

Everything you need to know about your Real Estate Market Today!

Compliments of:

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SnapStats[®]

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METRO VANCOUVER EDITION



Price Band & Bedroom *STATS CONDO & TH (ATTACHED)*

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 300,000	44	10	22.73%
300,001 – 400,000	116	36	31.03%
400,001 – 500,000	174	47	27.01%
500,001 – 600,000	113	22	19.47%
600,001 – 700,000	86	19	22.09%
700,001 – 800,000	41	8	19.51%
800,001 – 900,000	42	6	14.29%
900,001 – 1,000,000	27	4	14.81%
1,000,001 – 1,250,000	41	11	26.83%
1,250,001 – 1,500,000	38	9	23.68%
1,500,001 – 1,750,000	26	6	23.08%
1,750,001 – 2,000,000	23	2	8.70%
2,000,001 – 2,250,000	10	3	30.00%
2,250,001 – 2,500,000	8	3	37.50%
2,500,001 – 2,750,000	10	0	NA
2,750,001 – 3,000,000	8	0	NA
3,000,001 – 3,500,000	12	0	NA
3,500,001 – 4,000,000	5	0	NA
4,000,001 – 4,500,000	5	0	NA
4,500,001 – 5,000,000	6	0	NA
5,000,001 & Greater	10	0	NA
TOTAL	845	186	22.01%

0 to 1 Bedroom	381	94	24.67%
2 Bedrooms	397	85	21.41%
3 Bedrooms	63	7	11.11%
4 Bedrooms & Greater	4	0	NA
TOTAL	845	186	22.01%

SnapStats® Median Data	January	February	Variance
Inventory	776	845	8.89%
Solds	162	186	14.81%
Sale Price	\$465,500	\$502,500	7.95%
Sale Price SQFT	\$632	\$638	0.95%
Sale to List Price Ratio	96.5%	96.3%	-0.21%
Days on Market	38	20	-47.37%

Community *STATS CONDO & TH (ATTACHED)*

SnapStats®	Inventory	Sales	Sales Ratio*
Coal Harbour	145	24	16.55%
Downtown	342	76	22.22%
Westend	178	35	19.66%
Yaletown	180	51	28.33%
TOTAL	845	186	22.01%

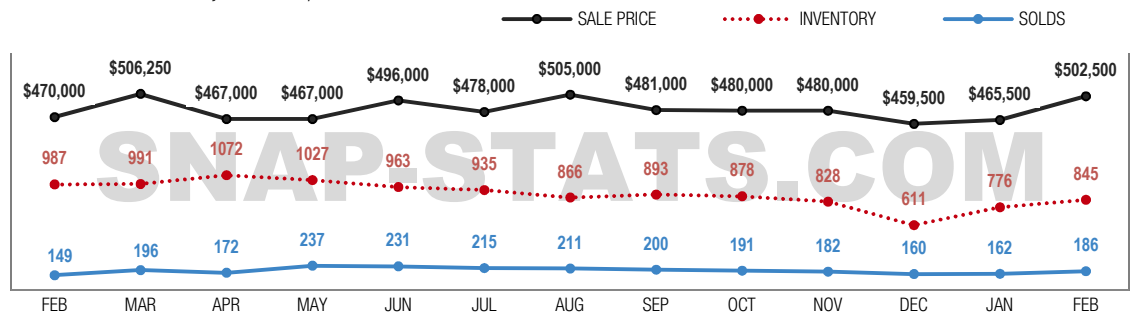
*Sales to Active Listing (Inventory) Ratio: The percent of homes selling

Market Summary

- Official Market Type **DOWNTOWN**: Sellers market at 22% Sales Ratio average (2.2 in 10 homes selling)
- Homes are selling on average 4% below list price
- Most Active Price Band* +/- \$1 mil: \$300,000 to \$400,000 (31% Sales Ratio); \$2 mil to \$2.25 mil (30% Sales Ratio)
- Buyers Best Bet* +/- \$1 mil: Homes \$800,000 to \$900,000; \$1.75 mil to \$2 mil, Coal Harbour and 3 bedroom properties
- Sellers Best Bet*: Selling homes in Yaletown and up to 1 bedroom properties

* With a minimum inventory of 10 where possible

13 Month Market Trend



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Price Band & Bedroom *STATS HOUSES (DETACHED)*

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	0	0	NA
500,001 – 600,000	1	0	NA
600,001 – 700,000	1	0	NA
700,001 – 800,000	0	0	NA
800,001 – 900,000	1	1	100.00%
900,001 – 1,000,000	1	1	100.00%
1,000,001 – 1,250,000	5	3	60.00%
1,250,001 – 1,500,000	27	14	51.85%
1,500,001 – 1,750,000	42	14	33.33%
1,750,001 – 2,000,000	56	19	33.93%
2,000,001 – 2,250,000	43	16	37.21%
2,250,001 – 2,500,000	85	17	20.00%
2,500,001 – 2,750,000	58	19	32.76%
2,750,001 – 3,000,000	76	17	22.37%
3,000,001 – 3,500,000	81	12	14.81%
3,500,001 – 4,000,000	86	12	13.95%
4,000,001 – 4,500,000	41	9	21.95%
4,500,001 – 5,000,000	37	5	13.51%
5,000,001 & Greater	93	14	15.05%
TOTAL	734	173	23.57%

2 Bedrooms & Less	21	4	19.05%
3 to 4 Bedrooms	218	70	32.11%
5 to 6 Bedrooms	387	85	21.96%
7 Bedrooms & More	108	14	12.96%
TOTAL	734	173	23.57%

SnapStats® Median Data	January	February	Variance
Inventory	724	734	1.38%
Solds	117	173	47.86%
Sale Price	\$2,380,000	\$2,550,000	7.14%
Sale Price SQFT	\$772	\$842	9.07%
Sale to List Price Ratio	98%	102.5%	4.59%
Days on Market	18	15	-16.67%

Community *STATS HOUSES (DETACHED)*

SnapStats®	Inventory	Sales	Sales Ratio*
Arbutus	40	13	32.50%
Cambie	44	18	40.91%
Dunbar	81	21	25.93%
Fairview	1	0	NA
Falsecreek	0	0	NA
Kerrisdale	58	10	17.24%
Kitsilano	35	10	28.57%
Mackenzie Heights	28	11	39.29%
Marpole	49	6	12.24%
Mount Pleasant	0	0	NA
Oakridge	16	3	18.75%
Point Grey	80	26	32.50%
Quilchena	30	5	16.67%
SW Marine	35	4	11.43%
Shaughnessy	74	18	24.32%
South Cambie	21	4	19.05%
South Granville	93	13	13.98%
Southlands	30	6	20.00%
University	19	5	26.32%
TOTAL	734	173	23.57%

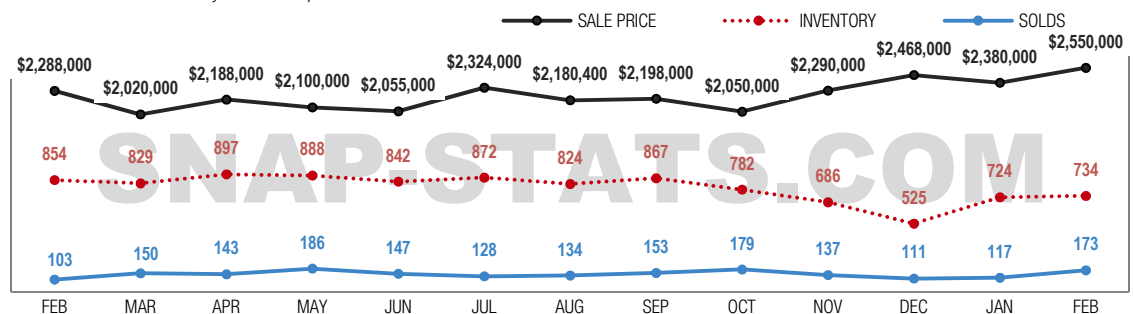
*Sales to Active Listing (Inventory) Ratio: The percent of homes selling

Market Summary

- Official Market Type **WESTSIDE DETACHED**: Sellers market at 24% Sales Ratio average (2.4 in 10 homes selling)
- Homes are selling on average 3% above list price
- Most Active Price Band* +/- \$2 mil: \$1.25 mil to \$1.5 mil (52% Sales Ratio); \$2 mil to \$2.25 mil (37% Sales Ratio)
- Buyers Best Bet* +/- \$2 mil: Homes \$1.5 mil to \$2 mil; \$4.5 mil to \$5 mil, Marpole, SW Marine and minimum 7 bedroom properties
- Sellers Best Bet*: Selling homes in Cambie, Mackenzie Heights and 3 to 4 bedroom properties

* With a minimum inventory of 10 where possible

13 Month Market Trend



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Price Band & Bedroom *STATS CONDO & TH (ATTACHED)*

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 300,000	37	12	32.43%
300,001 – 400,000	118	30	25.42%
400,001 – 500,000	145	22	15.17%
500,001 – 600,000	112	34	30.36%
600,001 – 700,000	116	19	16.38%
700,001 – 800,000	73	18	24.66%
800,001 – 900,000	65	10	15.38%
900,001 – 1,000,000	44	9	20.45%
1,000,001 – 1,250,000	61	11	18.03%
1,250,001 – 1,500,000	54	11	20.37%
1,500,001 – 1,750,000	16	2	12.50%
1,750,001 – 2,000,000	10	0	NA
2,000,001 – 2,250,000	2	0	NA
2,250,001 – 2,500,000	3	0	NA
2,500,001 – 2,750,000	1	0	NA
2,750,001 – 3,000,000	7	0	NA
3,000,001 – 3,500,000	1	0	NA
3,500,001 – 4,000,000	4	0	NA
4,000,001 – 4,500,000	0	0	NA
4,500,001 – 5,000,000	0	0	NA
5,000,001 & Greater	0	0	NA
TOTAL	869	178	20.48%

0 to 1 Bedroom	283	56	19.79%
2 Bedrooms	455	97	21.32%
3 Bedrooms	118	21	17.80%
4 Bedrooms & Greater	13	4	30.77%
TOTAL	869	178	20.48%

SnapStats® Median Data	January	February	Variance
Inventory	810	869	7.28%
Solds	103	178	72.82%
Sale Price	\$574,000	\$566,191	-1.36%
Sale Price SQFT	\$616	\$592	-3.90%
Sale to List Price Ratio	97.3%	97.4%	0.10%
Days on Market	42	23	-45.24%

Community *STATS CONDO & TH (ATTACHED)*

SnapStats®	Inventory	Sales	Sales Ratio*
Arbutus	0	0	NA
Cambie	14	7	50.00%
Dunbar	10	2	20.00%
Fairview	170	37	21.76%
Falsecreek	117	24	20.51%
Kerrisdale	41	9	21.95%
Kitsilano	152	39	25.66%
Mackenzie Heights	0	0	NA
Marpole	35	3	8.57%
Mount Pleasant	18	7	38.89%
Oakridge	24	3	12.50%
Point Grey	21	6	28.57%
Quilchena	49	9	18.37%
SW Marine	6	2	33.33%
Shaughnessy	14	3	21.43%
South Cambie	15	3	20.00%
South Granville	15	2	13.33%
Southlands	7	0	NA
University	161	22	13.66%
TOTAL	869	178	20.48%

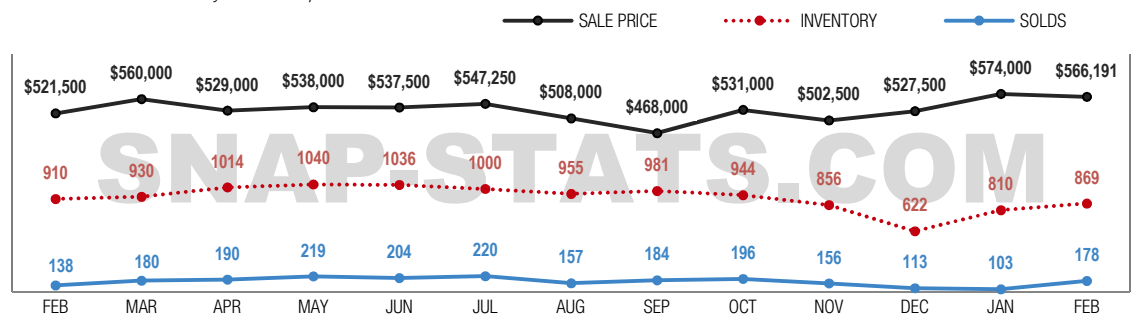
*Sales to Active Listing (Inventory) Ratio: The percent of homes selling

Market Summary

- Official Market Type **WESTSIDE ATTACHED**: Balanced market at 20% Sales Ratio average (21% is a Sellers market)
- Homes are selling on average 3% below list price
- Most Active Price Band*: \$0 to \$300,000 with average 32% Sales Ratio (3.2 in 10 homes selling)
- Buyers Best Bet*: Homes between \$1.5 mil to \$1.75 mil, Oakridge, South Granville, University and 3 bedroom properties
- Sellers Best Bet*: Selling homes in Cambie, Mount Pleasant and minimum 4 bedroom properties

* With a minimum inventory of 10 where possible

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Price Band & Bedroom STATS HOUSES (DETACHED)

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	1	1	100.00%
500,001 – 600,000	0	0	NA
600,001 – 700,000	11	6	54.55%
700,001 – 800,000	43	15	34.88%
800,001 – 900,000	56	29	51.79%
900,001 – 1,000,000	62	23	37.10%
1,000,001 – 1,250,000	87	35	40.23%
1,250,001 – 1,500,000	80	16	20.00%
1,500,001 – 1,750,000	29	4	13.79%
1,750,001 – 2,000,000	15	1	6.67%
2,000,001 – 2,250,000	8	0	NA
2,250,001 – 2,500,000	1	0	NA
2,500,001 – 2,750,000	1	0	NA
2,750,001 – 3,000,000	1	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 – 4,500,000	0	0	NA
4,500,001 – 5,000,000	0	0	NA
5,000,001 & Greater	0	0	NA
TOTAL	395	130	32.91%

2 Bedrooms & Less	18	9	50.00%
3 to 4 Bedrooms	95	33	34.74%
5 to 6 Bedrooms	181	75	41.44%
7 Bedrooms & More	101	13	12.87%
TOTAL	395	130	32.91%

SnapStats® Median Data	January	February	Variance
Inventory	353	395	11.90%
Solds	80	130	62.50%
Sale Price	\$920,000	\$961,500	4.51%
Sale Price SQFT	\$415	\$432	4.10%
Sale to List Price Ratio	100%	98.2%	-1.80%
Days on Market	15	14	-6.67%

Community STATS HOUSES (DETACHED)

SnapStats®	Inventory	Sales	Sales Ratio*
Champlain Heights	0	0	NA
Collingwood	48	10	20.83%
Downtown	0	0	NA
Fraser	20	8	40.00%
Fraserview	39	5	12.82%
Grandview	8	8	100.00%
Hastings	6	2	33.33%
Hastings East	20	4	20.00%
Killarney	38	16	42.11%
Knight	43	11	25.58%
Main	22	9	40.91%
Mt Pleasant	11	6	54.55%
Renfrew Heights	33	16	48.48%
Renfrew	36	16	44.44%
South Vancouver	52	12	23.08%
Victoria	19	7	36.84%
TOTAL	395	130	32.91%

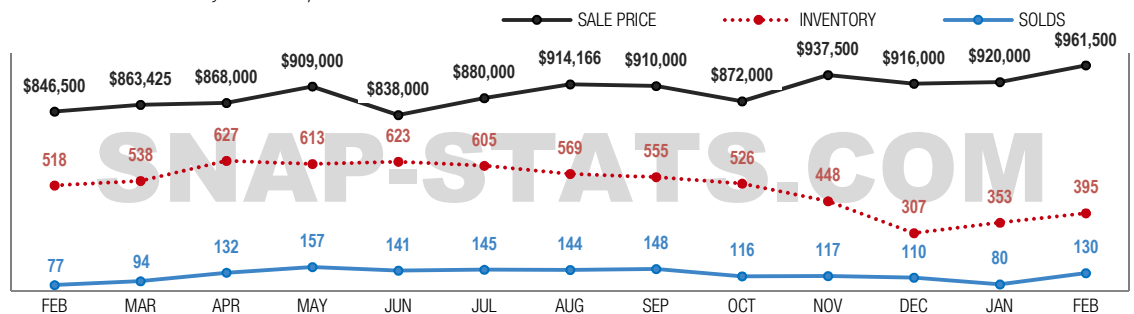
*Sales to Active Listing (Inventory) Ratio: The percent of homes selling

Market Summary

- Official Market Type **EASTSIDE DETACHED**: Sellers market at 33% Sales Ratio average (3.3 in 10 homes selling)
- Homes are selling on average at 2% below list price
- Most Active Price Band*: \$600,000 to \$700,000 with average 55% Sales Ratio (Sellers market)
- Buyers Best Bet*: Homes between \$1.75 mil to \$2 mil, Fraserview and minimum 7 bedroom properties
- Sellers Best Bet*: Selling homes in Fraser, Killarney, Main, Mt Pleasant, Renfrew Heights, Renfrew and up to 2 bedroom properties

* With a minimum inventory of 10 where possible

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Price Band & Bedroom *STATS CONDO & TH (ATTACHED)*

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 300,000	146	57	39.04%
300,001 – 400,000	161	41	25.47%
400,001 – 500,000	99	29	29.29%
500,001 – 600,000	45	11	24.44%
600,001 – 700,000	40	10	25.00%
700,001 – 800,000	16	12	75.00%
800,001 – 900,000	7	1	14.29%
900,001 – 1,000,000	4	1	25.00%
1,000,001 – 1,250,000	6	0	NA
1,250,001 – 1,500,000	3	0	NA
1,500,001 – 1,750,000	1	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 – 4,500,000	0	0	NA
4,500,001 – 5,000,000	0	0	NA
5,000,001 & Greater	0	0	NA
TOTAL	528	162	30.68%

0 to 1 Bedroom	237	79	33.33%
2 Bedrooms	213	61	28.64%
3 Bedrooms	70	18	25.71%
4 Bedrooms & Greater	8	4	50.00%
TOTAL	528	162	30.68%

SnapStats® Median Data	January	February	Variance
Inventory	499	528	5.81%
Solds	83	162	95.18%
Sale Price	\$350,000	\$345,500	-1.29%
Sale Price SQFT	\$450	\$475	5.56%
Sale to List Price Ratio	97.2%	97.8%	0.62%
Days on Market	24	7	-70.83%

Community *STATS CONDO & TH (ATTACHED)*

SnapStats®	Inventory	Sales	Sales Ratio*
Champlain Heights	26	4	15.38%
Collingwood	101	66	65.35%
Downtown	19	4	21.05%
Fraser	34	6	17.65%
Fraserview	35	11	31.43%
Grandview	27	7	25.93%
Hastings	51	6	11.76%
Hastings East	10	0	NA
Killarney	18	2	11.11%
Knight	15	2	13.33%
Main	16	2	12.50%
Mt Pleasant	141	47	33.33%
Renfrew Heights	0	0	NA
Renfrew	17	2	11.76%
South Vancouver	3	0	NA
Victoria	15	3	20.00%
TOTAL	528	162	30.68%

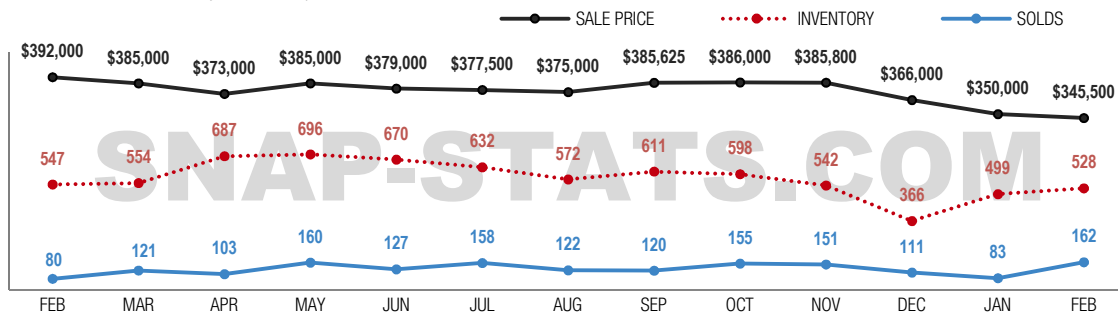
*Sales to Active Listing (Inventory) Ratio: The percent of homes selling

Market Summary

- Official Market Type **EASTSIDE ATTACHED**: Sellers market at 31% Sales Ratio average (3.1 in 10 homes selling)
- Homes are selling on average 2% below list price
- Most Active Price Band*: \$700,000 to \$800,000 with average 75% Sales Ratio (Sellers market)
- Buyers Best Bet*: Homes between \$500,000 to \$600,000, Hastings, Killarney, Renfrew and 3 bedroom properties
- Sellers Best Bet*: Selling homes in Collingwood, Fraserview and up to 1 bedroom properties

* With a minimum inventory of 10 where possible

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Price Band & Bedroom STATS HOUSES (DETACHED)

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 300,000	1	0	NA
300,001 – 400,000	1	0	NA
400,001 – 500,000	0	0	NA
500,001 – 600,000	2	0	NA
600,001 – 700,000	8	4	50.00%
700,001 – 800,000	28	6	21.43%
800,001 – 900,000	35	15	42.86%
900,001 – 1,000,000	23	13	56.52%
1,000,001 – 1,250,000	54	21	38.89%
1,250,001 – 1,500,000	59	10	16.95%
1,500,001 – 1,750,000	26	10	38.46%
1,750,001 – 2,000,000	19	5	26.32%
2,000,001 – 2,250,000	10	4	40.00%
2,250,001 – 2,500,000	18	3	16.67%
2,500,001 – 2,750,000	3	1	33.33%
2,750,001 – 3,000,000	4	0	NA
3,000,001 – 3,500,000	1	0	NA
3,500,001 – 4,000,000	3	0	NA
4,000,001 – 4,500,000	0	0	NA
4,500,001 – 5,000,000	1	0	NA
5,000,001 & Greater	3	1	33.33%
TOTAL	299	93	31.10%

2 Bedrooms & Less	15	3	20.00%
3 to 4 Bedrooms	152	52	34.21%
5 to 6 Bedrooms	110	32	29.09%
7 Bedrooms & More	22	6	27.27%
TOTAL	299	93	31.10%

SnapStats® Median Data	January	February	Variance
Inventory	244	299	22.54%
Solds	54	93	72.22%
Sale Price	\$1,142,500	\$1,095,000	-4.16%
Sale Price SQFT	\$423	\$378	-10.64%
Sale to List Price Ratio	95.3%	99.7%	4.62%
Days on Market	30	14	-53.33%

Community STATS HOUSES (DETACHED)

SnapStats®	Inventory	Sales	Sales Ratio*
Blueridge	10	3	30.00%
Boulevard	9	1	11.11%
Braemer	2	1	50.00%
Calverhall	6	2	33.33%
Canyon Heights	37	9	24.32%
Capilano	5	0	NA
Central Lonsdale	12	10	83.33%
Deep Cove	16	4	25.00%
Delbrook	2	2	100.00%
Dollarton	8	1	12.50%
Edgemont	14	3	21.43%
Forest Hills	13	5	38.46%
Grouse Woods	4	2	50.00%
Hamilton	9	2	22.22%
Hamilton Heights	0	0	NA
Indian Arm	5	0	NA
Indian River	3	1	33.33%
Lower Lonsdale	7	0	NA
Lynn Valley	19	4	21.05%
Lynnmour	9	0	NA
Norgate	3	2	66.67%
Northlands	1	0	NA
Pemberton Heights	6	6	100.00%
Pemberton	8	0	NA
Princess Park	7	5	71.43%
Queensbury	5	1	20.00%
Roche Point	6	1	16.67%
Seymour	3	2	66.67%
Tempe	3	3	100.00%
Upper Delbrook	15	3	20.00%
Upper Lonsdale	30	12	40.00%
Westlynn	13	8	61.54%
Westlynn Terrace	3	0	NA
Windsor Park	3	0	NA
Woodlands-Sunshine Cascade	3	0	NA
TOTAL	299	93	31.10%

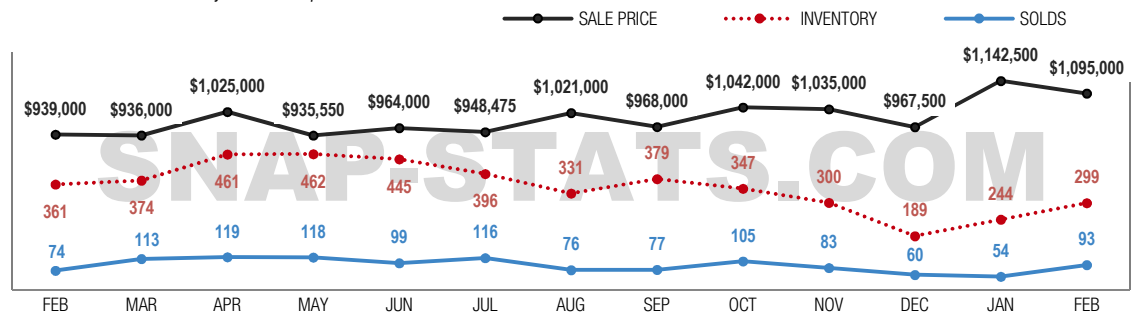
*Sales to Active Listing (Inventory) Ratio: The percent of homes selling

Market Summary

- Official Market Type **NORTH VANCOUVER DETACHED**: Sellers market at 31% Sales Ratio average (3.1 in 10 homes selling)
- Homes are selling on average at list price
- Most Active Price Band*: \$900,000 to \$1 mil with average 57% Sales Ratio (Sellers market)
- Buyers Best Bet*: Homes between \$2.25 mil to \$2.5 mil, Boulevard and up to 2 bedroom properties
- Sellers Best Bet*: Selling homes in Central Lonsdale, Westlynn and 3 to 4 bedroom properties

* With a minimum inventory of 10 where possible

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SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 300,000	86	21	24.42%
300,001 – 400,000	144	19	13.19%
400,001 – 500,000	97	18	18.56%
500,001 – 600,000	62	19	30.65%
600,001 – 700,000	46	17	36.96%
700,001 – 800,000	26	6	23.08%
800,001 – 900,000	12	2	16.67%
900,001 – 1,000,000	8	0	NA
1,000,001 – 1,250,000	8	0	NA
1,250,001 – 1,500,000	3	1	33.33%
1,500,001 – 1,750,000	3	1	33.33%
1,750,001 – 2,000,000	1	1	100.00%
2,000,001 – 2,250,000	1	0	NA
2,250,001 – 2,500,000	1	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 – 4,500,000	0	0	NA
4,500,001 – 5,000,000	0	0	NA
5,000,001 & Greater	0	0	NA
TOTAL	498	105	21.08%

0 to 1 Bedroom	185	31	16.76%
2 Bedrooms	242	48	19.83%
3 Bedrooms	59	23	38.98%
4 Bedrooms & Greater	12	3	25.00%
TOTAL	498	105	21.08%

SnapStats® Median Data	January	February	Variance
Inventory	443	498	12.42%
Solds	67	105	56.72%
Sale Price	\$436,000	\$482,000	10.55%
Sale Price SQFT	\$471	\$518	9.98%
Sale to List Price Ratio	99.1%	98.4%	-0.71%
Days on Market	33	14	-57.58%

Community STATS CONDO & TH (ATTACHED)

SnapStats®	Inventory	Sales	Sales Ratio*
Blueridge	1	0	NA
Boulevard	0	0	NA
Braemer	0	0	NA
Calverhall	0	0	NA
Canyon Heights	2	0	NA
Capilano	4	1	25.00%
Central Lonsdale	133	33	24.81%
Deep Cove	3	1	33.33%
Delbrook	2	0	NA
Dollarton	0	0	NA
Edgemont	2	2	100.00%
Forest Hills	0	0	NA
Grouse Woods	1	1	100.00%
Hamilton	29	1	3.45%
Hamilton Heights	4	2	50.00%
Indian Arm	0	0	NA
Indian River	6	0	NA
Lower Lonsdale	146	31	21.23%
Lynn Valley	32	9	28.13%
Lynnmour	20	4	20.00%
Norgate	11	0	NA
Northlands	14	0	NA
Pemberton Heights	0	0	NA
Pemberton	30	5	16.67%
Princess Park	0	0	NA
Queensbury	0	0	NA
Roche Point	36	8	22.22%
Seymour	5	1	20.00%
Tempe	0	0	NA
Upper Delbrook	0	0	NA
Upper Lonsdale	14	4	28.57%
Westlynn	3	2	66.67%
Westlynn Terrace	0	0	NA
Windsor Park	0	0	NA
Woodlands-Sunshine Cascade	0	0	NA
TOTAL	498	105	21.08%

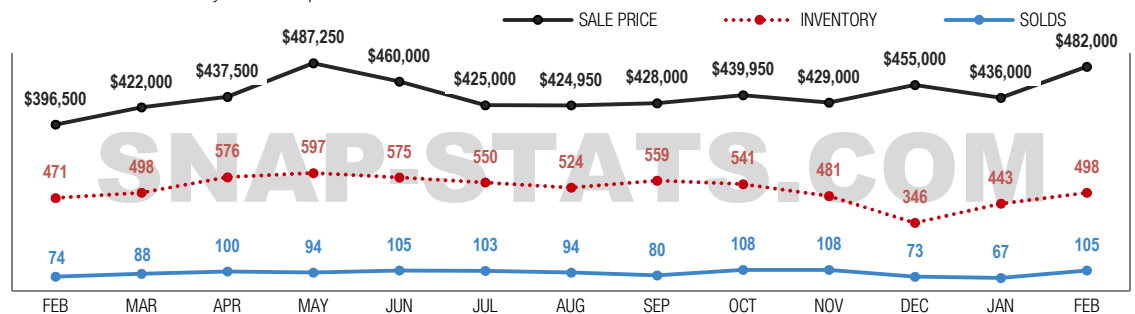
*Sales to Active Listing (Inventory) Ratio: The percent of homes selling

Market Summary

- Official Market Type **NORTH VANCOUVER ATTACHED**: Sellers market at 21% Sales Ratio average (20% is a Balanced market)
- Homes are selling on average 2% below list price
- Most Active Price Band*: \$600,000 to \$700,000 with average 37% Sales Ratio (3.7 in 10 homes selling)
- Buyers Best Bet*: Homes between \$300,000 to \$400,000, Hamilton, Pemberton and up to 1 bedroom properties
- Sellers Best Bet*: Selling homes in Lynn Valley, Upper Lonsdale and 3 bedroom properties

* With a minimum inventory of 10 where possible

13 Month Market Trend



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Price Band & Bedroom STATS HOUSES (DETACHED)

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 300,000	0	0	NA
300,001 – 400,000	1	0	NA
400,001 – 500,000	0	0	NA
500,001 – 600,000	2	0	NA
600,001 – 700,000	3	1	33.33%
700,001 – 800,000	3	0	NA
800,001 – 900,000	3	3	100.00%
900,001 – 1,000,000	8	0	NA
1,000,001 – 1,250,000	23	4	17.39%
1,250,001 – 1,500,000	37	8	21.62%
1,500,001 – 1,750,000	31	5	16.13%
1,750,001 – 2,000,000	39	1	2.56%
2,000,001 – 2,250,000	17	5	29.41%
2,250,001 – 2,500,000	39	1	2.56%
2,500,001 – 2,750,000	22	6	27.27%
2,750,001 – 3,000,000	33	3	9.09%
3,000,001 – 3,500,000	28	11	39.29%
3,500,001 – 4,000,000	37	5	13.51%
4,000,001 – 4,500,000	17	4	23.53%
4,500,001 – 5,000,000	14	3	21.43%
5,000,001 & Greater	77	2	2.60%
TOTAL	434	62	14.29%

2 Bedrooms & Less	20	5	25.00%
3 to 4 Bedrooms	203	34	16.75%
5 to 6 Bedrooms	187	23	12.30%
7 Bedrooms & More	24	0	NA
TOTAL	434	62	14.29%

SnapStats® Median Data	January	February	Variance
Inventory	388	434	11.86%
Solds	39	62	58.97%
Sale Price	\$1,980,000	\$2,589,000	30.76%
Sale Price SQFT	\$537	\$673	25.33%
Sale to List Price Ratio	94.8%	95.9%	1.16%
Days on Market	64	25	-60.94%

Community STATS HOUSES (DETACHED)

SnapStats®	Inventory	Sales	Sales Ratio*
Altamont	25	1	4.00%
Ambleside	46	11	23.91%
Bayridge	7	3	42.86%
British Properties	78	6	7.69%
Canterbury	5	2	40.00%
Caulfield	32	5	15.63%
Cedardale	6	0	NA
Chartwell	23	5	21.74%
Chelsea Park	1	1	100.00%
Cypress	7	1	14.29%
Cypress Park Estates	12	0	NA
Deer Ridge	1	0	NA
Dundarave	22	8	36.36%
Eagle Harbour	17	2	11.76%
Eagleridge	4	1	25.00%
Furry Creek	9	2	22.22%
Gleneagles	12	4	33.33%
Glenmore	6	1	16.67%
Horseshoe Bay	5	0	NA
Howe Sound	10	1	10.00%
Lions Bay	18	2	11.11%
Old Caulfield	1	0	NA
Panorama Village	2	0	NA
Park Royal	0	0	NA
Porteau Cove	0	0	NA
Queens	14	0	NA
Rockridge	6	0	NA
Sandy Cove	1	0	NA
Sentinel Hill	20	3	15.00%
Upper Caulfield	7	1	14.29%
West Bay	8	1	12.50%
Westhill	5	0	NA
Westmount	10	1	10.00%
Whitby Estates	11	0	NA
Whytecliff	3	0	NA
TOTAL	434	62	14.29%

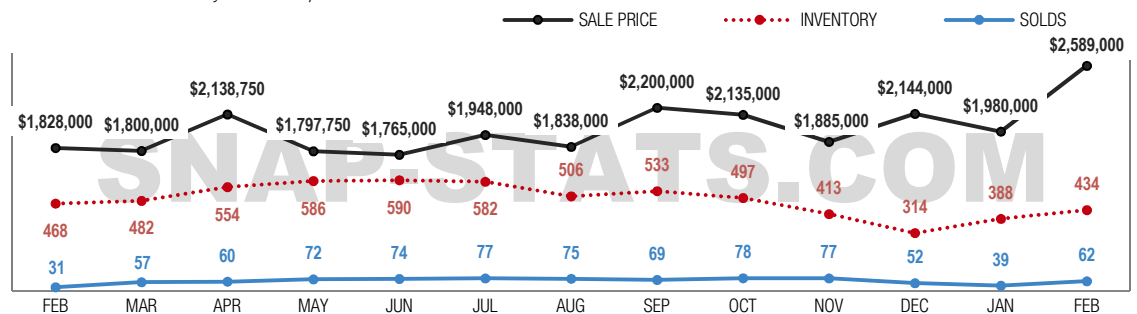
*Sales to Active Listing (Inventory) Ratio: The percent of homes selling

Market Summary

- Official Market Type **WEST VANCOUVER DETACHED**: Buyers market at 14% Sales Ratio average (15% is a Balanced market)
- Homes are selling on average 4% below list price
- Most Active Price Band*: \$3 mil to \$3.5 mil with average 39% Sales Ratio (3.9 in 10 homes selling)
- Buyers Best Bet*: Homes from \$1.75 to \$2 mil; \$2.25 to \$2.5 mil, Altamont, British Properties and 5 to 6 bedroom properties
- Sellers Best Bet*: Selling homes in Dundarave, Gleneagles and up to 2 bedroom properties

* With a minimum inventory of 10 where possible

13 Month Market Trend



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Price Band & Bedroom *STATS CONDO & TH (ATTACHED)*

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 300,000	7	1	14.29%
300,001 – 400,000	18	3	16.67%
400,001 – 500,000	7	1	14.29%
500,001 – 600,000	13	0	NA
600,001 – 700,000	10	1	10.00%
700,001 – 800,000	13	2	15.38%
800,001 – 900,000	11	1	9.09%
900,001 – 1,000,000	8	0	NA
1,000,001 – 1,250,000	6	2	33.33%
1,250,001 – 1,500,000	19	2	10.53%
1,500,001 – 1,750,000	5	0	NA
1,750,001 – 2,000,000	4	4	100.00%
2,000,001 – 2,250,000	1	0	NA
2,250,001 – 2,500,000	1	0	NA
2,500,001 – 2,750,000	1	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	2	0	NA
3,500,001 – 4,000,000	1	0	NA
4,000,001 – 4,500,000	1	0	NA
4,500,001 – 5,000,000	3	0	NA
5,000,001 & Greater	3	1	33.33%
TOTAL	134	18	13.43%

0 to 1 Bedroom	33	2	6.06%
2 Bedrooms	74	13	17.57%
3 Bedrooms	25	3	12.00%
4 Bedrooms & Greater	2	0	NA
TOTAL	134	18	13.43%

SnapStats® Median Data	January	February	Variance
Inventory	132	134	1.52%
Solds	15	18	20.00%
Sale Price	\$775,000	\$987,500	27.42%
Sale Price SQFT	\$602	\$636	5.65%
Sale to List Price Ratio	97%	96.4%	-0.62%
Days on Market	63	86	36.51%

Community *STATS CONDO & TH (ATTACHED)*

SnapStats®	Inventory	Sales	Sales Ratio*
Altamont	0	0	NA
Ambleside	45	8	17.78%
Bayridge	0	0	NA
British Properties	0	0	NA
Canterbury	0	0	NA
Caulfield	1	0	NA
Cedardale	3	0	NA
Chartwell	0	0	NA
Chelsea Park	2	0	NA
Cypress	0	0	NA
Cypress Park Estates	2	0	NA
Deer Ridge	4	0	NA
Dundarave	32	5	15.63%
Eagle Harbour	0	0	NA
Eagleridge	0	0	NA
Furry Creek	4	0	NA
Gleneagles	0	0	NA
Glenmore	0	0	NA
Horseshoe Bay	2	0	NA
Howe Sound	3	0	NA
Lions Bay	0	0	NA
Old Caulfield	2	0	NA
Panorama Village	12	3	25.00%
Park Royal	15	1	6.67%
Porteau Cove	0	0	NA
Queens	0	0	NA
Rockridge	0	0	NA
Sandy Cove	0	0	NA
Sentinel Hill	1	0	NA
Upper Caulfield	1	0	NA
West Bay	0	0	NA
Westhill	0	0	NA
Westmount	0	0	NA
Whitby Estates	5	1	20.00%
Whytecliff	0	0	NA
TOTAL	134	18	13.43%

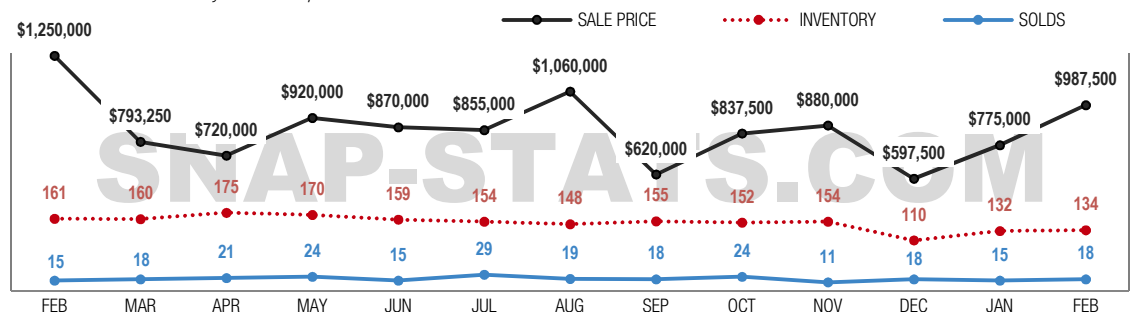
*Sales to Active Listing (Inventory) Ratio: The percent of homes selling

Market Summary

- Official Market Type **WEST VANCOUVER ATTACHED**: Buyers market at 13% Sales Ratio average (1.3 in 10 homes selling)
- Homes are selling on average 4% below list price
- Most Active Price Band*: \$300,000 to \$400,000 with average 17% Sales Ratio (Balanced market)
- Buyers Best Bet*: Homes between \$800,000 to \$900,000, Park Royal and up to 1 bedroom properties
- Sellers Best Bet*: Selling homes in Panorama Village and 2 bedroom properties

* With a minimum inventory of 10 where possible

13 Month Market Trend



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Price Band & Bedroom STATS HOUSES (DETACHED)

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 300,000	4	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	0	0	NA
500,001 – 600,000	1	0	NA
600,001 – 700,000	15	5	33.33%
700,001 – 800,000	44	22	50.00%
800,001 – 900,000	75	18	24.00%
900,001 – 1,000,000	63	12	19.05%
1,000,001 – 1,250,000	98	29	29.59%
1,250,001 – 1,500,000	125	22	17.60%
1,500,001 – 1,750,000	70	17	24.29%
1,750,001 – 2,000,000	72	4	5.56%
2,000,001 – 2,250,000	38	6	15.79%
2,250,001 – 2,500,000	36	4	11.11%
2,500,001 – 2,750,000	24	1	4.17%
2,750,001 – 3,000,000	19	1	5.26%
3,000,001 – 3,500,000	9	0	NA
3,500,001 – 4,000,000	14	0	NA
4,000,001 – 4,500,000	0	0	NA
4,500,001 – 5,000,000	1	0	NA
5,000,001 & Greater	4	0	NA
TOTAL	712	141	19.80%

2 Bedrooms & Less	20	4	20.00%
3 to 4 Bedrooms	274	63	22.99%
5 to 6 Bedrooms	374	69	18.45%
7 Bedrooms & More	44	5	11.36%
TOTAL	712	141	19.80%

SnapStats® Median Data	January	February	Variance
Inventory	693	712	2.74%
Solds	112	141	25.89%
Sale Price	\$989,000	\$1,148,000	16.08%
Sale Price SQFT	\$385	\$433	12.47%
Sale to List Price Ratio	94.3%	96.5%	2.33%
Days on Market	56	22	-60.71%

Community STATS HOUSES (DETACHED)

SnapStats®	Inventory	Sales	Sales Ratio*
Boyd Park	22	1	4.55%
Bridgeport	16	1	6.25%
Brighthouse	9	0	NA
Brighthouse South	2	1	50.00%
Broadmoor	63	8	12.70%
East Cambie	34	3	8.82%
East Richmond	9	1	11.11%
Garden City	35	4	11.43%
Gilmore	6	0	NA
Granville	42	8	19.05%
Hamilton	10	2	20.00%
Ironwood	19	9	47.37%
Lackner	37	4	10.81%
McLennan	9	0	NA
McLennan North	5	1	20.00%
McNair	20	9	45.00%
Quilchena	26	12	46.15%
Riverdale	43	15	34.88%
Saunders	57	10	17.54%
Sea Island	1	0	NA
Seafair	69	16	23.19%
South Arm	17	1	5.88%
Steveston North	23	10	43.48%
Steveston South	13	6	46.15%
Steveston Village	11	4	36.36%
Terra Nova	28	3	10.71%
West Cambie	41	2	4.88%
Westwind	11	3	27.27%
Woodwards	34	7	20.59%
TOTAL	712	141	19.80%

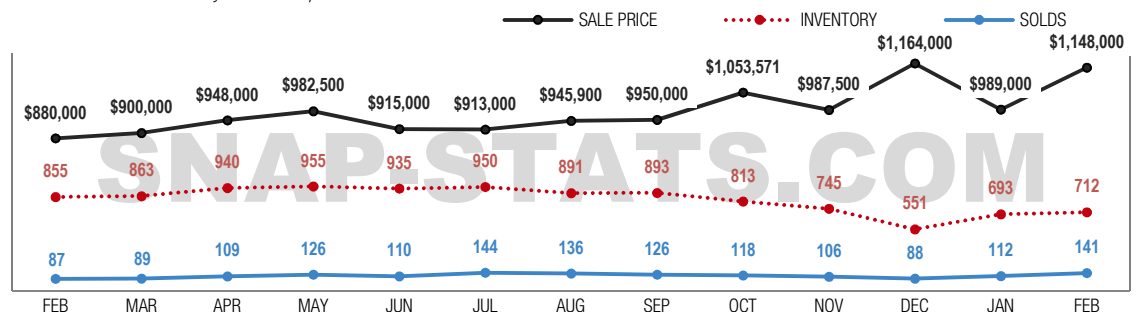
*Sales to Active Listing (Inventory) Ratio: The percent of homes selling

Market Summary

- Official Market Type **RICHMOND DETACHED**: Balanced market at 20% Sales Ratio average (21% is a Sellers market)
- Homes are selling on average 3% below list price
- Most Active Price Band*: \$700,000 to \$800,000 with average 50% Sales Ratio (1 in 2 homes selling)
- Buyers Best Bet*: Homes between \$2.5 mil to \$2.75 mil, Boyd Park, Bridgeport, South Arm, West Cambie and minimum 7 bedrooms
- Sellers Best Bet*: Selling homes in Ironwood, McNair, Quilchena, Steveston North & South and 3 to 4 bedroom properties

* With a minimum inventory of 10 where possible

13 Month Market Trend



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Price Band & Bedroom STATS CONDO & TH (ATTACHED)

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 300,000	254	41	16.14%
300,001 – 400,000	248	42	16.94%
400,001 – 500,000	212	47	22.17%
500,001 – 600,000	224	43	19.20%
600,001 – 700,000	86	15	17.44%
700,001 – 800,000	30	3	10.00%
800,001 – 900,000	26	2	7.69%
900,001 – 1,000,000	17	0	NA
1,000,001 – 1,250,000	15	0	NA
1,250,001 – 1,500,000	3	0	NA
1,500,001 – 1,750,000	6	0	NA
1,750,001 – 2,000,000	6	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	1	0	NA
2,500,001 – 2,750,000	1	0	NA
2,750,001 – 3,000,000	1	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	2	0	NA
4,000,001 – 4,500,000	0	0	NA
4,500,001 – 5,000,000	0	0	NA
5,000,001 & Greater	0	0	NA
TOTAL	1132	193	17.05%

0 to 1 Bedroom	288	35	12.15%
2 Bedrooms	463	90	19.44%
3 Bedrooms	323	59	18.27%
4 Bedrooms & Greater	58	9	15.52%
TOTAL	1132	193	17.05%

SnapStats® Median Data	January	February	Variance
Inventory	1056	1132	7.20%
Solds	150	193	28.67%
Sale Price	\$425,000	\$425,000	NA
Sale Price SQFT	\$399	\$422	5.76%
Sale to List Price Ratio	96.9%	96.8%	-0.10%
Days on Market	44	31	-29.55%

Community STATS CONDO & TH (ATTACHED)

SnapStats®	Inventory	Sales	Sales Ratio*
Boyd Park	21	1	4.76%
Bridgeport	17	6	35.29%
Brighthouse	390	59	15.13%
Brighthouse South	161	31	19.25%
Broadmoor	12	2	16.67%
East Cambie	32	11	34.38%
East Richmond	8	1	12.50%
Garden City	11	3	27.27%
Gilmore	0	0	NA
Granville	29	2	6.90%
Hamilton	6	2	33.33%
Ironwood	10	1	10.00%
Lackner	12	1	8.33%
McLennan	1	0	NA
McLennan North	131	17	12.98%
McNair	1	0	NA
Quilchena	4	1	25.00%
Riverdale	31	4	12.90%
Saunders	19	4	21.05%
Sea Island	0	0	NA
Seafair	5	0	NA
South Arm	23	0	NA
Steveston North	13	4	30.77%
Steveston South	62	23	37.10%
Steveston Village	6	1	16.67%
Terra Nova	14	5	35.71%
West Cambie	101	11	10.89%
Westwind	3	1	33.33%
Woodwards	9	2	22.22%
TOTAL	1132	193	17.05%

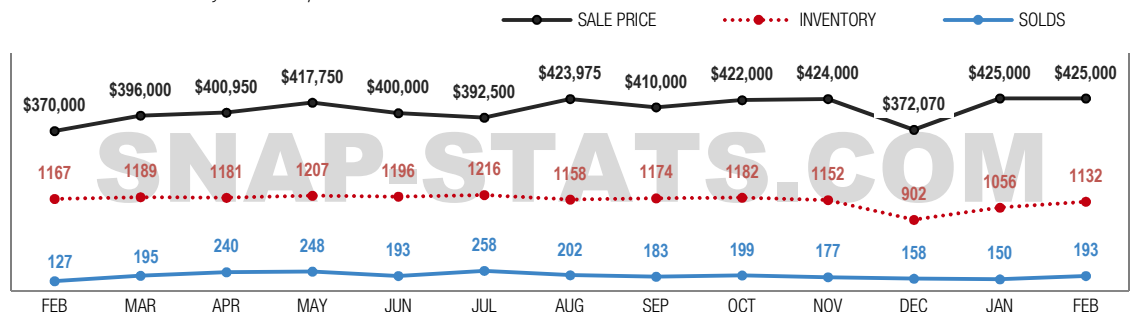
*Sales to Active Listing (Inventory) Ratio: The percent of homes selling

Market Summary

- Official Market Type **RICHMOND ATTACHED**: Balanced market at 17% Sales Ratio average (1.7 in 10 homes selling)
- Homes are selling on average 3% below list price
- Most Active Price Band*: \$400,000 to \$500,000 with average 22% Sales Ratio (Sellers market)
- Buyers Best Bet*: Homes between \$800,000 to \$900,000, Boyd Park, Granville, Lackner and up to 1 bedroom properties
- Sellers Best Bet*: Selling homes in Bridgeport, East Cambie, Steveston South, Terra Nova and 2 bedroom properties

* With a minimum inventory of 10 where possible

13 Month Market Trend



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Price Band & Bedroom STATS HOUSES (DETACHED)

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	0	0	NA
500,001 – 600,000	4	3	75.00%
600,001 – 700,000	29	7	24.14%
700,001 – 800,000	17	3	17.65%
800,001 – 900,000	19	5	26.32%
900,001 – 1,000,000	4	0	NA
1,000,001 – 1,250,000	9	0	NA
1,250,001 – 1,500,000	9	0	NA
1,500,001 – 1,750,000	3	1	33.33%
1,750,001 – 2,000,000	5	2	40.00%
2,000,001 – 2,250,000	1	0	NA
2,250,001 – 2,500,000	2	0	NA
2,500,001 – 2,750,000	2	0	NA
2,750,001 – 3,000,000	2	0	NA
3,000,001 – 3,500,000	1	0	NA
3,500,001 – 4,000,000	1	0	NA
4,000,001 – 4,500,000	0	0	NA
4,500,001 – 5,000,000	1	0	NA
5,000,001 & Greater	0	0	NA
TOTAL	109	21	19.27%

2 Bedrooms & Less	8	6	75.00%
3 to 4 Bedrooms	72	11	15.28%
5 to 6 Bedrooms	27	3	11.11%
7 Bedrooms & More	2	1	50.00%
TOTAL	109	21	19.27%

SnapStats® Median Data	January	February	Variance
Inventory	95	109	14.74%
Solds	14	21	50.00%
Sale Price	\$762,500	\$735,000	-3.61%
Sale Price SQFT	\$275	\$284	3.27%
Sale to List Price Ratio	98.5%	98.1%	-0.41%
Days on Market	37	40	8.11%

Community STATS HOUSES (DETACHED)

SnapStats®	Inventory	Sales	Sales Ratio*
Beach Grove	11	3	27.27%
Boundary Beach	14	2	14.29%
Cliff Drive	19	3	15.79%
English Bluff	20	4	20.00%
Pebble Hill	20	4	20.00%
Tsawwassen Central	19	3	15.79%
Tsawwassen East	6	2	33.33%
TOTAL	109	21	19.27%

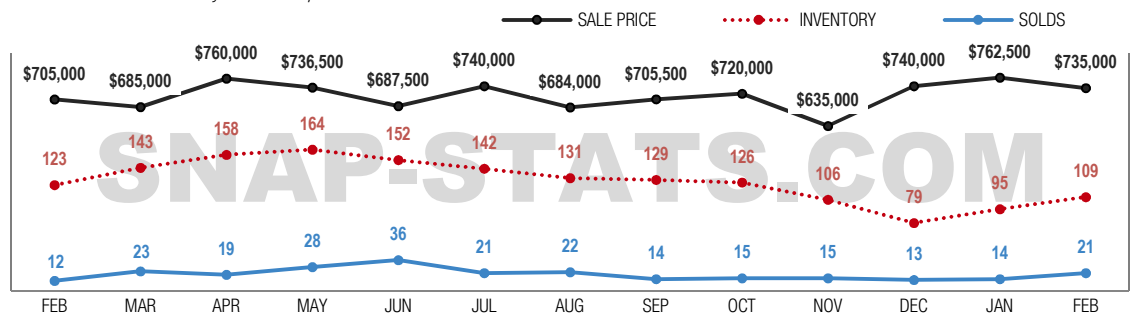
*Sales to Active Listing (Inventory) Ratio: The percent of homes selling

Market Summary

- Official Market Type **TSAWWASSEN DETACHED**: Balanced market at 19% Sales Ratio average (1.9 in 10 homes selling)
- Homes are selling on average 2% below list price
- Most Active Price Band*: \$800,000 to \$900,000 with average 26% Sales Ratio (Sellers market)
- Buyers Best Bet*: Homes between \$700,000 to \$800,000, Boundary Beach, Cliff Drive, Tsawwassen Central and 5 to 6 bedrooms
- Sellers Best Bet*: Selling homes in Beach Grove and 3 to 4 bedroom properties

* With a minimum inventory of 10 where possible

13 Month Market Trend



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Price Band & Bedroom STATS CONDO & TH (ATTACHED)

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 300,000	15	2	13.33%
300,001 – 400,000	23	2	8.70%
400,001 – 500,000	11	1	9.09%
500,001 – 600,000	6	0	NA
600,001 – 700,000	3	0	NA
700,001 – 800,000	3	0	NA
800,001 – 900,000	1	0	NA
900,001 – 1,000,000	1	0	NA
1,000,001 – 1,250,000	1	0	NA
1,250,001 – 1,500,000	0	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 – 4,500,000	0	0	NA
4,500,001 – 5,000,000	0	0	NA
5,000,001 & Greater	0	0	NA
TOTAL	64	5	7.81%

0 to 1 Bedroom	8	2	25.00%
2 Bedrooms	50	3	6.00%
3 Bedrooms	6	0	NA
4 Bedrooms & Greater	0	0	NA
TOTAL	64	5	7.81%

SnapStats® Median Data	January	February	Variance
Inventory	62	64	3.23%
Solds	5	5	NA
Sale Price	\$355,000	\$305,000	-14.08%
Sale Price SQFT	\$333	\$349	4.80%
Sale to List Price Ratio	98.9%	99.3%	0.40%
Days on Market	58	35	-39.66%

Community STATS CONDO & TH (ATTACHED)

SnapStats®	Inventory	Sales	Sales Ratio*
Beach Grove	15	1	6.67%
Boundary Beach	1	0	NA
Cliff Drive	24	3	12.50%
English Bluff	2	0	NA
Pebble Hill	0	0	NA
Tsawwassen Central	17	1	5.88%
Tsawwassen East	5	0	NA
TOTAL	64	5	7.81%

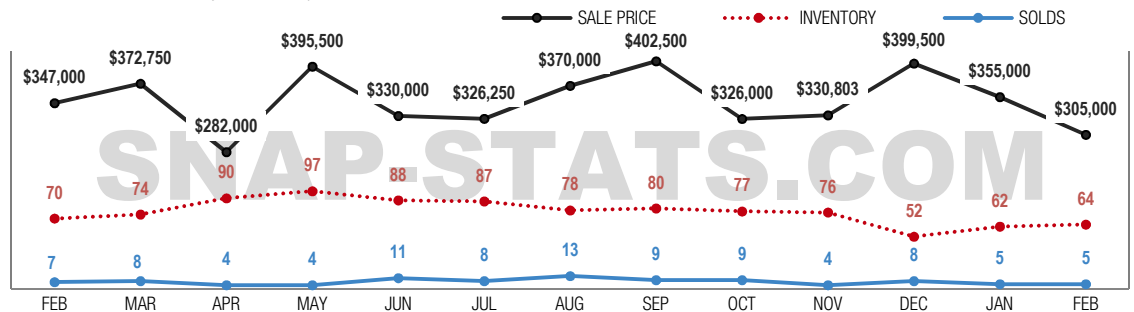
*Sales to Active Listing (Inventory) Ratio: The percent of homes selling

Market Summary

- Official Market Type **TSAWWASSEN ATTACHED: Insufficient Data*** but with 5 sales it is a Buyers market with an 8% Sales Ratio
- Homes are selling on average at: *Insufficient Data*
- Most Active Price Band*: *Insufficient Data*
- Buyers Best Bet*: *Insufficient Data*
- Sellers Best Bet*: *Insufficient Data*

* With a minimum inventory of 10 where possible

13 Month Market Trend



Compliments of...

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Price Band & Bedroom STATS HOUSES (DETACHED)

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 300,000	2	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	3	0	NA
500,001 – 600,000	16	6	37.50%
600,001 – 700,000	27	9	33.33%
700,001 – 800,000	16	3	18.75%
800,001 – 900,000	12	0	NA
900,001 – 1,000,000	8	0	NA
1,000,001 – 1,250,000	10	0	NA
1,250,001 – 1,500,000	2	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	1	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	1	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 – 4,500,000	0	0	NA
4,500,001 – 5,000,000	1	0	NA
5,000,001 & Greater	0	0	NA
TOTAL	99	18	18.18%

2 Bedrooms & Less	14	0	NA
3 to 4 Bedrooms	60	14	23.33%
5 to 6 Bedrooms	25	4	16.00%
7 Bedrooms & More	0	0	NA
TOTAL	99	18	18.18%

SnapStats® Median Data	January	February	Variance
Inventory	84	99	17.86%
Solds	12	18	50.00%
Sale Price	\$572,000	\$616,000	7.69%
Sale Price SQFT	\$243	\$283	16.46%
Sale to List Price Ratio	96.9%	97.1%	0.21%
Days on Market	46	12	-73.91%

Community STATS HOUSES (DETACHED)

SnapStats®	Inventory	Sales	Sales Ratio*
Delta Manor	4	1	25.00%
East Delta	0	0	NA
Hawthorne	20	10	50.00%
Holly	15	1	6.67%
Ladner Elementary	18	6	33.33%
Ladner Rural	8	0	NA
Neilsen Grove	21	0	NA
Port Guichon	11	0	NA
Westham Island	2	0	NA
TOTAL	99	18	18.18%

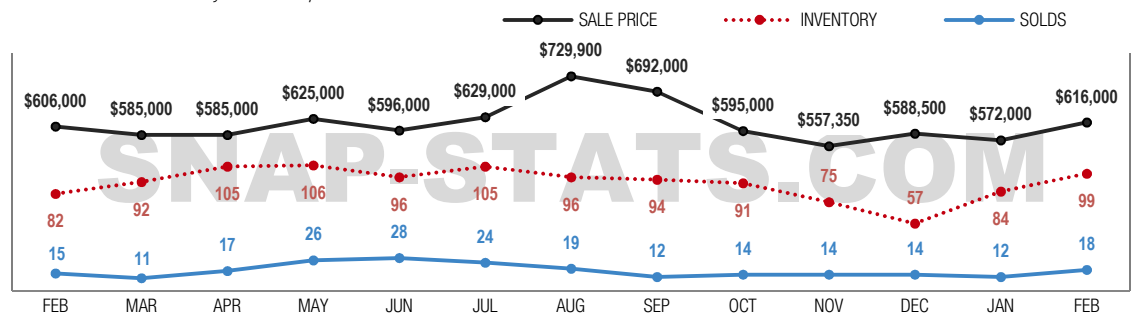
*Sales to Active Listing (Inventory) Ratio: The percent of homes selling

Market Summary

- Official Market Type **LADNER DETACHED**: Balanced market at 18% Sales Ratio average (1.8 in 10 homes selling)
- Homes are selling on average 3% below list price
- Most Active Price Band*: \$500,000 to \$600,000 with average 38% Sales Ratio (Sellers market)
- Buyers Best Bet*: Homes between \$700,000 to \$800,000, Holly and 5 to 6 bedroom properties
- Sellers Best Bet*: Selling homes in Hawthorne and 3 to 4 bedroom properties

* With a minimum inventory of 10 where possible

13 Month Market Trend



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Price Band & Bedroom *STATS CONDO & TH (ATTACHED)*

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 300,000	14	2	14.29%
300,001 – 400,000	13	2	15.38%
400,001 – 500,000	7	2	28.57%
500,001 – 600,000	11	1	9.09%
600,001 – 700,000	3	0	NA
700,001 – 800,000	3	1	33.33%
800,001 – 900,000	0	0	NA
900,001 – 1,000,000	0	0	NA
1,000,001 – 1,250,000	0	0	NA
1,250,001 – 1,500,000	0	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 – 4,500,000	0	0	NA
4,500,001 – 5,000,000	0	0	NA
5,000,001 & Greater	0	0	NA
TOTAL	51	8	15.69%

0 to 1 Bedroom	2	1	50.00%
2 Bedrooms	26	5	19.23%
3 Bedrooms	21	1	4.76%
4 Bedrooms & Greater	2	1	50.00%
TOTAL	51	8	15.69%

SnapStats® Median Data	January	February	Variance
Inventory	42	51	21.43%
Solds	5	8	60.00%
Sale Price	\$288,000	\$400,000	38.89%
Sale Price SQFT	\$244	\$289	18.44%
Sale to List Price Ratio	96.3%	98.9%	2.70%
Days on Market	90	46	-48.89%

Community *STATS CONDO & TH (ATTACHED)*

SnapStats®	Inventory	Sales	Sales Ratio*
Delta Manor	16	1	6.25%
East Delta	6	0	NA
Hawthorne	14	2	14.29%
Holly	2	2	100.00%
Ladner Elementary	8	1	12.50%
Ladner Rural	0	0	NA
Neilsen Grove	5	2	40.00%
Port Guichon	0	0	NA
Westham Island	0	0	NA
TOTAL	51	8	15.69%

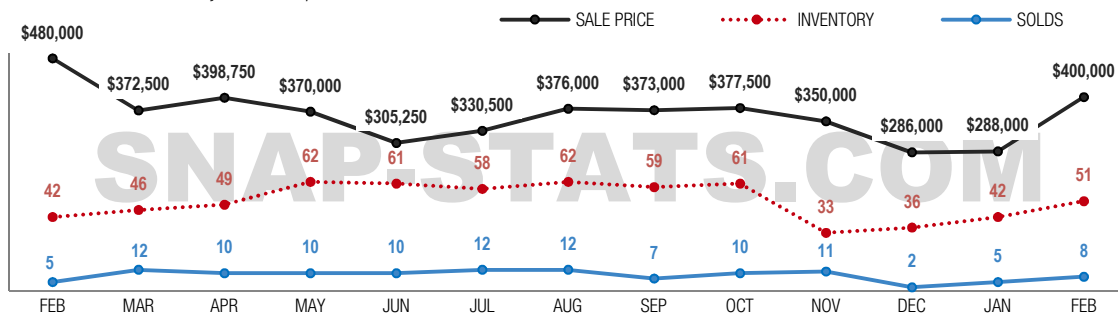
*Sales to Active Listing (Inventory) Ratio: The percent of homes selling

Market Summary

- Official Market Type **LADNER ATTACHED**: *Insufficient Data** but with 8 sales it is a *Balanced market with a 16% Sales Ratio*
- Homes are selling on average *Insufficient Data*
- Most Active Price Band*: *Insufficient Data*
- Buyers Best Bet*: *Insufficient Data*
- Sellers Best Bet*: *Insufficient Data*

* With a minimum inventory of 10 where possible

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