GREATER VANCOUVER ALL RESIDENTIAL

			Units	Active	Sales to	Month's	Average	Benchmark
Year	Month	Units Sold	Listed	Listings	Listings Ratio	Supply	Price	Price
2011	January	1,855	4,916	11,256	38%	6	\$762,562	\$570,600
	February	3,140	5,916	12,866	53%	4	\$704 GOW	0 E 7 E 000
	March	4,137	6,995	14,100	59%	3	\$786,310 \$815,251	\$586,200
	April	3,270	6,011	15,239	54%	5	\$815,251	\$599,600
	May	3,431	6,101	15,736	56%	5	\$831,554	
	June	3,317	5,961	16,194	56%	5	\$808,867	\$610,300
	July	2,614	5,227	16,280	50%	6 ,,,,,	\$761,672	\$612,200
	August	2,419	4,864	16,395	50%	7 🥒	\$778,545	\$612,600
	September	2,299	5,799	17,206	40%	7 🐇 🦼	\$751,042	\$611,000
	October	2,359	4,462	16,418	53%	7	\$767,225	\$608,400
	November	2,395	3,342	14,777	72%	6	\$728,117	\$607,200
	December	1,700	1,713	12,082	99%	7	\$689,056	\$604,500
		32,936	61,307		54%	,,,,		
22.42				10.150			\$750.070	0001000
2012	January	1,607	5,906			8	\$752,379	
	February	2,572	5,698	14,753	45%	6	\$806,093	
	March	2,919	5,996	16,226	49%	6	\$761,741	\$617,100
	April	2,837	6,200	17,559	46%	<u>6</u>	\$735,314	· ·
	May	2,897	7,138	18,911	41%	7	\$732,735	
	June	2,398	5,747	19,696		8	\$701,141	\$620,600
	July	2,135	4,944	19,196	43%	9	\$667,462	·
	August	1,670	4,203	18,726		11	\$725,086	
	September	1,536	5,442	19,527		13	\$722,681	•
	October	1,970	4,451	18,519	507	9	\$736,731	\$603,800
	November	1,733	2,843	16,788	61%	10	\$682,215	· ·
	December	1,171	1,442	13,902	81%	12	\$683,874	\$590,800
		25,445	60,010		42%			
2013	January	1,374	5,258	14,149	26%	10	\$748,651	\$588,100
	February	1,822	5,010			9	\$760,975	
	March	2,373	5,024		47%	7	\$759,339	•
	April	2,666	6,049	20	44%	7	\$739,587	
	May	2,937	5,840	18,366	50%	6	\$772,569	
	June	2,668	5,038			7	\$762,860	
	July	2,986	5,021	17,826		6	\$757,338	· ·
	August	2,557				7	\$784,567	
	September	2,524	5,143			7	\$786,522	
i	October	2,698	4,487	16,391		6	\$775,542	
	November	2,390	3,347	15,052		6	\$774,932	
	December	1,072	1,235					As of Dec15
,		28,067	55,767					

Average Price: Total dollar volume of sales divided by the total number of units sold.

Benchmark Price: Price for a typical property within the Greater Vancouver Board, with the qualities and characteristics of this property staying constant over time.

Month's Supply: 0-5 is a Sellers's Market, 5 - 7 is a Balanced Market, Above 7 is a Buyer's Market

Sales to Listings Ratio: The percentage of Units Listed in a month and sold during that month (Units Sold divided by Units Listed)

Source: Real Estate Board of Greater Vancouver

VANCOUVER WEST SIDE ALL RESIDENTIAL

Year	Month	Units Sold	Units Listed	Active Listings	Sales to Listings Ratio	Month's Supply	Average Price	Benchmark Price
						,		.
2011	January	399	1,111	1,998	36%	5	\$1,244,183	\$745,900
	February	724	1,264	2,260	57%	3	\$1,237,882	
	March	952	1,601	2,506	59%	3	\$1,150,769	
	April	761	1,240	2,624	61%	3	\$1,169,282	
	May	742	1,280	2,675	58%	4	\$1,215,908	
	June	661	1,272	2,831	52%	4	\$1,271,430	•
	July	545	1,102	2,857	49%	5	\$1,119,620	
	August	525	1,020	2,848	51%	5	\$1,139,005	
	September	475	1,307	3,111	36%	7 🐔	\$1,084,787	
	October	495	1,026	3,020	48%	6	\$1,080,062	•
	November	530	753	2,713	70%	/ 5	\$1,012,507	
	December	358	336	2,096		6	\$1,044,608	\$802,400
		7,167	13,312		54%			
2012	January	326	1,383	2,547	24%	8	\$1,162,492	\$812,800
	February	548	1,262	2,824	43%	5	\$1,335,930	\$816,600
	March	615	1,217	3,061	51%	<i>§</i> 5	\$1,089,709	\$825,100
	April	550	1,370	3,386	40%	6	\$1,054,622	\$828,000
	May	574	1,608	3,716	36%	6	\$994,857	\$840,300
ĺ	June	479	1,211	3,799	40%	8	\$1,023,697	\$822,800
	July	406	1,013	3,652	40%	9	\$980,790	\$817,100
	August	362	832	3,427	44%	9	\$1,133,629	\$802,800
	September	333	1,146	3,570	29%	11	\$1,080,728	\$792,900
	October	420	1,011	3,403	42%	8	\$1,118,347	\$791,500
ĺ	November	358	618	3,097	58%	9	\$972,580	\$789,100
ĺ	December	235	275	2,472	85%	11	\$947,850	\$780,100
		5,206	12,946		40%			
2013	January	314	1,125	2,561	28%	8	\$1,104,200	\$777,200
	February	395	1,071	2,906	37%	7	\$1,218,085	
	March	533	978		54%	6	\$1,183,145	
İ	April	520	1,225	3,185		6	\$1,151,668	
	May	654	1,138	3,161		5	\$1,194,839	
l	June	595	970	3,095		5	\$1,144,665	
	July	572	999	2,992		5	\$1,144,888	
l	August	518		2,862		6	\$1,245,642	
	September	556	1,165	2,969		5	\$1,178,694	
İ	October	579	904	2,835		5	\$1,181,603	
	November	498	673	2,536		5	\$1,192,792	
l	December	211	246	2,366				As of Dec15
,	()	5,935	11,355				•	

Average Price: Total dollar volume of sales divided by the total number of units sold.

Benchmark Price: Price for a typical property within the Greater Vancouver Board, with the qualities and characteristics of this property staying constant over time.

Month's Supply: 0-5 is a Sellers's Market, 5 - 7 is a Balanced Market, Above 7 is a Buyer's Market

Sales to Listings Ratio: The percentage of Units Listed in a month and sold during that month (Units Sold divided by Units Listed)

Source: Real Estate Board of Greater Vancouver

VANCOUVER EAST SIDE ALL RESIDENTIAL

Year	Month	Units Sold	Units Listed	Active Listings	Sales to Listings Ratio	Month's Supply	Average Price	Benchmark Price
							- 1100	4
2011	January	192	429	790	45%	4	\$606,793.	\$546,500
İ	February	319	535	911	60%	3	\$625,654	\$5 \$ 4,700
ĺ	March	450	646	997	70%	2	\$637,272	\$560,200
[April	322	539	1,094	60%	3	\$664,712	\$574,500
ĺ	May	352	553	1,098	64%	3	\$696,271	» \$585,100
ĺ	June	329	516	1,108	64%	3	\$673,146	\$590,900
	July	275	520	1,170	53%	4	\$660,309	\$595,400
	August	240	508	1,183	47%	5	\$697,269	\$594,700
j	September	257	594	1,330	43%	5 《	\$699,687	\$597,400
ļ	October	265	421	1,273	63%	5,000	\$640,827	\$597,800
ļ	November	245	313	1,102	78%	4	\$621,362	·
Į	December	162	146	888		5	\$693,235	\$593,700
		3,408	5,720		60%			
2012	January	177	459	931	39%	- 5	\$673,133	\$590,900
[February	268	554	1,074	48%	4	\$662,758	\$601,200
	March	336	642	1,227	52%	/ 4	\$670,603	
ĺ	April	341	595	1,302	57%	4	\$642,700	
į	May	313	700	1,403	3000	4	\$678,571	\$618,300
	June	281	584	1,461	48%	5	\$610,711	\$621,700
	July	240	465	1,438		6	\$626,592	\$619,300
	August	169	391	1,392		8	\$633,337	\$613,500
j	September	164	545	<i>₫</i> ,518		9	\$634,427	
[October	185	444	1,451		8	\$642,268	
ļ	November	197	266	1,287		7	\$674,005	•
Į	December	124	131	1,044		8	\$624,960	\$600,200
		2,795	5,776		48%			
2013	January	140	445	1,047	31%	7	\$605,362	\$593,000
[February	167	450	1,194	37%	7	\$665,834	\$592,000
[March	225	467	1,232	48%	5	\$649,253	\$598,100
ĺ	April	246	629	1,441	39%	6	\$701,846	. ,
	May	335	559	1,457	60%	4	\$686,831	\$607,700
Į	June	279	499	1,443		5	\$672,953	·
ļ	July	326	490	1,358		4	\$661,684	
[August	280		1,279	a a	5	\$688,306	
[September	281	569	1,309		5	\$726,222	
ļ	October	// 288	457	1,260		4	\$649,791	\$609,700
T .	November	282	339	1,128	4	4	\$678,787	
Į	December	124	90	1,000	138%		\$661,840	As of Dec15
	1	2,973	5,392					

Average Price: Total dollar volume of sales divided by the total number of units sold.

Benchmark Price: Price for a typical property within the Greater Vancouver Board, with the qualities and characteristics of this property staying constant over time.

Month's Supply: 0-5 is a Seller's Market, 5-7 is a Balanced Market, Above 7 is a Buyer's Market

Sales to Listings Ratio: The percentage of Units Listed in a month and sold during that month (Units Sold divided by Units Listed)

NORTH VANCOUVER ALL RESIDENTIAL

Year	Month	Units Sold	Units Listed	Active Listings	Sales to Listings Ratio	Month's Supply	Average Price	Benchmark Price
2011	January	102	321	623	32%	6	\$695,485,	\$600,600
2011	February	235	456	760	52%	3		- 3204
	March	291	438	813	66%	3	\$717.613	\$601,000 \$612,100 \$631,500 \$632,900
	April	253	441	907	57%	4	\$704.714	\$631.500
	May	252	440	945	57%	4	\$850,068	\$632,900
	June	306	417	898	73%	3	\$762,841	φ00 2 ,000
	July	187	322	871	58%	5	\$727,972	\$629,800
	August	161	251	808	64%	5	\$688,519	\$628,400
	September	163	471	946	35%	6	\$785,286	\$628,400
	October	206	317	921	65%	4	\$699,376	\$625,800
	November	201	189	764	106%	4	\$730,709	\$628,400
	December	134	93	559	144%	4	\$702,077	\$675,900
		2,491	4,156		60%		4,	+,
					/	· /////		
2012	January	132	383	668	34%	5	\$735,244	\$639,000
	February	210	416	788	50%	4	\$779,305	\$647,000
	March	256	434	834	59%	3	\$799,761	\$651,000
	April	237	487	970	49%	4	\$811,320	\$657,600
	May	256	517	1,064	50%	4	\$777,707	\$663,800
	June	163	402	1,112	41%	7	\$727,827	\$660,300
	July	144	326	1,034		7	\$761,473	\$654,500
	August	114	252	982		9	\$775,440	\$654,500
	September	100	510	1,158		12	\$691,981	\$656,700
	October	160	330	1,114		7	\$785,411	\$648,300
	November	145	201	973	72%	7	\$702,066	
	December	90	78	703		8	\$684,996	\$624,500
		2,007	4,336		46%			
		100	2001		1 000/	_	* 700.004	
2013	January	106	368	775	29%	7	\$722,904	
	February	156	378	890	41%	6	\$822,568	· ·
	March	206	382	962	54%	5	\$821,149	\$638,600
	April	227	519	1,101	44%	5	\$801,644	\$642,600
	May	217	439	1,151		5	\$791,682	\$650,100
	June	207	398	1,143		6	\$762,806	\$650,500
	July	223	326	1,037		5	\$808,080	\$647,900
	August	178		943		5	\$751,299	
	September	163	437	1,027	37%	6	\$766,061 \$834,500	\$650,100
	October	221	370	979	60%	4	\$821,592	•
	November	197	243	872		4	\$735,908 \$738,640	· ·
ļ	December	87	89	785	98%		\$728,640	As of Dec15
	-	2,188	4,213					

Average Price: Total dollar volume of sales divided by the total number of units sold.

Benchmark Price: Price for a typical property within the Greater Vancouver Board, with the qualities and characteristics of this property staying constant over time.

Month's Supply: 0-5 is a Seller's Market, 5-7 is a Balanced Market, Above 7 is a Buyer's Market

Sales to Listings Ratio: The percentage of Units Listed in a month and sold during that month (Uints Sold divided by Units Listed)

WEST VANCOUVER ALL RESIDENTIAL

Year	Month	Units Sold	Units Listed	Active Listings	Sales to Listings Ratio	Month's Supply	Average Price	Benchmark Price
1001	WOITE	Offico Oola	Listea	Listings	Listings Ratio	ouppiy	11100	1 Hee
2011	January	59	175	446	34%	8	\$1,583,988.	\$1,325,500
	February	114	235	513	49%	5	\$1,746,190	
	March	192	254	523	76%	3	\$1,797,634	\$1,375,800
	April	177	253	537	70%	3	\$2,018,914	\$1,445,600
	May	204	328	584	62%	3	\$2,024,447	\$1,485,700
	June	160	297	637	54%	4	\$2,150,106	\$1,515,500
	July	110	194	608	57%	6	\$1,979,336	\$1,536,000
	August	96	182	580	53%	6	\$2,392,411	\$1,542,500
	September	87	236	646	37%	7	\$1,815,870	\$1,523,000
	October	109	189	614	58%	6	\$2,062,704	\$1,535,100
	November	92	118	526	78%	6	\$2,007,952	\$1,538,800
	December	50	49	429	102%	9	\$1,564,916	\$1,536,000
		1,450	2,510		58%			
2012	January	52	241	515	22%	10	\$1,945,679	\$1,518,300
	February	95	185	545	22% 51%	6	\$1,922,658	\$1,559,300
	March	104	221	602	47%	<i>6</i>	\$2,119,840	\$1,605,900
	April	114	244	657	47%	6	\$1,939,183	\$1,640,300
	May	104	274	704	38%	7	\$1,905,224	\$1,652,400
	June	69	211	738	33%	11	\$1,970,028	\$1,645,000
	July	65	177	720	37%	11	\$1,931,561	\$1,610,500
	August	36	145	718	25%	20	\$2,330,104	\$1,600,300
	September	58	259	774	22%	13	\$2,046,145	\$1,568,600
	October	65	192	771	34%	12	\$2,000,208	
	November	45	99	710	45%	16	\$1,803,288	\$1,501,500
	December	38	52	578	73%	15	\$2,130,454	\$1,503,400
		845	2,300		37%			
2013	January	47	204	598	23%	13	\$2,148,476	\$1,539,700
	February	46	229	700	20%	15	\$1,862,858	
ĺ	March	78	188	724	41%	9	\$1,868,455	
İ	April	89	264	805	34%	9	\$1,935,727	\$1,548,100
ĺ	May	100	254	842	39%	8	\$1,957,450	\$1,568,600
ĺ	June	94	220	837	43%	9	\$2,001,869	\$1,546,200
ļ	July	110	199	814	55%	7	\$2,009,750	\$1,565,800
	August	2000 - 200	163	757	60%	8	\$2,075,286	\$1,576,000
	September	94	245	777	38%	8	\$2,102,051	\$1,577,000
ļ	October	110	191	728	58%	7	\$2,018,596	
	November	89	126	647	71%	7	\$2,108,941	\$1,615,200
Į	December	40	44	591	91%		\$1,749,720	As of Dec15
	1	994	2,327					

Average Price: Total dollar volume of sales divided by the total number of units sold.

Benchmark Price: Price for a typical property within the Greater Vancouver Board, with the qualities and characteristics of this property staying constant over time.

Month's Supply: 0-5 is a Seller's Market, 5-7 is a Balanced Market, Above 7 is a Buyer's Market

Sales to Listings Ratio: The percentage of Units Listed in a month and sold during that month (Units Sold divided by Units Listed)

RICHMOND ALL RESIDENTIAL

Year	Month	Units Sold	Units Listed	Active Listings	Sales to Listings Ratio	Month's Supply	Average Price	Benchmark Price
1001	Month	Omis Cola	Listed	Listings	Listings ratio	опры	1 1100	i nee
2011	January	364	712	1,156	51%	3	\$750,678	\$559,300
	February	533	860	1,354		3	\$773.854	\$568 000
İ	March	637	1,141	1,647	56%	3	\$740,114	\$579,200
	April	386	975	2,021	40%	5	\$669,648	\$591,600
ĺ	May	377	849	2,194	44%	6	\$692,602	\$593,700
[June	385	827	2,252	47%	6	\$721,966	\$595,800
[July	348	728	2,267	48%	7	\$696,090	\$593,700
[August	262	665	2,204	39%	8	\$680,221	\$593,000
ĺ	September	276	792	2,382	35%	9 🐔	\$755,136	\$590,300
ĺ	October	265	559	2,260	47%	9	\$733,102	\$587,800
ļ	November	273	438	2,019	62%	7	\$669,821	\$583,000
ļ	December	189	243	1,703		9	\$636,655	\$593,000
		4,295	8,789		49%			
2012	January	213	1,026	2,015	21%	9	\$703,836	\$589,600
İ	February	326	743	2,136	44%	7	\$684,243	\$596,100
ı	March	309	789	2,385		<i>》</i> 8	\$680,355	\$596,800
ĺ	April	307	827	2,552	37%	8	\$681,107	\$599,600
ĺ	May	273	873	2,705	31%	10	\$710,116	\$596,800
ĺ	June	248	737	2,812	34%	11	\$634,449	\$589,600
[July	217	633	2,736		13	\$592,054	
[August	180	593	2,711		15	\$668,389	
ĺ	September	173	611	2,690		16	\$628,459	
ļ	October	227	549	2,489		11	\$671,160	
	November	210	382	2,254	55%	11	\$682,362	· ·
Į	December	139	225	1,993	62%	14	\$663,319	\$561,300
		2,822	7,988		35%			
2013	January	165	762	1,963	22%	12	\$637,609	\$558,900
	February	221	621	2,179	36%	10	\$665,496	\$559,900
Ī	March	280	601	2,245	47%	8	\$606,883	\$563,000
ĺ	April	350	706	2,303	50%	7	\$631,599	\$567,900
[May	377	729	2,357	52%	6	\$692,837	\$568,600
[June	308	627	2,366	4	8	\$666,551	\$571,000
[July	407	715	2,341		6	\$646,320	
[August	339		2,251		7	\$690,183	
[September	321	648	2,268		7	\$704,506	
Į	October	// // 327	545	2,171		7	\$707,599	
ļ	November	290	490	2,069		7	\$703,403	· ·
Į	December	711	181	1,940	61%		\$618,206	As of Dec15
	1	3,496	7,198					

Average Price: Total dollar volume of sales divided by the total number of units sold.

Benchmark Price: Price for a typical property within the Greater Vancouver Board, with the qualities and characteristics of this property staying constant over time

Month's Supply: 0-5 is a Seller's Market, 5-7 is a Balanced Market, Above 7 is a Buyer's Market

Sales to Listings Ratio: The percentage of Units Listed in a month and sold during that month (Units Sold divided by Units Listed)