | 581        | 994             | 1,698              | 58%                        | 3                 | \$653,406        | \$471,800          |
|           | April     | 451        | 756             | 1,766              | 60%                        | 4                 | \$646,430        | \$470,200          |
|           | May       | 441        | 788             | 1,776              | 56%                        | 4                 | \$627,639        | \$475,200          |
|           | June      | 374        | 817             | 1,917              | 46%                        | 5                 | \$629,027        | \$477,300          |
| j         | July      | 341        | 724             | 1,941              | 47%                        | 6                 | \$623,801        | \$476,400          |
| 1         | August    | 337        | 627             | 1,836              | 54%                        | 5                 | \$630,356        |                    |
|           | September | 317        | 785             | 1,970              | 40%                        | 6                 | \$660,158        | \$471,500          |
|           | October   | 327        | 631             | 1,889              | 52%                        | 6                 | \$629,215        | \$466,500          |
|           | November  | 360        | 496             | 1,707              | 73%                        | 5 🔍               | \$578,277        | \$473,000          |
|           | December  | 262        | 218             | 1,315              |                            | 5                 | \$641,105        | \$469,600          |
|           |           | 4,421      | 8,302           |                    | 53%                        |                   | ***              |                    |
| 2012      | January   | 211        | 775             | 1,506              | 27%                        | 7                 | \$638,814        | \$475,800          |
|           | February  | 323        | 806             | 1,761              | 40%                        | <b>5</b>          | \$682,778        | \$473,600          |
|           | March     | 394        | 750             | 1,892              | 53%                        | 5                 | \$600,512        | \$477,300          |
|           | April     | 360        | 839             | 2,090              | 43%                        | 6                 | \$616,995        | \$475,200          |
|           | May       | 402        | 988             | 2,276              | 41%                        | / 6               | \$627,335        | \$488,500          |
|           | June      | 331        | 756             | 2,344              | 44%                        | 7                 | \$602,256        | ·                  |
|           | July      | 276        | 650             | 2,260              |                            | 8                 | \$575,053        |                    |
|           | August    | 247        | 517             | 2,088              |                            | 8                 | \$633,569        |                    |
|           | September | 212        | 686             | 2,158              |                            | 10                | \$657,319        |                    |
|           | October   | 264        | 667             | 2,091              |                            | 8                 | \$599,669        |                    |
|           | November  | 241        | 387             | 1,928              |                            | 8                 | \$601,116        |                    |
|           | December  | 156        | 153             | 1,527              | 102%                       | 10                | \$578,828        | \$463,500          |
|           |           | 3,417      | 7,974           |                    | 43%                        |                   |                  |                    |
| 2013      | January   | 200        | 682             | 1,540              | 29%                        | 8                 | \$592,285        | \$460,000          |
|           | February  | 253        | 646             | 1,728              | 39%                        | 7                 | \$589,689        | \$461,900          |
|           | March     | 324        | 616             | 1,779              | 53%                        | 5                 | \$653,645        | \$464,100          |
|           | April     | 315        | 743             | 1,922              | 42%                        | 6                 | \$571,995        | \$472,700          |
|           | May       | 396        | 700             |                    |                            | 5                 | \$615,467        | \$467,500          |
|           | June      | 386        | 597             | 1,848              |                            | 5                 | \$725,203        |                    |
|           | July      | 320        | 528             | 1,812              | 61%                        |                   | \$620,387        | As of Jul28        |
|           | August    |            |                 |                    |                            |                   |                  |                    |
|           | September |            | Σ               |                    |                            |                   |                  |                    |
|           | October   | 4.7        | 88888896        |                    | 1                          |                   |                  |                    |
| ;         | November  |            |                 |                    |                            |                   |                  |                    |
|           | December  |            |                 |                    | ]                          |                   |                  |                    |
|           |           | 2,194      | 4,512           |                    |                            |                   |                  |                    |

Average Price: Total dollar volume of sales divided by the total number of units sold.

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Month's Supply: 0-5 is a Seller's Market, 5-7 is a Balanced Market, Above 7 is a Buyer's Market

## **VANCOUVER EAST HOUSES**

|      |  |            | Units  | Active   | Sales To       | Month's  | Average          | Benchmark   |
|------|--|------------|--------|----------|----------------|----------|------------------|-------------|
| Year | Month                                  | Units Sold | Listed | Listings | Listings Ratio | Supply   | Price            | Price       |
| 2011 | January                                | 99         | 198    | 345      | 50%            | 3        | \$786,940        | \$713,800   |
|      | February                               | 165        | 283    | 415      | 58%            | 3        | \$815,993        | \$741,800   |
|      | March                                  | 227        | 335    | 464      | 68%            | 2        | \$833,071        |             |
|      | April                                  | 171        | 291    | 528      | 59%            | 3        | \$861,245        | \$774,800   |
|      | May                                    | 211        | 269    | 497      | 78%            | 2        | \$875,377        | \$793,400   |
|      | June                                   | 180        | 246    | 480      | 73%            | 3        | \$873,740        | \$807,400   |
| 1    | July                                   | 144        | 287    | 543      | 50%            | 4        | \$879,956        |             |
| İ    | August                                 | 148        | 287    | 555      | 52%            | 4        | <b>\$871,678</b> | \$819,700   |
| İ    | September                              | 141        | 277    | 611      | 51%            | 4        | \$904,170        | \$823,800   |
|      | October                                | 126        | 199    | 576      | 63%            | 5        | \$880,554        | \$826,500   |
|      | November                               | 112        | 152    | 501      | 74%            | 4 🔧      | \$874,887        | \$830,500   |
|      | December                               | 95         | 75     | 388      | 127%           | 4        | \$879,197        | \$827,800   |
| ,    |  | 1,819      | 2,899  |          | 63%            |          |                  |             |
| 2012 | January                                | 93         | 235    | 416      | 40%            | <b>4</b> | \$911,099        | \$823,300   |
|      | February                               | 125        | 248    | 461      | 50%            | 4        | \$910,995        | \$835,500   |
|      | March                                  | 155        | 271    | 503      | 57%            | 3        | \$943,549        | \$845,500   |
|      | April                                  | 135        | 270    | 549      | 50%            | 4        | \$924,563        | \$851,800   |
|      | May                                    | 152        | 340    | 607      | 45%            | // 4     | \$925,507        | \$862,200   |
|      | June                                   | 107        | 288    | 694      | /37%           | 6        | \$906,412        | \$865,000   |
|      | July                                   | 109        | 246    | 729      |                | 7        | \$875,131        | \$863,200   |
| j    | August                                 | 79         | 200    | 710      | 40%            | 9        | \$902,054        | \$859,100   |
|      | September                              | 74         | 250    | 746      | 30%            | 10       | \$906,427        | \$850,000   |
|      | October                                | 93         | 215    | 692      |                | 7        | \$870,298        | \$842,300   |
|      | November                               | 91         | 111    | 594      | 82%            | 7        | \$923,053        | \$835,100   |
|      | December                               | 54         | 62     | 480      | 87%            | 9        | \$890,672        | \$829,200   |
| ·    | ······································ | 1,267      | 2,736  |          | 46%            |          |                  |             |
| 2013 | January                                | 56         | 187    | 464      | 30%            | 8        | \$876,503        | \$819,200   |
|      | February                               | 77         | 219    | 544      | 35%            | 7        | \$908,408        | \$812,900   |
|      | March                                  | 94         | 208    | 577      | 45%            | 6        | \$946,959        | \$823,300   |
|      | April                                  | 132        | 290    | 651      | 46%            | 5        | \$919,001        | \$828,300   |
|      | May                                    | 159        | 249    | 651      | 64%            | 4        | \$957,628        | \$837,800   |
|      | June                                   | 141        | 256    | 665      | 55%            | 5        | \$903,927        | \$845,900   |
|      | July                                   | 128        | 204    | 640      | 63%            |          | \$931,625        | As of Jul28 |
|      | August                                 |            |        |          | ]              |          |                  |             |
|      | September                              |            |        |          | ]              |          |                  |             |
|      | October                                |            | ****** |          | ]              |          |                  |             |
|      | November                               |            |        |          | ]              |          |                  |             |
|      | December                               | 9///       |        |          | ]              |          |                  |             |
|      | 3                                      | 787        | 1,613  |          |                |          |                  |             |

Average Price: Total dollar volume of sales divided by the total number of units sold.

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Month's Supply: 0-5 is a Seller's Market, 5-7 is a Balanced Market, Above 7 is a Buyer's Market

## **VANCOUVER EAST TOWNHOUSES**

| Year              | Month     | Units Sold | Units<br>Listed | Active<br>Listings | Sales to<br>Listings Ratio | Month's<br>Supply | Average<br>Price | Benchmark<br>Price |
|-------------------|-----------|------------|-----------------|--------------------|----------------------------|-------------------|------------------|--------------------|
| i <del>c</del> ai | WOILLI    | Onits Solu | Listeu          | Listings           | Listings Natio             | Supply            | FIICE            | FIICE              |
| 2011              | January   | 19         | 57              | 110                | 33%                        | 6                 | \$598,014        | \$474,400          |
| 1                 | February  | 38         | 65              | 130                | 58%                        | 3                 | \$607,721        | \$474,100          |
| İ                 | March     | 58         | 70              | 124                | 83%                        | 2                 | \$621,845        |                    |
| İ                 | April     | 47         | 55              | 111                | 85%                        | 2                 | \$584,583        | \$493,200          |
|                   | May       | 38         | 73              | 122                | 52%                        | 3                 | \$620,794        | \$499,900          |
| i                 | June      | 34         | 59              | 123                | 58%                        | 4                 | \$578,832        | \$495,300          |
| İ                 | July      | 40         | 57              | 122                | 70%                        | 3                 | \$570,165        | » \$502,900        |
| j                 | August    | 23         | 42              | 118                | 55%                        | 5                 | \$562,052        | \$505,000          |
| ĺ                 | September | 32         | 83              | 152                | 39%                        | 5                 | \$605,078        | \$512,900          |
| ĺ                 | October   | 37         | 47              | 143                | 79%                        | 4                 | \$610,810        | \$512,900          |
| ĺ                 | November  | 30         | 43              | 116                | 70%                        | 4 🔩               | \$579,611        | \$515,700          |
| ĺ                 | December  | 15         | 6               | 90                 | 250%                       | 6                 | \$590,928        | \$500,500          |
|                   |           | 411        | 657             |                    |                            |                   | ***              |                    |
| 2012              | January   | 14         | 44              | 100                | 32%                        | 7                 | \$589,520        | \$499,600          |
| j                 | February  | 39         | 64              | 117                | 61%                        | 3                 | \$616,015        | \$503,800          |
| [                 | March     | 41         | 88              | 142                | 47%                        | 3                 | \$602,792        | \$520,500          |
|                   | April     | 52         | 101             | 169                | 51%                        | 3                 | \$633,770        | \$525,400          |
| ĺ                 | May       | 50         | 77              | 163                | 65%                        | 3                 | \$621,672        | \$519,000          |
|                   | June      | 35         | 65              | 151                | 54%                        | 4                 | \$622,941        | \$521,700          |
| ĺ                 | July      | 24         | 57              | 154                | 42%                        | 6                 | \$611,962        | \$527,500          |
|                   | August    | 15         | 45              | 154                | 33%                        | 10                | \$632,410        | \$512,300          |
|                   | September | 19         | 78              | 178                | 24%                        | 9                 | \$608,939        | \$505,000          |
|                   | October   | 21         | 70              | 177                |                            | 8                 | \$641,780        | \$503,500          |
| ļ                 | November  | 35         | 52              | 161                |                            | 5                 | \$593,208        | \$499,600          |
|                   | December  | 17         | 14              | 133                |                            | 8                 | \$655,500        | \$512,600          |
|                   |           | 362        | 755             |                    | 48%                        |                   |                  |                    |
| 2013              | January   | 27         | 64              | 132                | 42%                        | 5                 | \$574,788        | \$515,400          |
| ĺ                 | February  | 21         | 73              | 165                | 29%                        | 8                 | \$649,402        | \$511,700          |
| ĺ                 | March     | 29         | 57              | 155                | 51%                        | 5                 | \$603,101        | \$507,200          |
|                   | April     | 37         | 89              | 184                |                            | 5                 | \$661,487        | \$522,600          |
|                   | May       | 52         | 100             | 198                |                            | 4                 | \$584,439        | \$518,100          |
|                   | June      | 38         | /57             | 196                |                            | 5                 | \$634,598        | \$517,500          |
|                   | July      | 45         | 77              | 193                | 58%                        |                   | \$618,710        | As of Jul28        |
|                   | August    |            | - 1             |                    |                            |                   |                  |                    |
|                   | September | -/*        |                 |                    |                            |                   |                  |                    |
| ļ                 | October   |            |                 |                    |                            |                   |                  |                    |
| [                 | November  |            |                 |                    |                            |                   |                  |                    |
| ļ                 | December  |            |                 |                    | l                          |                   |                  |                    |
|                   | 3         | 249        | 517             |                    |                            |                   |                  |                    |

Average Price: Total dollar volume of sales divided by the total number of units sold.

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Month's Supply: 0-5 is a Seller's Market, 5-7 is a Balanced Market, Above 7 is a Buyer's Market

## **VANCOUVER EAST CONDOS**

| Year  | Month     | Units Sold | Units<br>Listed | Active<br>Listings | Sales to<br>Listings Ratio | Month's<br>Supply | Average<br>Price | Benchmark<br>Price                  |
|-------|-----------|------------|-----------------|--------------------|----------------------------|-------------------|------------------|-------------------------------------|
| 1 oui | Month     | Omio Goia  | Liotou          | Liotingo           | Liotingo ratio             | ouppi)            |                  | . 1100                              |
| 2011  | January   | 74         | 173             | 327                | 43%                        | 4                 | \$368,039        | <b>\$288,400</b>                    |
|       | February  | 116        | 187             | 366                | 62%                        | 3                 | \$360,788        | \$293,600                           |
|       | March     | 162        | 233             | 391                | 70%                        | 2                 | \$363,421        |                                     |
|       | April     | 102        | 186             | 433                | 55%                        | 4                 | 0075 004         | 0000 000                            |
|       | May       | 100        | 198             | 449                | 51%                        | 4                 | \$351,825        | \$299,600<br>\$303,300<br>\$304,500 |
|       | June      | 110        | 202             | 474                | 54%                        | 4                 | \$363,359        | \$304,500                           |
|       | July      | 90         | 173             | 476                | 52%                        | 5                 | \$343,919        | \$303,300                           |
|       | August    | 69         | 169             | 476                | 41%                        | 7                 | \$368,246        | \$301,100                           |
|       | September | 82         | 227             | 533                | 36%                        | 7                 | \$382,298        | \$301,400                           |
|       | October   | 99         | 170             | 520                | 58%                        | 5                 | \$337,852        | \$300,700                           |
|       | November  | 101        | 115             | 453                | 88%                        | 4                 | \$346,990        | \$299,100                           |
|       | December  | 51         | 62              | 382                | 82%                        | 7,                | \$376,301        | \$297,600                           |
|       |           | 1,156      | 2,095           |                    | 55%                        |                   | <b>***</b>       |                                     |
| 2012  | January   | 68         | 175             | 392                | 39%                        | 6                 | \$360,414        | \$296,000                           |
|       | February  | 102        | 236             | 473                | 43%                        | - 5               | \$370,374        | \$303,400                           |
|       | March     | 138        | 279             | 560                | 49% 🦠 🦥                    | 4                 | \$380,238        | \$307,800                           |
|       | April     | 152        | 219             | 565                | 69%//                      | 4                 | \$393,142        | \$311,600                           |
|       | May       | 110        | 277             | 613                | 40%                        | <b>/</b> / 6      | \$360,227        | \$310,700                           |
|       | June      | 136        | 231             | 603                | 59%                        | 4                 | \$363,107        | \$313,400                           |
|       | July      | 104        | 157             | 544                | 66%                        | 5                 | \$366,979        | \$311,100                           |
|       | August    | 75         | 144             | 516                | 52%                        | 7                 | \$350,473        | \$307,200                           |
|       | September | 71         | 213             | 580                | 33%                        | 8                 | \$357,755        | \$305,600                           |
|       | October   | 70         | 154             | 571                | 45%                        | 8                 | \$335,536        | \$308,500                           |
|       | November  | 69         | 102             | <b>//</b> 522      | 68%                        | 8                 | \$374,984        | \$308,300                           |
|       | December  | 53         | 51              | 419                | 800:                       | 8                 | \$344,439        | \$303,400                           |
|       |           | 1,148      | 2,238           |                    | 51%                        |                   |                  |                                     |
| 2013  | January   | 57         | 193             | 441                | 30%                        | 8                 | \$353,460        | \$299,400                           |
|       | February  | 67         | 157             | 477                | 43%                        | 7                 | \$376,558        | \$301,600                           |
|       | March     | 99         | 196             | 492                | 51%                        | 5                 | \$377,018        | \$304,900                           |
|       | April     | 77         | 243             | 594                | 32%                        | 8                 | \$348,975        | \$305,100                           |
|       | May       | 121        | 208             | 599                | 58%                        | 5                 | \$371,949        | \$308,700                           |
|       | June      | 99         | 183             | 573                | 54%                        | 6                 | \$359,398        | \$305,100                           |
|       | July      | 107        | 148             | 535                | 72%                        |                   | \$358,380        | As of Jul28                         |
|       | August    |            | ***             |                    |                            |                   |                  |                                     |
|       | September |            | *               |                    |                            |                   |                  |                                     |
|       | October   |            | 888889·         |                    |                            |                   |                  |                                     |
|       | November  |            |                 |                    |                            |                   |                  |                                     |
|       | December  |            |                 |                    |                            |                   |                  |                                     |
|       |           | 627        | 1,328           |                    |                            |                   |                  |                                     |

Average Price: Total dollar volume of sales divided by the total number of units sold.

**Benchmark Price:** Price for a typical property within the Greater Vancouver Board, with the qualities and characteristics of this property staying constant over time.

Month's Supply: 0-5 is a Seller's Market, 5-7 is a Balanced Market, Above 7 is a Buyer's Market

#### NORTH VANCOUVER HOUSES

|      |           |            | Units   | Active       | Sales to       | Month's  | Average     | Benchmark        |
|------|-----------|------------|---------|--------------|----------------|----------|-------------|------------------|
| Year | Month     | Units Sold | Listed  | Listings     | Listings Ratio | Supply   | Price       | Price            |
| 2011 | January   | 46         | 138     | 216          | 33%            | 5        | \$977,682   | <b>\$844,600</b> |
|      | February  | 111        | 198     | 274          | 56%            | 2        | \$999,489   | 990              |
| İ    | March     | 134        | 201     | 310          | 67%            | 2        | \$1,012,468 |                  |
| Ì    | April     | 133        | 193     | 341          | 69%            | 3        | \$1 047 550 | \$896 600        |
| İ    | May       | 149        | 202     | 343          | 74%            | 2        | \$1,108,549 | \$912,900        |
| İ    | June      | 153        | 199     | 321          | 77%            | 2        | \$1,032,892 | \$914,800        |
| İ    | July      | 92         | 133     | 309          | 69%            | 3        | \$1,013,791 | \$916,000        |
| İ    | August    | 73         | 109     | 276          | 67%            | 4        | \$963,890   | \$902,900        |
| j    | September | 79         | 204     | 352          | 39%            | 4        | \$1,082,505 | \$913,500        |
| ĺ    | October   | 92         | 116     | 329          | 79%            | 4 🥒      | \$1,000,844 | \$924,800        |
| [    | November  | 76         | 74      | 268          |                | 4        | \$1,096,840 | \$927,900        |
| ĺ    | December  | 53         | 32      | 175          | 166%           | 3/11     | \$1,100,878 | \$943,600        |
|      |           | 1,191      | 1,799   |              | 66%            |          |             |                  |
| 2012 | January   | 57         | 144     | 213          | 40%            | 4        | \$1,024,918 | \$941,700        |
|      | February  | 103        | 184     | 255          | 56%            | 2        | \$1,086,759 | \$951,800        |
| İ    | March     | 121        | 198     | 288          | 61%            | 2        | \$1,109,272 | \$958,700        |
| ĺ    | April     | 118        | 205     | 333          | 58%            | 3        | \$1,139,944 | \$964,900        |
| Ì    | May       | 123        | 252     | 402          | 49%            | <b>3</b> | \$1,080,221 | \$983,700        |
| ĺ    | June      | 73         | 176     | 433          | 41%            | 6        | \$1,068,165 |                  |
| [    | July      | 60         | 128     | 406          | 47%            | 7        | \$1,157,564 | \$963,000        |
| į    | August    | 51         | 119     | 396          | 500 20 20000   | 8        | \$1,170,007 |                  |
| ĺ    | September | 44         | 222     | 481          | 20%            | 11       | \$995,100   | ,                |
| [    | October   | 78         | 135     | 451          |                | 6        | \$1,073,834 | •                |
| [    | November  | 60         | 87      | <i>2</i> 389 |                | 6        | \$1,044,838 | ·                |
| į    | December  | 32         | 29      | 275          | EX.            | 9        | \$1,046,390 | \$908,500        |
|      |           | 920        | 1,879   |              | 49%            |          |             |                  |
| 2013 | January   | 52         | 172     | 318          | 30%            | 6        | \$983,330   | \$917,900        |
| l    | February  | 76         | 177     | 375          | 43%            | 5        | \$1,155,924 | \$924,200        |
| j    | March     | 113        | 188     | 400          | 60%            | 4        | \$1,093,046 | \$936,100        |
| j    | April     | 119        | 262     | 479          | 45%            | 4        | \$1,085,266 | \$939,900        |
| ĺ    | May       | 119        | 211     | 497          | 56%            | 4        | \$1,024,865 | \$951,100        |
| [    | June      | 99         | 171     | 485          | 58%            | 5        | \$1,046,764 | \$948,600        |
| i    | July      | 108        | 124     | 420          | 87%            |          | \$1,088,472 | As of Jul28      |
| ĺ    | August    |            |         |              |                |          |             |                  |
|      | September |            |         |              |                |          |             |                  |
|      | October   |            | ******* |              |                |          |             |                  |
|      | November  |            |         |              |                |          |             |                  |
| [    | December  |            |         |              |                |          |             |                  |
|      |           | 686        | 1,305   |              |                |          |             |                  |

Average Price: Total dollar volume of sales divided by the total number of units sold.

**Benchmark Price:** Price for a typical property within the Greater Vancouver Board, with the qualities and characteristics of this property staying constant over time.

Month's Supply: 0-5 is a Seller's Market, 5-7 is a Balanced Market, Above 7 is a Buyer's Market

# **NORTH VANCOUVER TOWNHOUSES**

|      |                     |            | Units  | Active   | Sales to       | Month's | Average                | Benchmark                 |
|------|---------------------|------------|--------|----------|----------------|---------|------------------------|---------------------------|
| Year | Month               | Units Sold | Listed | Listings | Listings Ratio | Supply  | Price                  | Price                     |
| 2011 | lanuani             | 22         | 49     | 87       | 45%            | 4       | \$609,954              | \$551 100                 |
| 2011 | January<br>February | 36         | 62     | 103      | 58%            | 4<br>3  | \$636,169              | \$551,100<br>\$560,300    |
| 1    | March               | 43         | 76     | 117      | 57%            | 3       | \$650,109              | 500                       |
|      |                     | 48         | 57     | 117      | 84%            | 2       | \$639,920              | \$574,100                 |
|      | April<br>May        | 34         | 62     | 112      | 55%            | 3       | \$627,105              |                           |
|      | June                | 41         | 59     | 113      |                | 3       | \$662,234              | \$579,100<br>\$579,900    |
|      |                     | 17         | 37     | 113      |                | 3<br>7  |                        | \$579,900<br>\$ \$500,300 |
|      | July                | 23         | 38     | 117      | 61%            |         | \$657,235<br>\$617,817 | \$580,300<br>\$582,800    |
|      | August              | 35         | 69     | 117      | 1              | 5<br>3  | \$622,795              | ·                         |
|      | September           | 25         | 52     |          | 1              |         |                        | \$577,000                 |
| -    | October             |            | 24     | 128      |                | 5<br>2  | \$670,342              | \$589,100                 |
| -    | November            | 45<br>17   |        | 97       | 188%           | 2       | \$704,091              | \$594,100                 |
| l l  | December            |            | 10     | 66       |                | 4       | \$611,729              | \$586,600                 |
|      |                     | 386        | 595    |          | 65%            |         | W.                     |                           |
| 2012 | January             | 26         | 61     | 87       | 43%            | 3       | \$714,865              | \$589,100                 |
| l    | February            | 24         | 47     | 100      | 51%            | 4       | \$730,522              | \$596,200                 |
| i    | March               | 40         | 54     | 91       | 74%            | 2       | \$660,788              | \$605,000                 |
|      | April               | 30         | 81     | 130      | 37%            | 4       | \$641,835              | \$605,000                 |
|      | May                 | 39         | 71     | 141      | 55%            | 4       | \$708,764              | \$602,100                 |
| ĺ    | June                | 21         | 58     | 151      | 36%            | 7       | \$635,604              | \$595,800                 |
|      | July                | 26         | 53     | 128      | 49%            | 5       | \$656,569              | \$597,500                 |
| l    | August              | 14         | 33     | 122      | 42%            | 9       | \$656,528              | \$589,900                 |
| i    | September           | 13         | 92     | 164      |                | 13      | \$654,723              | \$576,200                 |
| l    | October             | 25         | 51     | 171      | 400/           | 7       | \$629,132              | \$578,700                 |
| l    | November            | 25         | 30     | / 151    | 49%<br>83%     | 6       | \$618,220              | \$575,700                 |
| j    | December            | 24         | 6      | 94       | 400%           | 4       | \$630,726              | \$566,100                 |
|      |                     | 307        | 637    | 7/10/2   | 48%            |         |                        |                           |
|      |                     |            |        |          |                |         |                        |                           |
| 2013 | January             | 16         | 53     | /103     |                | 6       | \$612,406              | \$562,400                 |
|      | February            | 27         | 51     | 120      |                | 4       | \$709,980              |                           |
|      | March               | 31         | 44     | 122      | 70%            | 4       | \$653,616              |                           |
| ļ    | April               | 34         | 73     | 141      | 47%            | 4       | \$654,012              | •                         |
| 1    | May                 | 31         | 77     | 168      | 40%            | 5       | \$635,398              | \$580,800                 |
|      | June                | 40         | 58     | 155      |                | 4       | \$614,922              | \$579,500                 |
| [    | July                | 24         | 38     | 152      | 63%            |         | \$611,270              | As of Jul28               |
|      | August              |            | ***    |          |                |         |                        |                           |
|      | September           |            | 8.     |          |                |         |                        |                           |
| [    | October             |            |        |          | ]              |         |                        |                           |
| [    | November            |            |        |          |                |         |                        |                           |
| ĺ    | December            | Sun 11 11  |        |          |                |         |                        |                           |
| -    |                     | 203        | 394    |          | 3              |         |                        |                           |

Average Price: Total dollar volume of sales divided by the total number of units sold.

**Benchmark Price:** Price for a typical property within the Greater Vancouver Board, with the qualities and characteristics of this property staying constant over time.

Month's Supply: 0-5 is a Seller's Market, 5-7 is a Balanced Market, Above 7 is a Buyer's Market

## **NORTH VANCOUVER CONDOS**

| Year | Month     | Units Sold | Units<br>Listed | Active<br>Listings | Sales to<br>Listings Ratio | Month's<br>Supply | Average<br>Price | Benchmark<br>Price                  |
|------|-----------|------------|-----------------|--------------------|----------------------------|-------------------|------------------|-------------------------------------|
| 104. |           |            |                 | 9-                 | 90                         |                   |                  |                                     |
| 2011 | January   | 34         | 132             | 299                | 26%                        | 9                 | \$369,033        | <b>,</b> \$342,800                  |
|      | February  | 85         | 189             | 362                | 45%                        | 4                 | \$382,756        | \$336,700                           |
| Ì    | March     | 113        | 157             | 365                | 72%                        | 3                 | \$389,348        | \$343,100                           |
| l    | April     | 68         | 188             | 436                | 36%                        | 6                 | \$411,945        | \$356,100                           |
|      | May       | 69         | 170             | 470                | 41%                        | 7                 | \$401,765        | \$350,000<br>\$350,000<br>\$344,000 |
| ĺ    | June      | 110        | 156             | 444                | 71%                        | 4                 | \$426,957        | \$344,000                           |
| ĺ    | July      | 77         | 146             | 425                | 53%                        | 6                 | Ψυσφ, 1 συ       | Ψ0-72,000                           |
| [    | August    | 63         | 100             | 393                | 63%                        | 6                 | \$400,393        | \$343,300                           |
|      | September | 48         | 196             | 457                | 24%                        | 10                | \$412,625        | \$342,600                           |
| ĺ    | October   | 86         | 140             | 443                | 61%                        | 5                 | \$394,572        | \$330,700                           |
| ĺ    | November  | 80         | 89              | 378                |                            | 5 🔧               | \$397,858        | \$330,500                           |
| ĺ    | December  | 62         | 49              | 300                | 1                          | 5                 | \$397,941        | \$336,700                           |
|      |           | 895        | 1,712           |                    | 52%                        |                   |                  |                                     |
| 2012 | January   | 48         | 174             | 348                | 28%                        | 7                 | \$399,903        | \$340,100                           |
|      | February  | 82         | 180             | 411                | 46%                        | <b>5</b>          | \$394,334        | \$345,800                           |
| 1    | March     | 91         | 177             | 434                | 51%                        | 5                 | \$439,509        | \$345,500                           |
|      | April     | 83         | 197             | 490                | 42%                        | 6                 | \$405,078        | \$352,200                           |
|      | May       | 93         | 187             | 501                | 50%                        | <b>//</b> 5       | \$400,151        | \$352,400                           |
| ĺ    | June      | 69         | 162             | 504                | 43%                        | 7                 | \$395,827        | \$352,200                           |
|      | July      | 55         | 139             | 477                | 40%                        | 9                 | \$382,816        | \$350,500                           |
|      | August    | 48         | 99              | 441                | 48%                        | 9                 | \$381,529        | \$355,600                           |
|      | September | 43         | 191             | 488                |                            | 11                | \$393,076        | \$358,800                           |
|      | October   | 56         | 136             | 464                | 70000                      | 8                 | \$451,399        | \$353,700                           |
|      | November  | 59         | 81              | 407                | 73%                        | 7                 | \$390,741        | \$349,000                           |
|      | December  | 34         | 43              | 311                |                            | 9                 | \$383,170        | \$339,100                           |
|      |           | 761        | 1,766           |                    | 43%                        |                   |                  |                                     |
| 2013 | January   | 38         | 141             | /333               |                            | 9                 | \$413,057        | \$340,800                           |
|      | February  | 52         | 147             | 372                | 35%                        | 7                 | \$385,594        | \$343,300                           |
|      | March     | 62         | 148             | 416                | 42%                        | 7                 | \$409,361        | \$342,800                           |
|      | April     | 71         | 181             | 460                | 39%                        | 6                 | \$405,318        | \$346,500                           |
|      | May       | 67         | 150             | 467                | 45%                        | 7                 | \$449,831        | \$352,200                           |
|      | June      | 67         | 163             | 479                | 41%                        | 7                 | \$415,289        | \$354,900                           |
|      | July      | 66         | 125             | 462                | 53%                        |                   | \$439,444        | As of Jul28                         |
|      | August    |            | 3               |                    | ]                          |                   |                  |                                     |
|      | September |            | 36              |                    | ]                          |                   |                  |                                     |
|      | October   |            | ******          |                    | 1                          |                   |                  |                                     |
|      | November  |            |                 |                    | ]                          |                   |                  |                                     |
|      | December  |            |                 |                    | ]                          |                   |                  |                                     |
|      |           | 423        | 1,055           |                    |                            |                   |                  |                                     |

Average Price: Total dollar volume of sales divided by the total number of units sold.

**Benchmark Price:** Price for a typical property within the Greater Vancouver Board, with the qualities and characteristics of this property staying constant over time.

Month's Supply: 0-5 is a Seller's Market, 5-7 is a Balanced Market, Above 7 is a Buyer's Market

### **WEST VANCOUVER HOUSES**

| Year  | Month                                 | Units Sold | Units<br>Listed | Active<br>Listings | Sales to<br>Listings Ratio | Month's<br>Supply | Average<br>Price | Benchmark<br>Price |
|-------|---------------------------------------|------------|-----------------|--------------------|----------------------------|-------------------|------------------|--------------------|
| 1 Cai | WOILL                                 | Onits Sold | Listed          | Listings           | Listings Natio             | Oupply            | 11100            | 11106              |
| 2011  | January                               | 46         | 130             | 311                | 35%                        | 7                 | \$1,840,658      | \$1,522,900        |
| i     | February                              | 92         | 174             | 355                | 53%                        | 4                 | \$1,875,115      | \$1,549,100        |
| İ     | March                                 | 152        | 199             | 368                | 76%                        | 2                 | \$2,020,304      | \$1,608,000        |
| İ     | April                                 | 141        | 200             | 385                | 71%                        | 3                 | \$2,234,553      | \$1,672,000        |
|       | May                                   | 167        | 264             | 429                | 63%                        | 3                 |                  | \$1,735,000        |
| İ     | June                                  | 134        | 237             | 468                | 57%                        | 3                 | \$2,337,518      | \$1,770,700        |
|       | July                                  | 86         | 161             | 457                | 53%                        | 5                 | \$2,219,447      | <b>\$1,802,200</b> |
| j     | August                                | 80         | 144             | 434                | 56%                        | 5                 | \$2,638,418      | \$1,808,600        |
| Ì     | September                             | 71         | 189             | 486                | 38%                        | 7                 | \$2,019,833      | \$1,776,000        |
| ]     | October                               | 90         | 149             | 456                | 60%                        | 5 🥒               | \$2,271,600      | \$1,788,600        |
| İ     | November                              | 66         | 93              | 401                | 71%                        | 6 🦠               | \$2,390,554      | \$1,791,700        |
| ĺ     | December                              | 38         | 35              | 319                | 109%                       | 8                 | \$1,775,942      | \$1,805,400        |
|       | · · · · · · · · · · · · · · · · · · · | 1,163      | 1,975           |                    | 59%                        |                   | 1889°            |                    |
| 2012  | January                               | 39         | 185             | 385                | 21%                        | / 10 N            | \$2,258,816      | \$1,789,600        |
|       | February                              | 68         | 125             | 392                | 54%                        | 6<br>5            | \$2,366,611      | \$1,841,100        |
| j     | March                                 | 78         | 158             | 426                | 49%                        | 5                 | \$2,420,185      | \$1,903,100        |
| ĺ     | April                                 | 83         | 184             | 475                | 45%                        | 6                 | \$2,230,971      | \$1,940,900        |
| ĺ     | May                                   | 69         | 202             | 513                | 34%                        | / 7               | \$2,291,285      | \$1,948,200        |
| İ     | June                                  | 47         | 169             | 548                | 28%                        | 12                | \$2,421,744      | \$1,946,100        |
| ĺ     | July                                  | 46         | 131             | 533                |                            | 12                | \$2,393,641      | \$1,909,400        |
|       | August                                | 24         | 109             | 531                | 22%                        | 22                | \$2,925,188      | \$1,894,700        |
|       | September                             | 43         | 193             | 569                |                            | 13                | \$2,408,615      | \$1,847,400        |
|       | October                               | 51         | 134             | 551                |                            | 11                | \$2,263,011      | \$1,823,300        |
|       | November                              | 32         | 72              | <i>§</i> 502       |                            | 16                | \$1,957,906      |                    |
|       | December                              | 29         | 40              | 398                | 200                        | 14                | \$2,469,353      | \$1,778,100        |
|       |                                       | 609        | 1,702           |                    | 36%                        |                   |                  |                    |
| 2013  | January                               | 38         | 155             | 405                | 25%                        | 11                | \$2,459,421      | \$1,814,900        |
| j     | February                              | 31         | 174             | 499                | 18%                        | 16                | \$2,197,225      | \$1,813,800        |
| 1     | March                                 | 58         | 141             | 516                | 41%                        | 9                 | \$2,106,284      | \$1,810,700        |
|       | April                                 | 61         | 202             | 585                |                            | 10                | \$2,420,192      | \$1,835,900        |
|       | May                                   | 71         | 211             | 627                |                            | 9                 | \$2,261,640      | \$1,859,000        |
|       | June                                  | 76         | 171             | 625                |                            | 8                 |                  | \$1,826,400        |
|       | July                                  | 67         | 123             | 616                | 54%                        |                   | \$2,510,186      | As of Jul28        |
|       | August                                |            | *               |                    | [                          |                   |                  |                    |
|       | September                             |            |                 |                    | ]                          |                   |                  |                    |
| İ     | October                               |            |                 |                    |                            |                   |                  |                    |
| ļ     | November                              |            |                 |                    |                            |                   |                  |                    |
|       | December                              |            |                 |                    | ]                          |                   |                  |                    |
|       |                                       | 402        | 1,177           |                    |                            |                   |                  |                    |

Average Price: Total dollar volume of sales divided by the total number of units sold.

**Benchmark Price:** Price for a typical property within the Greater Vancouver Board, with the qualities and characteristics of this property staying constant over time.

Month's Supply: 0-5 is a Seller's Market, 5-7 is a Balanced Market, Above 7 is a Buyer's Market

#### **RICHMOND HOUSES**

| Year  | Month     | Units Sold  | Units<br>Listed | Active<br>Listings | Sales to<br>Listings Ratio | Month's<br>Supply | Average<br>Price | Benchmark<br>Price |
|-------|-----------|-------------|-----------------|--------------------|----------------------------|-------------------|------------------|--------------------|
| l Cal | MOILLI    | Office Solu | Listed          | Listings           | Listings Natio             | Supply            | TIICE            | riice              |
| 2011  | January   | 162         | 325             | 414                | 50%                        | 3                 | \$1,146,122      | \$927,200          |
|       | February  | 251         | 395             | 512                | 64%                        | 2                 |                  | \$961,500          |
| İ     | March     | 262         | 552             | 709                | 47%                        | 3                 | \$1,124,096      | \$1,006,600        |
| İ     | April     | 143         | 408             | 872                | 35%                        | 6                 | \$1,046,292      | \$1,021,100        |
| İ     | May       | 135         | 344             | 924                | 39%                        | 7                 | \$1,102,788      | \$1,024,000        |
| İ     | June      | 158         | 326             | 887                | 48%                        | 6                 | \$1,126,756      | \$1,026,000        |
| ĺ     | July      | 123         | 292             | 895                | 42%                        | 7                 | \$1,132,035      | \$1,020,100        |
| ĺ     | August    | 95          | 251             | 831                | 38%                        | 9                 | \$1,123,412      | \$1,013,100        |
|       | September | 109         | 339             | 927                | 32%                        | 9                 | \$1,260,846      | \$1,005,700        |
|       | October   | 106         | 216             | 865                | 49%                        | 8 🐇               | \$1,181,770      | \$1,005,700        |
| ĺ     | November  | 101         | 155             | 773                | 65%                        | 8                 | \$1,062,879      | \$997,700          |
|       | December  | 62          | 85              | 645                | 73%                        | 10                | \$1,102,804      | \$1,003,700        |
|       |           | 1,707       | 3,688           |                    | 46%                        |                   |                  |                    |
| 2012  | January   | 89          | 470             | 841                | 19%                        | 9                 | \$1,099,691      | \$996,200          |
|       | February  | 119         | 295             | 875                | 40%                        | 7                 | \$1,121,508      | \$1,019,100        |
|       | March     | 104         | 326             | 982                | 32%                        | 9                 | \$1,146,881      | \$1,024,000        |
| İ     | April     | 114         | 350             | 1,058              | 33%                        | <i>》</i> 9        | \$1,107,867      | \$1,026,500        |
| ļ     | May       | 101         | 383             | 1,131              | 26%                        | // 11             | \$1,146,080      | \$1,019,100        |
|       | June      | 76          | 311             | 1,182              | 24%                        | 16                | \$1,126,723      | \$998,700          |
|       | July      | 60          | 286             | 1,171              | 21%                        | 20                | \$1,093,853      | \$979,800          |
| ĺ     | August    | 60          | 234             | 1,159              | 26%                        | 19                | \$1,136,251      | \$975,400          |
|       | September | 54          | 248             | 1,157              |                            | 21                | \$1,130,566      | \$962,900          |
|       | October   | 79          | 210             | 1,058              |                            | 13                | \$1,151,921      | \$964,900          |
| ĺ     | November  | 76          | 139             | 933                |                            | 12                | \$1,145,876      | \$955,500          |
|       | December  | 44          | 82              | 815                |                            | 19                | \$1,154,045      | \$938,100          |
|       |           | 976         | 3,334           |                    | 29%                        |                   |                  |                    |
| 2013  | January   | 63          | 355             | 846                |                            | 13                | \$950,655        | \$933,100          |
|       | February  | 89          | 245             | 922                | 36%                        | 10                | \$1,007,221      | \$927,200          |
|       | March     | 89          | 225             | 934                |                            | 10                | \$1,028,988      | \$938,100          |
| ļ     | April     | 109         | 306             | 993                |                            | 9                 | \$1,118,494      | \$932,700          |
|       | May       | 127         | 302             | 1,039              |                            | 8                 | \$1,221,196      | \$937,600          |
|       | June      | 115         | 241             | 1,023              |                            | 9                 | \$1,093,914      | \$943,600          |
| ļ     | July      | 128         | 252             | 1,018              | 51%                        |                   | \$1,090,531      | As of Jul28        |
|       | August    |             | 32              |                    |                            |                   |                  |                    |
|       | September |             | ******          |                    | Į.                         |                   |                  |                    |
|       | October   |             |                 |                    |                            |                   |                  |                    |
|       | November  |             |                 |                    |                            |                   |                  |                    |
|       | December  |             |                 |                    | J                          |                   |                  |                    |
|       | 4         | 720         | 1,926           |                    |                            |                   |                  |                    |

Average Price: Total dollar volume of sales divided by the total number of units sold.

**Benchmark Price**: Price for a typical property within the Greater Vancouver Board, with the qualities and characteristics of this property staying constant over time.

Month's Supply: 0-5 is a Seller's Market, 5-7 is a Balanced Market, Above 7 is a Buyer's Market

# **RICHMOND TOWNHOUSES**

| Year | Month     | Units Sold | Units<br>Listed | Active<br>Listings | Sales to<br>Listings Ratio | Month's<br>Supply | Average<br>Price | Benchmark<br>Price                               |
|------|-----------|------------|-----------------|--------------------|----------------------------|-------------------|------------------|--|
|      |           |            |                 | 90                 |                            | - арр.,           |                  |  |
| 2011 | January   | 74         | 135             | 197                | 55%                        | 3                 | \$525,545        | \$489,700  |
|      | February  | 100        | 155             | 231                | 65%                        | 2                 | \$539,428        | \$493,700  |
| j    | March     | 142        | 214             | 280                | 66%                        | 2                 | \$553,006        | \$496,500  |
| Ī    | April     | 108        | 239             | 372                | 45%                        | 3                 | \$545,263        | \$502,400  |
| [    | May       | 103        | 203             | 436                | 51%                        | 4                 | \$555,017        | \$496,500<br>\$502,400<br>\$504,500<br>\$509,800 |
| j    | June      | 86         | 216             | 493                | 40%                        | 6                 | \$570,663        | \$509,800  |
| j    | July      | 88         | 149             | 473                | 59%                        | 5                 | \$555,957        | \$509,800  |
|      | August    | 69         | 165             | 483                | 42%                        | 7                 | \$528,937        | \$511,900  |
|      | September | 63         | 149             | 485                | 42%                        | 8                 | \$539,486        | \$517,200  |
|      | October   | 63         | 140             | 478                | 45%                        | 8 🌯               | \$546,433        | \$514,100  |
|      | November  | 76         | 104             | 398                |                            | 5                 | \$551,044        | \$509,500  |
| ĺ    | December  | 41         | 55              | 341                | 75%                        | 8                 | \$491,112        | \$508,900  |
|      |           | 1,013      | 1,924           |                    | 53%                        |                   |                  |  |
| 2012 | January   | 52         | 195             | 386                | 27%                        | 7                 | \$511,251        | \$501,400  |
|      | February  | 80         | 144             | 395                | 56%                        | <b>5</b>          | \$534,334        | \$498,000  |
|      | March     | 87         | 163             | 428                | 53%                        | 5                 | \$545,718        | \$502,400  |
|      | April     | 71         | 182             | 472                | 39%                        | <b>/</b> 7        | \$530,072        | \$508,400  |
|      | May       | 77         | 177             | 493                | 44%                        | 6                 | \$528,401        | \$509,200  |
|      | June      | 59         | 145             | 517                | 41%                        | 9                 | \$552,394        | \$504,200  |
| ]    | July      | 55         | 127             | 507                | 43%                        | 9                 | \$496,046        | \$506,400  |
| j    | August    | 54         | 133             | 505                | 41%                        | 9                 | \$527,407        | \$502,400  |
|      | September | 46         | 152             | 517                |                            | 11                | \$520,621        | \$496,500  |
| j    | October   | 61         | 122             | <b>465</b>         |                            | 8                 | \$510,906        | \$495,500  |
| ĺ    | November  | 50         | 93              | 428                | 54%                        | 9                 | \$487,678        |  |
|      | December  | 40         | 45              | 371                | 89%                        | 9                 | \$521,581        | \$488,100  |
|      |           | 732        | 1,678           |                    | 44%                        |                   |                  |  |
| 2013 | January   | 43         | 141             | 355                | 30%                        | 8                 | \$508,420        | \$482,900  |
|      | February  | 50         | 133             | 406                | 38%                        | 8                 | \$517,820        | \$488,700  |
|      | March     | 74         | <i>/</i> 126    | 423                | 59%                        | 6                 | \$503,507        | \$487,800  |
|      | April     | 93         | 135             | 419                | 69%                        | 5                 | \$506,974        | \$491,500  |
|      | May       | 105        | 147             | 413                | 71%                        | 4                 | \$519,290        | \$492,500  |
| j    | June      | 72         | 150             | 436                | 48%                        | 6                 | \$520,855        | \$493,700  |
|      | July      | 81         | 138             | 434                | 59%                        |                   | \$517,884        | As of Jul28                                      |
|      | August    |            | .4              |                    |                            |                   |                  |  |
|      | September |            | (000)           |                    | ]                          |                   |                  |  |
| j    | October   |            |                 |                    | ]                          |                   |                  |  |
|      | November  |            |                 |                    | ]                          |                   |                  |  |
|      | December  |            |                 |                    | ]                          |                   |                  |  |
|      | 4         | 518        | 970             |                    |                            |                   |                  |  |

Average Price: Total dollar volume of sales divided by the total number of units sold.

**Benchmark Price:** Price for a typical property within the Greater Vancouver Board, with the qualities and characteristics of this property staying constant over time.

Month's Supply: 0-5 is a Seller's Market, 5-7 is a Balanced Market, Above 7 is a Buyer's Market

## **RICHMOND CONDOS**

| Year | Month     | Units Sold | Units<br>Listed | Active<br>Listings | Sales to<br>Listings Ratio | Month's<br>Supply | Average<br>Price | Benchmark<br>Price                               |
|------|-----------|------------|-----------------|--------------------|----------------------------|-------------------|------------------|--|
| Tear | MOIIII    | Units Sold | Listea          | Listings           | Listings Ratio             | Supply            | FIICE            | FIICE  |
| 2011 | January   | 124        | 248             | 516                | 50%                        | 4                 | \$354,018        | \$338,900  |
|      | February  | 181        | 297             | 574                | 61%                        | 3                 | \$349,731        | 550  |
| İ    | March     | 230        | 368             | 622                | 63%                        | 3                 |                  | - 200  |
| İ    | April     | 134        | 322             | 739                | 42%                        | 6                 | \$363,405        | \$338,000<br>\$350,000<br>\$350,700<br>\$349,100 |
| ĺ    | May       | 135        | 296             | 798                | 46%                        | 6                 | \$376,961        | \$350,700  |
|      | June      | 139        | 276             | 832                | 50%                        | 6                 | QUOL, OIL        | φο το, του                                       |
|      | July      | 135        | 281             | 856                | 48%                        | 6                 | \$381,310        | \$348,100  |
|      | August    | 96         | 244             | 848                | 39%                        | 9                 | \$350,023        | \$347,600  |
|      | September | 104        | 299             | 925                | 35%                        | 9 /               | \$355,747        | \$343,200  |
|      | October   | 94         | 199             | 875                | 47%                        | 9 🐇               | \$361,354        | \$341,200  |
|      | November  | 95         | 178             | 807                | 53%                        | 8,///             | \$340,328        | \$338,900  |
| Į.   | December  | 75         | 102             | 688                |                            | 9                 | \$346,873        | \$353,300  |
|      |           | 1,542      | 3,110           |                    | 50%                        |                   |                  |  |
| 2012 | January   | 72         | 348             | 755                |                            | 10                | \$353,605        | \$357,100  |
|      | February  | 125        | 299             | 835                | 42%                        | // J              | \$356,336        | \$356,600  |
|      | March     | 118        | 292             | 937                | 40%                        | <i>""</i> 8       | \$368,446        | \$353,300  |
|      | April     | 121        | 287             | 981                | 42%                        | / 8               | \$356,761        | \$353,500  |
| 1    | May       | 93         | 307             | 1,039              | 30%                        | 11                | \$362,846        | \$351,400  |
|      | June      | 113        | 276             | 1,071              |                            | 9                 | \$346,205        | \$350,000  |
|      | July      | 101        | 214             | 1,020              | 47%                        | 10                | \$339,724        | \$349,800  |
|      | August    | 65         | 206             | 993                |                            | 15                | \$354,384        | \$340,300  |
| l    | September | 73         | 206             | 960                |                            | 13                | \$324,991        | \$334,700  |
|      | October   | 85         | 211             | /910               |                            | 11                | \$340,497        | \$340,100  |
|      | November  | 81         | 145             | 838                | 200                        | 10                | \$344,329        | \$339,600  |
| ļ    | December  | 54         | 94              | 750                | 57%                        | 14                | \$359,485        | \$334,000  |
|      |           | 1,101      | 2,885           |                    | 38%                        |                   |                  |  |
| 2013 | January   | 59         | 262             | 723                |                            | 12                | \$397,494        | \$334,700  |
|      | February  | 80         | 240             | 813                | 4                          | 10                | \$327,200        | \$335,600  |
|      | March     | 117        | 3.00            | 840                | 4                          | 7                 | \$351,177        | \$338,200  |
|      | April     | 148        | <b>257</b>      | 839                | 4                          | 6                 | \$351,318        | \$347,200  |
|      | May       | 143        | 275             | 855                | 4                          | 6                 | \$344,367        | \$346,000  |
|      | June      | 121        | 225             | 857                |                            | 7                 | \$347,075        | \$346,200  |
|      | July      | 141        | 236             | 841                | 60%                        |                   | \$326,161        | As of Jul28                                      |
|      | August    |            | У.              |                    |                            |                   |                  |  |
|      | September | 4.4        | *****           |                    | 1                          |                   |                  |  |
|      | October   |            | ,               |                    | ļ                          |                   |                  |  |
|      | November  |            |                 |                    |                            |                   |                  |  |
|      | December  |            |                 |                    | ]                          |                   |                  |  |
|      | 4         | 809        | 1,729           |                    |                            |                   |                  |  |

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